EXHIBIT 12

In The Matter Of:

NRA v. Ackerman McQueen

Charles Cotton February 7, 2020



Min-U-Script® with Word Index

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2	CITY OF ALEXANDRIA		2	For the Plaintiff:				
3	NATIONAL RIFLE ASSOCIATION) OF AMERICA,)		3 4	BREWER, ATTORNEYS & COUNSELORS				
5	Plaintiff,) Civil Case No.) CL 19001757	5	Suite 5900 Dallas, TX 7				
6	vs.))	6	mjc@brewerat (214) 653-48	torneys.com			
7	ACKERMAN MCQUEEN, INC., and	,)	7	Beth Landes,				
8	MERCURY GROUP, INC.,))	8		NEYS & COUNSELORS			
9	Defendants.)	9	14th Floor New York, NY				
10			10	bal@brewerat (212) 224-88	torneys.com			
11	DEPOSITION OF CHAR	LES COTTON	11					
	Friday, February 7, 2	020, 10:04 a.m.	12	Robert H. Co				
12	D. (1.2.1.)			BRIGLIA HUND Tysons Corne	r Office			
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16			16		nt Ackerman McQueen a	and Mercury		
17			17	-				
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	Objections to Defendant		4	examined and tes	stified as follows:	
	Ackerman McQueen, Inc.'s		5	EXAMINATI	ON	
	First Set of		6	BY MR. DICI	KIESON:	
	Interrogatories		7	Q. Good morning	ng. My name is David	
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the time when Allan Cors was president. As much

as -- as I can recall, that was about four years.

- 3 Q. Did you serve on the audit committee
- before you became chairman?
- 5 A. I did.
- 6 Q. When were you first on the audit
- committee?
- 8 A. That, I can't remember.
- 9 Q. Would it have been a number of years
- before you became chairman?
- 11 A. Well, it -- yeah, a number, but I can't
- tell you what that was.
- 13 Q. Okay. What other committees of the NRA
- have you served on?
- **15** A. Currently or ever?
- 16 O. Ever.
- 17 A. That's going to be tough.
- Currently, I'm on the finance 18
- committee, legal affairs committee, bylaws 19
- committee, legislative policy committee -- I know 20

education and training committee. We have rotating

nominating committees, I've served on that committee

I'm busier than this.

three times.

7 A. No.

10 A. No.

6 work on the NRA?

for the NRA?

12 A. Well, I used to.

13 Q. What was that?

In the past, I served on the 22

That's all I can think of.

5 Q. Are you paid any compensation for your

8 Q. Have you ever been paid any compensation

C-O-A-T-S, Yale, Y-A-L-E. And then we merged with a

Page 11

Page 12

- smaller, basically real estate firm.
- 3 Coats Yale and five more names. The
- joke was we ran out of wall, so we just shortened it
- to Coats Rose, R-O-S-E. 5
- After that, two of us broke off and 6
- started a smaller firm, and that was -- what year
- was that? 1999. And it was Holm Bambace & Cotton,
- H-O-L-M, Bambace & Cotton.
- 10 And then I wanted to start a firm
- with my oldest son, and we -- I left and started a 11
- firm with him in 2001.
- 13 O. What's the name of that firm?
- 14 A. Cotton Farrell. Cotton Farrell PC.
- 15 Q. Is that the firm you're currently
- practicing with?
- 17 A. No. I mean, like I say, I'm seriously
- trying to retire. The only thing I'll do now is
- take sports shooting range cases.
- Q. Through Cotton Farrell?
- 21 A. No. I mean, the firm is there, frankly,
- for my son.

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- 1 Q. Okay.
- 2 A. But I'm not doing --
- **3** Q. This would be your own work yourself?
- 4 A. Correct.
- 5 Q. Let's go back to your educational
- background.
- Where did you go to college? 7
- A. University of Houston.
- **9** Q. And when did you graduate?
- 10 A. 1980.
- 11 Q. Did you go straight into law school from
- there?
- 13 A. No. I worked as an accountant, and then
- went to law school. I started law school in '84.
- 15 Q. Are you a CPA?
- **16** A. Not anymore.
- 17 Q. You were, though?
- 18 A. Yeah, I was at one time.
- 19 Q. So did you practice as a CPA between
- 1980 and going to law school?
- 21 A. Yes.
- **22** Q. Where did you practice?

17 A. Yes.

18 Q. Were you with a law firm?

16 Q. Were you in private practice?

14 A. I'm trying desperately to -- I'm an

attorney. I'm trying desperately to retire.

19 A. Two different law firms.

11 Q. Do you have a day job?

- 20 Q. What were those law firms?
- 21 A. Well, the first one was -- at the time I
- went with them, it was Coats Yale. Coats,

- 1 A. The first firm was -- well, the only
- 2 firm, really, was Hunter Farris in Houston. Then
- 3 went to work for one of our clients, so I could go
- 4 to law school.
- 5 O. Which client was that?
- **6** A. The group -- the group that I -- the
- 7 name of the company I worked for was Cravens Dargan
- 8 Enterprises. Actually, that's not true. Cravens
- 9 Dargan Management Services was technically my
- 10 employer, but that was the management group for
- 11 Cravens Dargan Enterprises.
- **12** Q. Where did you go to law school?
- 13 A. University of Houston.
- 14 Q. When did you graduate?
- 15 A. 1987.
- 16 Q. Are you a member of the Virginia bar?
- 17 A. No.
- **18** Q. Are you a member of the Texas bar?
- 19 A. Yes.
- 20 Q. Do you live in Texas?
- 21 A. Yes.
- 22 Q. Where -- what's your address?

1 know. I don't keep timesheets. I don't get paid,

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Page 16

- 2 so I don't keep timesheets.
- 3 Q. Rough guess, 20 hours a week, 10 hours a
- 4 week?
- 5 A. I really can't give you an estimate. It
- 6 varies a lot. Kind of the joke with my friends is I
- 7 thought you guys retired, why are you so busy now?
- 8 So it varies by week, but many hours a week. I'll
- 9 put it that way. And primarily since April.
- 10 Q. What happened in April that --
- 11 A. That's when I was elected first vice
- 12 president.
- 13 Q. Okay. Was that at the annual meeting?
- 14 A. Yes.
- 15 Q. Were you running against anyone for that
- 16 position?
- 17 A. No.
- **18** Q. Who nominated you for that position?
- **19** A. The nominating committee.
- 20 Q. What are the duties of the first vice
- 21 president?
- 22 A. Well, according to the bylaws, it's to

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1 basically fill in for the president whenever the

- 2 president can't attend one of their functions, or at
- 3 the behest of the president. That's the official
- 4 job.
- 5 Q. Do you have responsibilities for signing
- 6 off on contracts for the NRA?
- 7 A. No.
- 8 Q. If a contract is greater than \$100,000,
- 9 do you have to -- do the officers have to sign off
- 10 on that?
- 11 A. We have to acknowledge that there's a
- contract if it's 100,000 or more.
- 13 Q. By "acknowledge," what does that mean?
- 14 A. I'm sorry?
- **15** Q. By "acknowledge," what do you mean?
- 16 A. Well, it can be a signature. It can be
- 17 presenting the matter to the board. It can be any
- 18 number of things.
- **19** Q. What are the any number of things that
- are included in your answer?
- 21 A. Any way that we let the board know that
- we are aware of a given contract.

aye 14

- 2 Q. Yes.
- 3 A. 110 Eagle Lakes Drive, Friendswood, all
- 4 one word, Friendswood, Texas.
- 5 Q. ZIP code?

1 A. My address?

- 6 A. 77546.
- **7** Q. How long have you lived there?
- 8 A. Lived in Friendswood 40 years. I have
- **9** been in that house 19.
- 10 Q. And you mentioned one son. Do you have
- 11 other children?
- 12 A. Yeah. Two boys -- well, actually my
- oldest son is actually my stepson. He was 3 years
- 14 old when Martha and I got married. He's as much my
- son as my son. The other sone is Bryan, B-R-Y-A-N.
- 16 Q. B-R-Y-E-N?
- 17 A. A-N.
- 18 Q. Sorry. The accent.
- 19 A. That's okay.
- 20 Q. How much of your time currently do you
- 21 devote to NRA matters?
- 22 A. Honestly, I couldn't tell you. I don't

1 Q. And is it just that you're aware of it,

2 or do you have to approve it?

3 A. We do not approve. We just have to be

aware of it.

5 Q. And is that something that general

counsel would send you copies of that, those

contracts, you would be aware of them?

8 A. I don't know who sends them to us, to be

honest with you. Somebody does, but I don't know

10 who.

11 Q. How do they arrive; do they arrive by

e-mail?

13 A. FedEx.

14 O. FedEx?

15 A. Yes.

16 O. Always or...

17 A. No. I mean, that's the general

practice.

19 Q. Okay.

20 A. If I happen to be at headquarters and

there's something I need to review, then I can do it

when I'm there, but the vast majority of them come

may have a week and I get two. It just varies.

Q. Do you know which official or person at

the NRA FedEx them to you?

A. No.

5 Q. How do you communicate back your

signature?

A. When they send the FedEx, it has a FedEx

return envelope in it. I put it in there and drop

it in the FedEx Drop Box.

Q. Have you ever sought advice in reviewing

any of these contracts?

12 A. I'm not sure I understand the question.

13 Q. If you didn't understand something in

the contract, did you seek any professional advice

15

16 A. No, that's never happened that I can

recall.

18 O. What is the function of the audit

committee?

20 A. Responsibility of the audit committee is

to interact with the -- our external auditors. And

by that, I mean meet with them, planning the audit.

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Page 19

1 by FedEx.

2 Q. And with a cover letter or just show up?

3 A. Cover letter, no. There's a sheet that

4 can be on there with information, but that's it.

There's no cover letter.

6 Q. The sheet is -- it asks for your

7 signature; is that correct?

8 A. Yes.

9 Q. Would you review those contracts before

10 signing, or just recognize that you're aware of

them?

12 A. No. I would review the contract.

13 Q. And if you had a dispute with the

contract, how would you register that?

15 A. Well, I haven't had a dispute with any

of the contracts we've had so far, so I can't really

speculate what I would do. 17

18 Q. How often does that happen?

19 A. It varies a lot.

20 Q. On average, though, once a month?

21 A. There is no average. I can tell you it

varies a lot. I may go three months and nothing. I

We have one meeting during the pendency of the

audit. And then when the audit is over, we have

what I refer to as an exit meeting. We discuss

their findings. We discuss anything that might be

in the management letter, just to see if there's 5

anything that we need to follow up on after they're

through auditing. Okay, well, I left something out. 7

And we are one of the -- I can't say depositories,

but we are one of the go-to groups for any 9

whistleblower complaints. 10

11 Oh, I'm sorry. I need to add to my

answer. I left out one function. 12

MR. COLLINS: Okay. 13

A. We are the committee that's responsible

for reviewing related party transactions. And by

that, I mean business transactions with board

members. 17

Q. I'm going to have marked as Exhibit 1

for the Cotton deposition a series of e-mails that 19

the top of the page, which is the last e-mail, is

21 from Travis Carter to Katie Zezima, dated June 7,

2019. 22

- (Cotton Exhibit 1, e-mail chain, 6.7.2019,
- NRA-AMc 000069937-942, was marked for
- identification.)
- 4 Q. I want to direct your attention to the
- third page of this exhibit where there's an e-mail
- from Travis Carter to Katie Zezima, Beth Reinhard,
- Carol Leonnig, subject Follow-up, where it gives a
- description of the audit committee. 8
- 9 Just for the record, let me read
- 10 that the -- this is in response to a question from
- the Washington Post and Andrew -- no, excuse me, 11
- Travis Carter -- well, first of all, who is Travis 12
- Carter? 13
- 14 A. I know a Travis with the Brewer firm. I
- don't know his last name, though.
- 16 Q. This person seems to have a
- brewerattorneys.com e-mail address.
- A. Probably the same Travis.
- 19 Q. What is his role with the NRA?

the Washington Post questions?

2 A. You'd have to ask him. I don't know.

3 Q. In his response to the question that he

role, we offer the following information:

According to the NRA, the audit

gives on June 6, 2019, at 2:53 p.m., he states that,

first vice president of the NRA board of directors.

In the interest of explaining the committee and its

committee oversees multiple aspects of NRA's

with the NRA in which an officer, director or other

committee consists solely of independent directors

internal controls, and is also responsible for vetting related party transactions, i.e., dealings

key person has a financial interest. The audit

who themselves have no significant financial

dealings with the association. When the audit

committee determines that a potential conflict of

interest exists, it prescribes ongoing procedures to

"The chairperson of the committee is Charles Cotton,

- 20 A. He has no role with the NRA. He works
- for Bill.

7

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15 16

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22 Q. And do you know why he's responding to

- role of the audit committee?
- 2 A. I would have to take issue with the
- first part of it, where he says that, "The audit
- committee oversees multiple aspects of the NRA's

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- internal controls." I don't know what he meant by
- that, so I can't say whether or not it accurately
- depicts it or not. 7
- 8 O. Is there some other committee that
- oversees NRA's internal controls?
- 10 A. Since I don't know what either he or you
- mean by "oversees internal controls," I don't know.
- Q. Okay. You're on the finance
- committee -- financial affairs committee; is that
- right? 14
- 15 A. Finance, yes, sir.
- 16 O. Finance.
- 17 Did they oversee internal controls
- of the NRA?
- 19 A. No.
- O. What's the function of the finance
- committee?
- 22 A. It's to review the finances of the

Page 22

- organization during our regular meetings. It also
- serves -- when the annual -- what we refer to as a
- budget is prepared. We discuss that with the
- individual department heads. We then ultimately
- make a recommendation to the entire board.
- Q. Does the entire board then vote on the
- recommendations of the finance department --
- 8 A. Yes.
- O. -- finance committee?
- 10 A. Yes.
- 11 Q. Does the finance committee work with
- Wayne LaPierre to make those budget recommendations?
- 13 A. No.
- 14 Q. Does Wayne LaPierre have a role in the
- budgeting process for the NRA?
- 16 A. I mean, he's CEO. I don't know what he
- does on a day-to-day basis when they're putting the 17
- budget together, so I can't tell you precisely what
- he does. But he's CEO, so I have no doubt that he's 19
- involved. 20
- Q. Can you give me an example of when the
- audit committee has determined a potential conflict

manage the conflict, including recusal requirements 21 and other controls." 22 Does that accurately reflect the

- 1 of interest with a board member and the NRA?
- 2 MR. COLLINS: Objection to the form.
- 3 A. I can't remember everything we've done
- 4 over the whole time I've been on the committee or
- 5 even the four years I've been chair.
- 6 I can tell you that there was an
- issue with the Oliver North contract with your
- 8 client. There were a couple of times when we were
- 9 approached without a formal contract. I say, we're
- 10 thinking about doing this, and it involves a board
- 11 member. You know, give us your initial thoughts on
- 12 this. Should we even pursue it? And in both of
- those cases, that I recall, we said, no, don't,
- 14 because as the saying goes, don't cut down the tree
- because there's no way we can approve that.
- So -- but I can't tell you what we
- 17 did that whole time I've been on the committee.
- 18 Q. Okay. What was the Oliver North issue
- 19 that you just mentioned?
- 20 A. Well, summary version -- summary
- 21 fashion, I should say, number one, what is the
- 22 contract? We need to see it. We were told that it

- MR. COLLINS: Start with Oliver
- 2 North, he's asking -- answer that question.
- 3 A. He called me -- I can't remember when it
- 4 was. He called me. My words, not his. Okay. He
- 5 was clearly upset about us -- "us" meaning the audit
- 6 committee, wanted to see a copy of the contract
- 7 because we had been advised of a summary of the
- 8 terms.
- 9 And I can't remember exactly what he
- said, but I got the impression that he thought that
- 11 somebody was after him. I explained to him, I said,
- Ollie, we just -- I think I went over the conflicts
- 13 policy -- I'm sorry, not conflicts, the related
- 14 party transaction policy. He should know it,
- because he was a member of the board at the time.
- I went over that with him, and I
- told him, all we have to do is confirm that the
- 18 summary we got is correct. That you are hired to do
- 19 these TV shows, and that's it. That there's nothing
- 20 extraordinary in there that would impact the NRA.
- 21 And he said, okay, I'll -- you know, I can't give it
- 22 to you until -- we called it AcMc. Until AcMc

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- 1 was a contract, independent -- making him an
- 2 independent contractor to do what I call TV shows.
- 3 I think the name of the series was going to be
- 4 American Heroes. And it was -- if I remember
- 5 correctly, it was supposed to be for three years or
- 6 something like that, 12 episodes a year for three
- 7 years, and that was it.
- 8 Well, as you know, it ultimately
- 9 turned out that was not the case.
- 10 Q. Who told you that the Oliver North
- 11 contract was going to be an independent contractor
- 12 contract?
- 13 A. I can tell you two people. I can't tell
- 14 you the sequence. I'm not sure.
- 15 Steve Hart and Ollie himself --
- excuse me, Colonel North himself.
- 17 Q. And how did they communicate that to
- **18** you?
- MR. COLLINS: Oliver North, please
- 20 go ahead. Can we split those up between Oliver
- 21 North and Steve Hart?
- MR. DICKIESON: Sure.

- 1 approves it because it has a confidentiality clause
- 2 in it
- 3 Q. When did this conversation take place?
- 4 A. I'm probably not going to be able to
- 5 give you a single date. I'll try to give it to you
- 6 in chronological order.
- 7 It was before -- it was before
- 8 annual meeting week. If I throw a date or even a
- 9 month out, I'm going to be guessing.
- 10 Q. And this is the annual meeting in April
- 11 2019?
- 12 A. That's the annual meeting week I was
- talking about, but that's not when this conversation
- 14 occurred.
- 15 Q. Okay. So when did this conversation
- 16 occur?
- 17 A. I just said, I can't tell you. I don't
- 18 know
- 19 Q. Was it a month before or in this -- was
- 20 it before the audit committee meeting in September
- **21** of 2018?
- 22 A. No, it was after the audit committee

- 1 meeting in 2018.
- 2 Q. Okay. So your prior testimony is, you
- 3 said, what is the contract? Is it your testimony
- 4 that you, as chairman of the audit committee, did
- 5 not see the contract before it was approved by the
- 6 audit committee?
- 7 A. Correct. We -- what we approved was
- 8 the -- we approved the relationship between Colonel
- 9 North and AcMc based on the summary of the terms
- 10 that we were given.
- 11 Q. What was your understanding of the
- relationship you were approving?
- 13 A. That he was going to be an
- 14 independent -- I'm sorry, that Colonel North was
- 15 going to be an independent contractor to Ackerman
- 16 McQueen under contract to be the talent, if you
- will, for those TV shows.
- **18** Q. And did -- was it important to you that
- 19 he be an independent contractor as opposed to an
- 20 employee?
- 21 A. Absolutely.
- 22 Q. Why is that?

- 1 MR. COLLINS: Say when.
- 2 A. Again, I'm trying to put it in sequence.
- 3 It was prior to -- it was prior to the board --
- 4 committee and board meetings in September of 2018.
- 5 Q. So quite a number of months before you
- 6 had the discussion with Colonel North; is that
- 7 correct?
- 8 A. Well, since I don't -- can't tell you
- 9 when I had that conversation with North, I can't
- 10 answer the question.
- 11 Q. Well, I think you said the Colonel North
- 12 discussion occurred when there was a battle with
- 13 AcMc; is that right?
- 14 A. No, I didn't say that.
- 15 Q. So you don't have any recollection at
- all whether or not it was in the fall of 2018 or the
- 17 spring of 2019?
- 18 A. I can't tell you when in there, but I
- 19 believe it was after the September meetings and
- 20 before the spring, because when we -- "we" being the
- 21 committee, approved that -- what we believed was an
- 22 independent contractor contract, we did so trusting

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- 1 A. Because of divided loyalty.
- 2 Q. And explain how that distinction creates
- **3** a divided loyalty?
- 4 A. He's -- he would be -- if he -- well, as
- 5 you know, he was, turns out that he was an employee
- 6 of our largest vendor, as well as a board member and
- 7 president of the association, and at the time was
- 8 quite -- to me, it was obvious that he wanted the
- 9 investigation into AcMc to stop.
- 10 Q. Are you talking about it was obvious to
- you in September of 2018 that he was going to be
- 12 favorable to AcMc?
- 13 A. I don't remember -- I can't put a time
- stamp on that. Too many events running together.
- 15 Because remember, at the time all of this is going
- on, we are getting ready for a life or death battle
- with the attorney general of the State of New York.
- 18 That was the focus. That was my focus. That was
- 19 the focus of the administration. We had to survive.
- 20 Q. You mentioned that you had a discussion
- 21 with Steve Hart that you -- that this was an
- 22 independent contractor status. When did that occur?

- 1 Ollie would give us the contract, and trusting that
- 2 the information in the summary we had been given was
- 3 accurate.
- 4 And we -- we did so with the
- 5 understanding we would eventually get to see it, and
- 6 if we had to take some action after that, if it
- 7 turned out we were wrong and we had to add
- 8 additional stipulations to it, we could do so.
- **9** Those are the facts that I'm trying
- 10 to use to bracket the time frame.
- 11 Q. When you approved it or when the audit
- 12 committee approved the Oliver North contract, was
- there anything in the approval that said, subject to
- 14 review of the actual contract and any subsequent
- changes we need to make?
- 16 A. Well, I'm not -- don't mean to quibble
- over terms, but we don't have the authority to
- 18 approve or disapprove of anything. All we can do is
- say whether or not there is an irreconcilable
- 20 conflict of interest between the board member and
- 21 whatever company.
- So we can't approve it.

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- I don't believe we put in the report
- 2 that he's going to give us a copy of the contract
- 3 later. But all along, he had told us that he would
- 4 get a copy of it. He just kept saying, I can't do
- 5 it until AcMc approves it.
- 6 Q. All right. Let's have marked as Exhibit
- 7 2 the National Rifle Association of America report
- 8 of the audit committee dated September 8th and 9th
- 9 of 2018.
- 10 (Cotton Exhibit 2, NRA Report of the Audit
- 11 Committee, 9.8-9.2018, NRA-AMc 00058070-076, was
- marked for identification.)
- 13 Q. Do you recognize this report?
- 14 A. Excuse me. I'm a lawyer, too.
- 15 I recognize that it's my signature
- and it looks like one of our reports. I don't
- 17 remember what all is in it now.
- 18 Q. Who prepares these reports?
- 19 A. The secretary of the audit committee.
- 20 Q. Who was the secretary for this report?
- 21 A. In September, it -- I don't remember.
- 22 It was either Rick Tedrick or David Warren, and I

- 1 don't know.
- 2 Q. This notes that John Frazer, NRA
- 3 secretary and general, served as committee
- 4 secretary.
- 5 A. Okay. Rick might have been out or sick
- 6 or something.
- 7 Q. So does that mean that John Frazer would
- 8 have prepared these notes of the -- in the report
- 9 for September 6th?
- 10 A. I don't know. I mean, it's the job of
- 11 the secretary. Did John take notes and give it to
- 12 Rick and have him do the -- I just don't know.
- 13 Q. Did you review the substance of this
- 14 report before you signed it?
- 15 A. Yes.
- 16 Q. Do you recall when this was signed by
- **17** you?
- 18 A. No. It would have been -- it would have
- been during the -- what we call the board meeting
- 20 week. It would have been at some time after the
- audit committee meeting and prior to the board
- 22 meeting.

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- 1 don't remember which of the gentlemen was --
- 2 Q. In the September -- in the first
- 3 paragraph, it lists Rick Tedrick as committee
- 4 secretary.
- 5 A. Okay.
- 6 Q. Is that what that references to?
- 7 A. That's it.
- 8 Q. Then there's a second -- that talks
- 9 about a July 30th audit committee in the first few
- 10 paragraphs. Then down at the bottom of the page, it
- talks about a September 6, 2018 meeting. Do you see
- 12 that?
- 13 A. Where are you now?
- 14 Q. The last paragraph on the first page of
- 15 this exhibit indicates that the --
- **16** A. Oh, okay.
- 17 Q. -- July 30th meeting is reported on, and
- 18 now we're moving to September 6th. Do you see that?
- 19 A. Okay. Yeah.
- 20 Q. Is Rick Tedrick also the secretary for
- 21 that meeting?
- 22 A. Well, unless it's written on here, I

- 1 Q. All right. So we've had some testimony
- 2 about this meeting with other witnesses in this
- 3 case, so let me just ask: Was there an open meeting
- 4 before the audit committee went into closed session
- 5 on September 6, 2018?
- 6 A. I was hoping that it said when the
- 7 meeting started, but it doesn't, so I can't recall,
- 8 but I see that we went into executive session at
- 9 12:40 p.m., so I don't know.
- 10 Q. Would all of the participants listed in
- 11 that first paragraph at the September 6th meeting,
- would they be allowed into the closed session, the
- 13 executive session?
- 14 A. Not necessarily, no.
- The only people that can stay is
- what I would call matter of right, I'm not saying
- 17 that's the legal definition, but the only people we
- 18 would say could stay would be board members and we
- 19 have select staff that we may ask to stay to give
- 20 explanations about things.
- It is also common that we'll have
- some staff members stay for a portion of the

- executive session and then have them leave.
- 2 So I can't tell you who was there.
- 3 Q. Do you know if there was a discussion of
- 4 the Oliver North contract in the session prior to
- 5 the executive session?
- 6 A. If it's -- I don't recall. I don't see
- 7 anything in this report to indicate one way or the
- 8 other.
- 9 Q. Do you see on the second page that the
- 10 Oliver North contract was actually discussed
- sometime during the audit committee meeting?
- 12 A. Oh, yeah. Oliver North contract was
- 13 discussed during this meeting. I can't tell you if
- 14 it was discussed prior to that.
- 15 Q. Do you know if it was discussed in the
- open session of the meeting or in the closed session
- of the meeting or both?
- **18** A. I can guarantee you it was not discussed
- in the open session.
- **20** Q. How can you guarantee that?
- 21 A. Because I wouldn't do that.
- 22 Q. Why is that?

- 1 A. As I sit here, I can't say I -- I can
- 2 visualize them sitting there.
- 3 Q. Do you remember who participated in the
- 4 discussion of the Oliver North contract?
- 5 A. Everybody on the committee, plus
- 6 counsel.
- **7** Q. Do you recall if there were documents
- 8 placed in front of the committee members summarizing
- 9 the Oliver North contract?
- 10 A. I don't recall that, no.
- 11 Q. Do you recall if there was -- well, how
- 12 did the committee learn about the details of the
- 13 Oliver North contract?
- 14 A. Again, we didn't have the details. We
- 15 had a summary. And as I told you earlier, that was
- 16 provided by Steve Hart.
- 17 Q. Okay. Do you recall what the summary
- looked like; was it one page, two pages, ten pages?
- 19 A. No, he called me -- I'm sorry. I didn't
- 20 mean to cut you off.
- 21 Q. Was it a multiple-page document, or was
- 22 it -- can you describe the summary?

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- 1 A. Because I consider it confidential.
- 2 Q. The Oliver North contract was
- 3 confidential?
- 4 A. I think all of this stuff that we did
- 5 was confidential.
- 6 Q. Okay.
- 7 A. I want my committee members to feel
- 8 comfortable discussing anything and everything about
- 9 these issues that we deal with. And it's been my
- 10 experience over the years, I can best generate that
- atmosphere by going in executive session.
- 12 Q. Okay. Was there a representative
- present to discuss the details of the Oliver North
- 14 contract?
- 15 A. I don't remember if Steve Hart was there
- or not. John Frazer would have been.
- 17 O. It lists outside counsel, Steve Hart.
- 18 A. Yes, it does list Steve Hart. So, yes,
- 19 he was there --
- MR. COLLINS: Just say -- when give
- 21 possible -- whoever you remember was there, just
- 22 give the names and wait for the next question.

- 1 A. I didn't see a piece of paper. It was a
- 2 phone call.
- 3 Q. Okay. Is it your testimony that the
- 4 audit committee decision on the Oliver North
- 5 contract was based on a summary of facts given to
- 6 you during a Steven Hart phone call?
- **7** A. That is part of the information that was
- 8 discussed in the meeting. It's not as though --
- 9 well, number one, I didn't have the authority as the
- 10 chair to say, okay, we're going to approve it. He
- 11 gave me the information and it was provided to the
- 12 committee members.
- 13 Q. How was it provided to the committee
- 14 members?
- 15 A. We talked about it.
- 16 Q. Okay.
- So was Steven Hart there to talk
- 18 about it?
- MR. COLLINS: You can say yes or no.
- THE WITNESS: I'm sorry?
- MR. COLLINS: You can say yes or no.
- 22 A. He's -- this is the only thing I can

- 1 tell you for sure: He's listed on the report as
- 2 being president. We would not kick our counsel out
- 3 of the special session, special session talking
- 4 legislative.
- 5 We would not kick him out of an
- 6 executive session. My gut tells me he was there. I
- 7 can't say that I remember him being -- sitting there
- 8 right now.
- 9 Q. And is it your testimony, sitting here
- today under oath, that Steven Hart told you this was
- an independent contractor contract?
- 12 A. Yes.
- MR. COLLINS: Can we just take a
- 14 minute.
- MR. DICKIESON: Sure.
- 16 (RECESS, 10:43 a.m. 10:49 a.m.)
- MR. DICKIESON: All right. Back on
- 18 the record.
- 19 BY MR. DICKIESON:
- 20 Q. Let's look at the second page of Exhibit
- 21 2, under the heading 1, Oliver North. These are the
- 22 resolution -- this is the resolution that was

- 1 A. I can't say the most important. It was
- 2 a -- to me, it was a critical factor.
- 3 Q. And was that factor considered by the
- 4 audit committee?
- 5 A. Yes.
- 6 Q. Why is that factor not listed in the
- 7 resolution?
- 8 MR. COLLINS: Objection to the form.
- **9** A. The factors that we're talking about
- 10 here in this paragraph that you're talking about are
- 11 the unique factors about Colonel North, why we
- 12 thought he was valuable enough, if you will, to the
- NRA to adopt this resolution. It's -- it does not
- and was never intended to be an all-inclusive
- summary of the factors that were actually discussed.
- 16 Q. Okay. But is it accurate to say in the
- 17 second whereas clause that the audit committee
- 18 undertook to analyze whether the AMc contract gave
- rise to an improper conflict of interest; is that
- 20 accurate?
- 21 A. Yes.
- 22 Q. Isn't your testimony that one key factor

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- approved by the audit committee with respect to the
- 2 Oliver North contract; is that correct?
- 3 A. Yeah, it was the resolution that was
- 4 adopted, yes.
- 5 Q. In that resolution, it lists the factors
- 6 that were considered; is that right?
- 7 MR. COLLINS: Objection to the form.
- 8 A. It lists -- it lists the factors --
- 9 remember, when we're looking at a related party
- 10 transaction, is it -- we have to decide, is it fair
- and reasonable, is it in the best interests of the
- NRA? And all we do with these is try to lay out why
- we think -- obviously, if we adopt the resolution,
- we're laying out why we think it is just that.
- 15 Q. Were the factors considered listed here
- in this resolution an accurate summary of the
- 17 factors considered?
- 18 A. It's not a summary of everything that
- was discussed, no.
- 20 Q. Okay. You mentioned that you believed
- 21 that the most important factor was the independent
- 22 contractor status; is that correct?

is whether or not this is an employment contract or

- an independent contractor contract?
- 3 MR. COLLINS: Objection to the form.
- 4 A. Yeah, I said that several times now.
- 5 Q. Was that factor considered by the audit
- 6 committee?
- 7 A. Yes.
- 8 Q. Do you know a reason why that factor was
- 9 not listed among the resolutions?
- 10 A. There was no reason to.
- **11** Q. Is it your understanding that that
- 12 factor was actually discussed at the audit committee
- 13 meeting?
- MR. COLLINS: You can say yes or no.
- 15 A. Yes.
- 16 Q. Do you know who raised that factor at
- 17 the audit committee meeting?
- MR. COLLINS: You can say who.
- **19** A. Who first raised it, I do not know that.
- 20 Q. Do you know who focused on it at the
- 21 audit committee meeting?
- 22 A. The entire committee.

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- 1 Q. Do you know if anyone at the audit
- 2 committee meeting had actually seen the Oliver North
- 3 contract?
- 4 A. I can only speak for myself, and the
- 5 answer is no for me.
- 6 Q. At the audit committee meeting where
- 7 you're the chairman and you're analyzing a contract,
- 8 you don't know if anyone in that committee has seen
- 9 the contract; is that what your testimony is?
- MR. COLLINS: Objection to the form.
- 11 A. What I have already told you is I did
- not see it. I can't say if anyone else did. To my
- knowledge, no one did because we were trying to get
- 14 it from Ollie.
- 15 Q. You were trying to get it from Ollie
- back in September of 2018?
- 17 A. Yes.
- 18 Q. Did you make requests to Oliver North in
- writing for that contract?
- 20 A. I didn't.
- 21 Q. Do you know if anyone did?
- 22 A. I don't know one way or the other.

1 anyone other than Oliver North or Steve Hart outside

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- 2 this audit committee meeting about the Oliver North
- 3 contract?
- 4 A. I've had discussions with counsel.
- 5 That's attorney-client privilege, so...
- 6 Q. By "counsel," you're referring to the
- **7** Brewer law firm?
- 8 A. Brewer law firm, our general counsel,
- 9 our board counsel.
- 10 Q. And board counsel is Mr. Hart; is that
- 11 correct?
- 12 A. Well, at one time it was, but now it's
- 13 Whit Davis.
- 14 Q. Have you had discussions with Mr. Davis
- about the Oliver North contract?
- 16 A. No.
- 17 Q. So it would have to be Mr. Hart, then;
- 18 is that correct?
- 19 A. Well, if -- okay. Let me back up.
- 20 I've talked about the Oliver North
- 21 contract with lawyers with the Brewer firm, with our
- general counsel, and the discussion I've told you

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- 2 give the contract prior to this September 2018 audit
- 3 committee meeting?
- 4 A. He -- he refused or told me why he
- 5 refused during that conversation I described to you
- 6 earlier. What I can't tell you is when that

1 Q. Do you know if Oliver North refused to

- 7 conversation occurred.
- 8 Q. Okay.
- 9 A. So I can't say if it was prior to this
- 10 meeting or not.
- 11 Q. Okay. Were you aware -- well, who
- negotiated the Oliver North contract; did you have
- any knowledge of that?
- 14 A. No, sir, I don't.
- 15 Q. When you were -- is that because you
- have forgotten or you just never knew?
- 17 A. I never knew that.
- 18 Q. Did you ever have any discussions with
- 19 Wayne LaPierre about the Oliver North contract?
- 20 A. No, not that I can recall. I know he
- wasn't in on the audit committee meetings.
- 22 Q. Did you ever have any discussions with

- 1 about earlier with Hart where he gave me the --
- 2 MR. COLLINS: Wait.
- 3 THE WITNESS: I'm sorry. I'm sorry.
- 4 MR. COLLINS: So at this point, we
- 5 are going to take the position that was a privileged
- 6 conversation. We're still investigating it, and I
- 7 will certainly get back to you during the lunch
- 8 break of whether we are going to continue to contend
- 9 that it's privileged. I just got to -- I want some
- 10 more background on this, but at this point -- can I
- 11 ask him a question?
- MR. DICKIESON: Sure.
- MR. COLLINS: Did you take it he was
- 14 acting as an attorney in that role --
- THE WITNESS: Well, sure.
- 16 MR. COLLINS: -- in that
- 17 conversation?
- So we're going to take the position,
- 19 let's just say, it's privileged, but we will
- evaluate and get back to you no later than the lunch
- 21 break. But then I would instruct you not to answer.
- BY MR. DICKIESON:

- 1 Q. Let me ask the foundation questions.
- 2 When you were talking to Mr. Hart,
- 3 was he giving you any legal advice?
- 4 A. Hart was giving us legal advice on every
- 5 aspect of this -- of everything we were doing at
- 6 that point because --
- 7 Q. No, no, no --
- 8 A. Can I finish?
- **9** Q. -- I'm talking about the conversation.
- 10 A. Can I finish my answer?
- MR. COLLINS: No, let him finish.
- 12 A. He was giving us -- we always wanted
- 13 lawyers there because we wanted their opinions about
- 14 everything once we found out the New York AG was
- 15 coming after us. I mean --
- 16 Q. When did you find out that the New York
- 17 AG was coming after you?
- 18 A. Weeks, at most, before we hired the
- 19 Brewer firm, and I can't tell you when that was.
- 20 Q. Okay. So early 2018?
- 21 A. I don't -- I wish I could remember when
- we hired Bill, but I don't know.

- 1 The stakes are too high. If we lose
- 2 to the New York AG, the NRA goes -- they're going to
- 3 dissolve our charter and we're gone.
- 4 So, yes, I want legal advice for
- 5 every step I take, if I can possibly have it.
- 6 Q. And you mentioned that you want the
- 7 advice and the opinions. My question is, did you
- 8 also get facts from Mr. Hart about the Oliver North
- 9 contract?
- MR. COLLINS: You can say yes or no.
- 11 A. Yeah.
- 12 Q. Okay. What facts did you get from
- Mr. Hart about the Oliver North contract?
- MR. COLLINS: And at this time, I'm
- instructing you not to answer to the extent those
- 16 facts were discussed in connection with you -- you
- 17 obtaining legal advice.
- 18 THE WITNESS: Okay.
- 19 Q. Did you rely on any facts that Steven
- 20 Hart gave you in your evaluation of the Oliver North
- 21 contract?
- 22 A. Absolutely.

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- 1 Q. Okay.
- 2 A. Bound to have some documents, but it was
- 3 very shortly before we hired Bill because we said,
- 4 oh, God, we got to get ready for this.
- 5 Q. In the conversation with Mr. Hart where
- 6 you discussed the Oliver North contract, was he
- 7 giving you legal advice, or was he providing you
- 8 facts about the Oliver North contract?
- 9 A. Both.
- 10 Q. What facts was he giving you about the
- 11 Oliver North contract?
- MR. COLLINS: I'm going to instruct
- you that that's privileged at this time if whatever
- 14 facts he gave you was pursuant to also giving you
- 15 legal advice on the facts that he's telling you.
- 16 THE WITNESS: Okay.
- 17 Q. Did you think you needed legal advice
- with respect to the Oliver North contract?
- 19 A. I'm like every trial lawyer. I think
- 20 I'm the best guy that ever walked in the courtroom,
- but I know better than that. When I can have a
- 22 lawyer's opinion on something, I want it.

- 1 Q. And what facts did you rely on in making
- 2 that decision?
- 3 A. The ones that Steve gave me.
- 4 MR. COLLINS: Otherwise, I'm
- 5 instructing you not to get into the substance at
- 6 this time.
- 7 MR. DICKIESON: So you're
- 8 instructing him not to answer the facts that he
- 9 relied on in approving the Oliver North contract?
- MR. COLLINS: No. You can ask him
- what facts did he rely on. I thought it was tied to
- what Steve Hart -- facts Steve Hart told him.
- 13 BY MR. DICKIESON:
- 14 Q. Okay. What facts did you rely on in
- approving the Oliver North contract?
- 16 A. All of that was discussed in the
- 17 executive session with multiple lawyers present,
- 18 so...
- MR. COLLINS: But I think you can --
- 20 (Off the record between co-counsel.)
- THE WITNESS: Hey. Come here, guys.
- 22 (RECESS, 11:01 a.m. 11:02 a.m.)

- MR. COLLINS: I think you asked him 1
- what facts did he rely on.
- MR. DICKIESON: Yes. 3
- MR. COLLINS: We will allow him to 4
- answer what facts. 5
- THE WITNESS: The facts that I 6
- personally relied upon in recommending adoption of 7
- this resolution concerning the Oliver North contract 8
- was the fact that he was an independent contractor
- 10 that was under contract to be the talent, if you
- will, in a total of 36 TV shows, 12 monthly -- I 11
- mean, 12 annually for three years. 12
- BY MR. DICKIESON: 13
- 14 Q. Any other facts?
- 15 A. Those that are listed here, his
- notoriety, his value to the NRA in terms of a public
- figure and all of that. 17
- (Cotton Exhibit 3, North Contract Summary, was
- marked for identification.) 19
- 20 Q. Let me show you what we'll mark as

Do you recognize this contract

MR. COLLINS: Would you hold on a

contract summary to be drafted for the audit

contract summary for the audit committee?

Okay. Gotcha. Okay. Please go

3 A. I don't recall ever seeing this.

A. I don't recall ever seeing this.

Q. Did you ask for something like a

13 Q. Do you know if anyone did prepare a

15 A. I don't know who prepared Exhibit 3,

- Exhibit 3, a contract summary that was used during
- the Hart deposition.

summary?

minute.

ahead. I apologize.

1

4

5

- don't recall any written document.
- 2 Q. Before you put that away, is that
- contract summary an accurate summary of the Oliver

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- North contract with Ackerman McQueen?
- 5 A. Well, as we learned later, no.
- 6 Q. What's inaccurate about it?
- A. He's a W2 employee, and his involvement
- as an employee of AcMc is not limited to TV shows.
- Q. And does this indicate that he is not a
- W2 employee?
- 11 A. Well, the document speaks for itself.
- 12 Q. But what is it about a W2 employee that
- you think is inaccurate about this contract summary?
- MR. COLLINS: Objection to the form. 14
- A. Okay. I'm sorry. Try that question
- again. I'm sorry. I was reading it.
- 17 Q. Your testimony was that this contract
- summary was not accurate because it didn't represent
- his W2 employee status.
- 20 A. Correct.
- 21 Q. What status does this represent?
- 22 A. It's silent as to the status, but it is

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- limited to 12 feature-length episodes will be
- produced during each 12 month of the three-year
- contract.
- 4 Q. You say that's inaccurate?

- A. He's a W2 employee without any
- limitation on what he will be doing for AcMc.
- North? 10
- 11 A. No.
- 12 Q. So how do you know that there's no
- limitation on what he does for Ackerman McQueen?
- 14 A. Based on discussion with counsel.
- 15 Q. Which counsel?
- **16** A. Bill Brewer, Sarah, perhaps John Frazer.
- I'm not sure about John. 17
- Q. Okay. Did the audit committee have the
- compensation levels that's -- before it when it was 19
- considering the Oliver North contract?
- 21 A. I don't recall. I don't recall that,
- 22 no.

- 5 A. Yes.
- 6 Q. What's inaccurate about that?
- Q. Have you seen the contract for Oliver

- but -- so the answer is no, I don't know if someone
- asked for it or not. 17

committee?

12 A. No.

16

- **18** Q. I believe you said it's your testimony
- that there was no written document that was being 19
- considered by the audit committee that summarized
- the North contract; is that right?
- 22 A. I don't recall testifying to that, but I

- 1 Q. Do you consider that a factor that
- 2 should be considered by the committee?
- 3 A. No.
- 4 Q. It didn't matter if it was 25 million or
- 5 \$25,000?
- 6 MR. COLLINS: Objection to the form.
- A. No. I mean, whatever Colonel North and
- 8 AcMc -- whatever they decided to pay him for, that's
- 9 fine. That's between them, not us.
- 10 Q. Do you think that there's a greater
- possibility for personal interest and conflict if
- the amount is very large?
- 13 A. Not if it's truly an independent
- 14 contract. If all he was under contract to do is
- make TV shows, then there was no risk to the NRA.
- 16 If he didn't perform under his contract, that's an
- 17 AcMc issue, not ours.
- **18** Q. As far as divided loyalty between the
- 19 NRA, do you think that loyalty would be greater
- 20 towards an employer that's paying you \$2 million
- than an employer that's paying you \$2,000?
- MR. COLLINS: Objection to the form.

- 1 employee, that was a huge change. It was a sea
- 2 change.
- Now, whether or not there were any
- 4 amendments to his employment contract after the
- 5 point he first signed it, I don't know.
- 6 Q. Your testimony just said that there was
- 7 a representation of an independent contractor
- 8 status. Are you again referring to representations
- 9 by Mr. Hart and Mr. North?
- 10 A. I'm not going to --
- MR. COLLINS: Objection to what --
- 12 A. I'm not going into what counsel said.
- MR. COLLINS: Objection.
- Well, you can certainly answer as to
- 15 Mr. North or Colonel North. Excuse me.
- **16** Q. Are you relying on a representation of
- 17 Mr. North that he was going to be -- that he was an
- 18 independent contractor?
- 19 A. Yes. I trusted him.
- 20 Q. Okay. And that representation was made
- in a phone call?
- 22 A. Yes.

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- 1 A. If he was a W2 employee, absolutely. If
- 2 he was an independent contractor, no.
- 3 Q. So that status is really the most
- 4 important thing in your mind; is that right?
- 5 MR. COLLINS: Objection to the form.
- 6 A. As I've said earlier, it is not the most
- 7 important. It is an important issue.
- 8 Q. Okay. What is the most important issue?
- **9** A. There is no single issue.
- 10 Q. Okay. The resolution on Exhibit 2,
- second page, has the second criteria that, "That any
- material change in the terms of the AMc contract or
- duties under the AMc contract be disclosed to the
- 14 committee and approved prior to execution."
- Were you aware of any material
- 16 change in the terms of the Ackerman McQueen contract
- 17 during that time period after the audit committee
- and before April of 2019?
- 19 A. There was material change in that we
- 20 adopted this resolution based upon the understanding
- and the representation that he was an independent
- 22 contractor. When it turned out that he was a W2

- 1 Q. And how long was that phone call?
- **2** A. A few minutes.
- 3 Q. What was the purpose of the phone call?
- 4 A. He was -- he was -- number one, as I
- 5 mentioned earlier, seemed to be concerned that
- 6 somebody was out to get him. And I assured him, no,
- 7 we're worried about the AG. We have to document
- 8 everything.
- 9 And he also -- well, I can't be sure
- what else he was talking about. I don't remember.
- 11 Q. This was before the audit committee
- meeting in September of 2018; is that correct?
- 13 A. As I told you before, I cannot tell you
- 14 if it was before that or if it was between the
- 15 September meeting and the annual meeting in the next
- 16 April.
- 17 Q. So my question goes to when you were at
- 18 the audit committee meeting in September 2018, and
- your belief is that this is an independent contract
- and not an employee contract?
- 21 A. Correct.
- 22 Q. And you don't know if you talked to

- 1 Colonel North before the meeting. What was the
- 2 basis for your understanding that this was an
- 3 independent contract?
- 4 A. I just told you.
- 5 O. The discussion with Colonel North?
- 6 A. That was one of the things, yes.
- 7 Q. But that happened after the meeting?
- 8 A. I don't know if it did or not, I told
- 9 you earlier. You keep trying to pin me down on the
- time. I don't know. I can tell you sequence for
- most of it, but I don't know.
- 12 Q. So if you don't know if it happened
- before, then how do you know that it was an
- 14 independent contract at the time of the meeting?
- 15 A. Because that was discussed in the
- 16 meeting.
- 17 Q. By whom?
- 18 A. By the entire committee.
- 19 Q. The entire committee had information
- that you didn't have?
- 21 A. No, the entire committee -- fellow
- members of the committee didn't have any more

- 1 Q. Okay.
- **2** A. I -- I won't say that.
- 3 MR. COLLINS: Okay.
- 4 Q. Now, were you aware that Wayne LaPierre
- 5 negotiated the contract and selected that this would
- 6 be an employment contract?
- 7 A. I'm --
- 8 MR. COLLINS: Objection to the form.
- **9** A. I'm aware that that is not the case.
- 10 Q. What are you aware about Wayne
- LaPierre's role in negotiating the contract with
- 12 Oliver North?
- 13 A. I'm aware that he did not.
- 14 Q. How do you know that?
- 15 A. Talked to Wayne.
- 16 Q. And he said that he was not involved in
- 17 negotiating the Oliver North's contract?
- **18** A. Now you're going off track.
- As to whether or not he was an
- 20 independent contractor or employee, Wayne had
- 21 nothing to do with that. Now, if he had any other
- 22 discussions, I don't know.

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- 1 information. We were given information by our
- 2 lawyers in the meeting.
- 3 Q. So one of your lawyers said that there
- 4 was -- this was an independent contract; is that
- 5 correct?
- 6 A. I don't recall the specific discussion.
- 7 Q. Did someone at the meeting say this was
- 8 an independent contract?
- 9 A. How many times I do have to say, I don't
- remember the conversations.
- 11 Q. How did you come to the conclusion this
- was an independent contract?
- 13 A. Based on the discussion. Based on the
- 14 information that we were provided.
- 15 Q. And my question is, if you remember
- that, when did you get that information that this
- was an independent contract?
- **18** A. We had that information as of that
- 19 meeting.
- 20 Q. Okay.
- 21 A. By whom, I can't tell you right now.
- 22 I'm not sure.

- 1 Q. Okay. So was he involved in the
- 2 negotiations of the contract?
- 3 A. You will have to ask Wayne.
- 4 Q. We did.
- 5 Do you know --
- 6 A. Okay. You got your answer.
- **7** Q. Do you know if he was involved?
- 8 MR. COLLINS: Do you know?
- 9 A. I do not know.
- 10 Q. Do you know that he was the person who
- 11 was pushing for the Ackerman McQueen contract with
- 12 Oliver North?
- MR. COLLINS: Objection to the form.
- 14 A. I'm sorry. Ask it again.
- 15 Q. Do you know if he was the main driver
- behind the proposal to have Oliver North become
- 17 president of the NRA, and to take a job with
- 18 Ackerman McQueen to replace the income he was going
- 19 to lose at Fox News.
- 20 A. Compound question. You're going to have
- 21 to break it down.
- **22** Q. Okay.

- Do you know if Oliver North was 1
- working for Fox News prior to coming to Ackerman
- McQueen?
- 4 A. I know he was a contributor. I don't
- know what his status was.
- 6 Q. Do you know that he was -- he had a job
- that he was working, making money?
- 8 A. Like I say, I know he was a contributor
- for Fox News. I don't know what his status was.
- 10 Q. Okay. So do you know that the NRA
- doesn't pay its current presidents?
- 12 A. Correct. That's...
- 13 Q. Do you know that Oliver North would not
- take the position of president unless he had
- 15 something to replace the income he was going to
- lose? 16
- 17 A. You will have to ask Ollie about that.
- I don't know.
- 19 Q. You didn't know --
- 20 A. No.
- 21 O. -- that was the reason for the Ackerman
- McQueen contract?

all at the annual meeting week and he would have

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- been up for reelection at the board meeting, so...
- Q. Do you recall that Carolyn Meadows was
- an interim president after Pete Brownell resigned?
- 5 A. Yes.
- Q. So he did resign; is that your
- understanding?
- A. No, she was -- that's what I get for
- answering before you finished your question.
- Carolyn Meadows was second vice 10
- president. She was elected president by the board 11
- at the elections. 12
- 13 Q. In -- in the spring of 2018?
- 14 A. Yeah. April, whatever the meeting --
- meeting date was in April 2019 -- '18 -- '19. My
- years are running together.
- 17 Q. Colonel North was removed from president
- in 2019, so this would be 2018; is that correct?
- MR. COLLINS: Objection to the form. 19
- 20 A. He -- Oliver North was not removed from
- the presidency.
- 22 Q. All right. But that's when his term

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ended; is that correct?

- 2 A. Exactly.
- **3** Q. So it was 2018 --
- 4 A. '19.
- 5 Q. 2018 when Mr. Brownell was no longer
- president of the NRA, and Carolyn Meadows became the
- interim president; is that right? 7
- 8 A. No.
- 9 Q. All right.
- 10 A. I don't think.
- 11 O. We'll leave it there.
- MR. COLLINS: Just what you 12
- remember.
- 14 Q. So is it your testimony today that when
- Steven Hart told you that this was an independent
- 16 contract, that he was lying to you?
- MR. COLLINS: Objection to the form. 17
- We're going to stay away from Steve Hart 18
- conversation until I get back to you no later than 19
- lunchtime, and let you know our position.
- 21 Q. Are you going to refuse to answer that
- question?

1 A. No.

- 2 Q. So no one ever told you before the
- meeting that the purpose of the Ackerman McQueen
- contract was to give Oliver North a paid position so
- that he could become president of the NRA?
- 6 A. What I was told was that Ackerman
- McQueen had been recruiting Colonel North for quite
- some time to do TV shows, and that he was going to
- be doing TV shows. That's all I knew. 9
- 10 Q. Okay. Do you know why Oliver North was
- asked to be president of the NRA outside of the
- normal course of the election process for 12
- presidents? 13
- 14 A. Pete Brownell, the then president, was
- not going to -- I say run for his second year in
- 16 office because his -- he -- he was running
- Brownells, his company, and he just didn't have time 17
- to do it, so we had to have someone else.
- 19 Q. But this had nothing to do with he
- wasn't going to run again. He was actually
- resigning; is that correct?
- 22 A. No. If I remember correctly, this was

- MR. COLLINS: I'm instructing you on 1
- behalf of the NRA to --
- з A. Yes.
- By the way, let me correct that
- earlier. You're right. Pete Brownell stepped -- he
- didn't take a second term in 2018. That's when
- Colonel North -- in that interim there, there was a
- period of time because of our structure Carolyn 8
- moved from second VP to president. And then
- sometime later before the next year, Colonel 10
- North -- I think Colonel North, at that meeting, was 11
- elected second VP, and then some months later, but 12
- before the annual meeting -- it's a musical chairs, 13
- 14 basically.
- 15 But Carolyn resigns. Richard
- Childress says he can't take it, can't take the 16
- presidency because of his job duties. Carolyn --17
- then Oliver North moved up to president, and we 18
- later elected Carolyn second VP again. 19
- 20 So I tell you, it's kind of a
- musical chairs deal to do that.
- 22 Q. And is it your understanding that that

- consideration?
- 2 A. It didn't come to the audit committee.
- 3 Q. Is it typical that the audit committee
- would approve and ratify a contract it had never

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- seen? 5
- MR. COLLINS: One second. 6
- Objection to the form.
- 8 A. We don't approve or reject contracts.
- We make a decision on whether or not there is an
- irreconcilable conflict between one of the board
- members and some third party. We don't approve 11
- contracts.
- 13 Q. All right. So look at the resolution in
- Exhibit 2 where it says, "Resolve that Lieutenant
- 15 Colonel North's continued participation in the AMc
- contract during his service on the NRA board and as
- NRA officer is hereby approved and ratified." 17
- Do you see that? 18
- **19** A. I see it.
- Q. So is your testimony that the audit
- committee does not approve or ratify contracts?
- 22 A. Correct.

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- 1 Q. Is this statement wrong in the
 - 2 resolution?
- 3 A. It's poorly worded. We don't have the
- authority to approve anything. All we can do is
- have a ruling, does irreconcilable conflict exist?
- So that's poor wording.
- 7 Q. And in the whereas clause before that,
- where it says, "Whereas, the audit committee has
- therefore determined that it is fair, reasonable and
- in the best interests of the NRA to approve and 10
- ratify Lieutenant Colonel North's continued
- participation in the AMc contract." 12
- Is that poor wording, too? 13
- 14 A. Same wording, yes.
- 15 Q. And you reviewed that wording before you
- signed this --
- 17 A. Yes.
- 18 Q. -- this report?
- Did the audit committee at some 19
- subsequent point reverse its decision?
- 21 A. Yes.
- 22 O. When was that?

- musical chairs scenario was planned at the time of
- Pete Brownell's decision not to remain as president,
- that Oliver North was going to replace him, but
- could not replace him right away?
- 5 A. Yes.
- 6 Q. Do you know why Oliver North could not
- 7 replace him right away?
- 8 A. I do not.
- 9 O. Do you know if there was a conflict with
- his Fox News contract?
- 11 A. I don't know.
- 12 Q. So that issue never made it to the audit
- committee, I take it?
- 14 A. Doesn't come within the purview of the
- audit committee.
- 16 O. So Oliver North's contract with Fox News
- was never an issue when Oliver North was a board 17
- member?
- 19 A. Issue for whom?
- 20 Q. For the NRA.
- 21 A. I don't know.
- 22 Q. It never came to the audit committee's

- 1 A. It was at our -- I don't remember the
- 2 date, but it was at the audit committee meeting
- 3 during the annual meeting, which would have been
- 4 April of 2019.
- 5 Q. What brought the issue back to the audit
- 6 committee?
- 7 A. We found out that he was not an
- 8 independent contractor, he was a W2 employee.
- **9** Q. That's the one fact?
- 10 A. That's -- that's enough, yes.
- 11 Q. Who brought that fact to the attention
- of the audit committee?
- MR. COLLINS: You can say who.
- 14 A. It had to be Bill Brewer.
- 15 (Clarification requested by the Court Reporter.)
- 16 A. Let me rephrase that. It's either Bill
- 17 Brewer or general counsel, John Frazer.
- 18 Q. Okay. Did you have discussions with
- 19 Bill Brewer, without getting into the substance of
- 20 the discussions, did you have discussions with Bill
- 21 Brewer about the Oliver North contract?
- MR. COLLINS: Answer that yes or no.

- 1 from the Bates stamp, was provided to us by the NRA,
- 2 but it doesn't have your signature.
- 3 Do you believe that you signed
- 4 these -- this report?
- 5 A. No, because it says here that we met via
- 6 teleconference.
- 7 Q. You would not sign reports where there
- **8** was attendance via teleconference?
- **9** A. I'm not at headquarters to sign.
- 10 Q. Would they FedEx the --
- 11 A. No.
- 12 Q. -- report to you?
- MR. COLLINS: Objection.
- 14 Let him finish.
- 15 THE WITNESS: Sorry.
- MR. COLLINS: It's fine. Sometimes
- 17 he'll pause.
- THE WITNESS: Yeah, I know. I'm
- 19 getting into the conversation.
- 20 Q. So does this refresh your recollection
- that the discussion about the Oliver North contract
- 22 revocation did not occur at the annual meeting, but

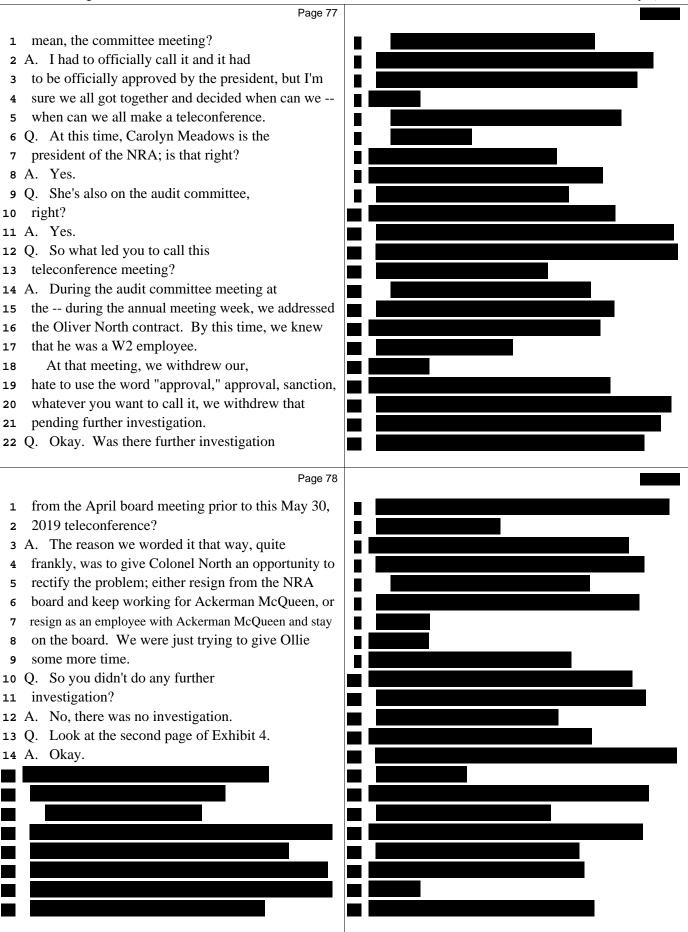
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- 1 A. About the details or the terms of the
- 2 contract, no, because I never saw it. I had
- 3 discussions --
- 4 MR. COLLINS: Well, just -- I can
- 5 let you answer about whether you had other
- 6 discussions about the contract with him, yes or no,
- 7 but otherwise, any substance, I'm going to instruct
- 8 you not to answer as privileged at this time.
- **9** A. I had discussions with Bill Brewer about
- the Oliver North contract in general terms.
- 11 Q. Okay. Did you have discussions with
- John Frazer about the Oliver North contract?
- 13 A. I can't recall, but I strongly suspect I
- **14** did.
- 15 (Cotton Exhibit 4, NRA Report of Audit Committee,
- 16 5.30.2019, NRA-AMc_00071202-205, was marked for
- 17 identification.)
- **18** Q. Let's have marked as Exhibit 4 the
- 19 report of the audit committee of the National Rifle
- 20 Association of America dated May 30, 2019.
- Mr. Cotton, let me ask the
- introductory question: This exhibit, you can see

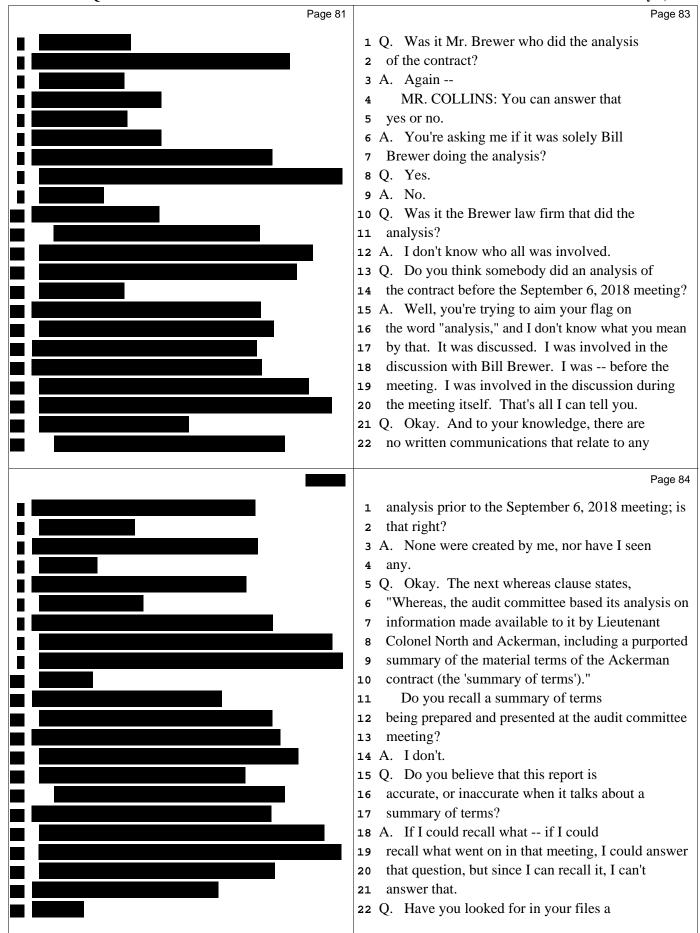
- 1 during a telephone conference?
- 2 MR. COLLINS: Objection to the form.
- 3 A. No, it doesn't.
- 4 There -- can we do --
- 5 MR. DICKIESON: Why don't we take a
- 6 five-minute break.
- 7 MR. COLLINS: Okay. Great.
- 8 (RECESS, 11:28 a.m. 11:35 a.m.)
- 9 MR. DICKIESON: All set?
- 10 MR. COLLINS: Yes.
- 11 BY MR. DICKIESON:
- 12 Q. Okay. We were discussing Exhibit 4 when
- you had a question for counsel and you took a break.
- Let me get back to Exhibit 4.
- This is the May 30, 2019 report of
- the audit committee that took place via
- teleconference; is that right?
- 18 A. Yes, sir.
- 19 Q. The teleconference took place on
- 20 May 30th at 3 p.m., correct?
- **21** A. That's what it says.
- 22 Q. Did you call this board meeting -- I

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888-267-1200



888-267-1200

- 1 summary of terms of the audit committee meeting --
- 2 presented at the audit committee September 6, 2018?
- 3 A. I don't have any separate files to look
- 4 through.
- 5 Q. Do you keep separate files on each audit
- 6 committee meeting?
- 7 A. No.
- 8 Q. Does anyone keep separate files on each
- 9 audit committee meeting?
- 10 A. I can only speak for myself. I mean,
- obviously, we keep it at headquarters, but I don't
- know if any audit committee members do.
- 13 Q. Who at headquarters keeps those audit
- 14 committee meeting minutes or notes?
- 15 A. If they are kept -- well, it would be
- speculation. I would have to guess the committee
- 17 secretary.
- 18 Q. For purposes of this teleconference,
- 19 David Warren is listed as committee secretary; is
- 20 that correct?
- 21 A. He is.
- 22 Q. Who is David Warren?

- 1 A. I did not.
- 2 Q. Have you turned over to your counsel
- 3 your e-mail records relating to the Ackerman McQueen
- 4 dispute?
- 5 A. I can say this: Everything that I have
- 6 related to NRA, everything, going back to 2001, if
- 7 it's still on my computer, which I know it's not
- 8 because I've had computer failures, but everything I
- 9 had was turned over.
- 10 O. When was that done?
- 11 A. I'm not certain. Towards the end of
- last quarter of last year, I'm guessing.
- That's a guess.
- 14 Q. The -- towards the end of 2019?
- 15 A. That's -- that's a guess.
- 16 Q. Okay. By "everything," is that --
- you're talking about paper files?
- 18 A. I don't keep paper files.
- 19 Q. Okay. So when you receive a report like
- 20 Exhibit 4 or Exhibit 2, do you receive them in paper
- **21** form?
- 22 A. Yeah, they're in paper form. It's not

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- 1 A. He works in the treasurer's office.
- 2 Q. Does he work for Mr. Tedrick?
- 3 A. I don't know what the hierarchy is
- 4 there. I don't know if he -- I don't know if the --
- 5 if the corporate chart would show him under our
- 6 treasurer or under Rick.
- 7 Q. Do you take notes at meetings?
- 8 A. No.
- 9 Q. Do you know if other members of the
- audit committee take notes during the meetings?
- 11 A. The short answer is, no, I don't know,
- and I don't recall seeing anybody take notes.
- 13 Q. Do you have any handwritten notes at all
- 14 related to NRA work?
- 15 A. No.
- **16** Q. That's not your way of doing business?
- 17 A. My handwriting is so terrible, I can't
- 18 read it after about an hour. If I can't type it, I
- 19 don't do it.
- 20 Q. Do you recall whether or not you
- 21 prepared any typewritten notes of audit committee
- 22 meetings?

- 1 sent to me. It's literally on my desk at the board
- 2 meeting.
- 3 Q. Okay. And then what happens to the --
- 4 your copy of those reports?
- 5 A. I leave it there and the staff picks it
- 6 up.
- 7 Q. So you don't have, either in your home
- 8 or in your office back in Houston, any NRA paper
- 9 files?
- 10 A. No.
- 11 Q. Do you have --
- 12 A. Well, okay. Let me back up.
- 13 I'll have some of our minute books,
- 14 but I just keep them for some period of time and
- then pitch them. Well, I shred them.
- **16** Q. Are those the sort of the colorful
- 17 front --
- 18 A. Yeah.
- **19** Q. -- spiral-ring --
- 20 A. Yeah. Exactly, exactly.
- **21** Q. -- books?
- Do you have an NRA e-mail address?

- 1 A. I do.
- 2 Q. Do you use it?
- 3 A. I have never gotten anything from it.
- 4 Q. You mean, no one has ever sent you an
- 5 e-mail on that address?
- 6 A. Some people have told me they sent an
- 7 e-mail, and why haven't you gotten back with me, and
- 8 I never got it. So I don't know if it's not working
- 9 or what.
- 10 Q. You don't use the NRA address?
- 11 A. Oh, no, I never send anything from it.
- 12 It's just a way -- I do a lot of public speaking and
- 13 I hand out cards at events, and the last thing I
- want is thousands of people sending me an e-mail
- saying, what's going on?
- So that's the way to send it there.
- 17 It's forwarded to -- I don't know, domains. And
- it's forwarded to a separate e-mail address so I can
- 19 have them all there and be able to look at them, and
- 20 there's never anything there. Maybe people aren't
- sending it to me. I don't know.
- 22 Q. But you have a personal e-mail

- 1 MR. COLLINS: Objection to the form.
- 2 A. Again, I may be way off on the timing
- 3 here. I just don't know when I did it.
- 4 Q. Okay.
- 5 A. But, yes, I turned over all e-mails, all
- 6 texts. I didn't have any documents. Yeah. All of
- 7 the e-mails and all of the texts.
- 8 Q. Do you recall the volume -- how would
- 9 you turn it over; did you turn over -- do you print
- them out and then send them?
- 11 A. Oh, lord, no.
- MR. COLLINS: Just slow down a
- 13 little bit. You're a little bit talking over.
- 14 A. I'm from Texas. I can't do that.
- No, I -- two ways to do it. I used
- 16 Dropbox for legal files and personal and everything
- 17 else.
- 18 I created a separate file for
- 19 everything that I was going to put over there. I
- 20 use Outlook for my e-mails. And if you are familiar
- 21 with it or not, I created a PS -- it's called a PST
- 22 file, it's an export file, and I sent everything

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- 1 address --
- 2 A. Yes.
- 3 Q. -- is that right?
- I know I've seen it, but what's your
- 5 personal e-mail address?
- 6 A. Well, I got more than one.
- 7 Q. Right.
- 8 A. I would say the primary one, if there is
- 9 one, is charles@cottonfamily.com.
- 10 Q. That's the one I've seen.
- What other e-mail addresses do you
- **12** use?
- 13 A. Charles@texasshooting.com. I've got one
- that just goes to my phone only. I get too many
- e-mails to forward any of that other stuff to my
- phone. I've got one that goes to that. That's all
- 17 the personal stuff I've got.
- 18 Q. Okay. And so when you say you turned
- 19 over everything to counsel for the NRA towards the
- 20 end of 2019, are you talking about e-mails you
- 21 receive to your personal e-mails?
- 22 A. Yes.

- 1 that was related to -- well, I put everything that
- 2 was NRA related in an NRA folder on Outlook. Then
- 3 exported that as a PST file to that DropBox folder.
- 4 Then for my text messages, didn't
- 5 have -- I didn't have any e-mails on there related
- 6 to it, but my text messages, anything that was
- 7 related to NRA, I used a program called Droid
- 8 Transfer, I think it is, to transfer all of those
- 9 over to that DropBox folder, and then shared that
- 10 folder with whatever company they used for
- 11 e-discovery is what I presuming.
- 12 Q. Do you know the volume of documents that
- you transferred to NRA counsel?
- 14 A. I really don't. I don't even remember
- the, you know, the size and megabytes. I just don't
- 16 remember.
- 17 Q. You did that for all of your personal
- 18 accounts?
- 19 A. I did that for all of my accounts,
- 20 period. If it related to NRA.
- 21 Q. Okay. Okay.
- Let's go back to Exhibit 4. Do you

- recall ever seeing something called a summary of
- terms that was presented to the audit committee?
- 3 A. I don't recall it, no.
- 4 Q. As we sit here today, is it your belief
- that this report is accurate, that there was a
- summary of terms, or that this report is inaccurate?
- 7 A. I don't know. I don't know.
- I don't know if this report is 8
- referring to a written document, even.
- 10 Q. Well, let's look at the next whereas
- clause, it says, "Whereas, the Summary of Terms, 11
- capitalized, appeared consistent with the amendment 12
- which treated Lieutenant Colonel North as a third 13
- party contractor of Ackerman and provided further 14
- 15 that in exchange for specified compensation to
- Lieutenant Colonel North, 12 feature-length episodes
- of American Heroes would be produced during each 12 17
- months of a three-year contract." 18
- When something says, "Appeared 19
- 20 consistent," does that mean it's in written form, or
- is it someone's statement?
- 22 A. I don't know. I may have seen it. I

showed the in and out time or not. As I recall, it

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- was very short because -- well, it -- all I recall
- is it was very short.
- 4 Q. Do you know if this resolution was
- prepared prior to the meeting and presented to the
- audit committee, or prepared after?
- A. Well, since it was on a conference call,
- I don't know. You know, I couldn't see what was
- in -- well, it wouldn't have been David. It would
- have been in Frazer's hand or something, so I can't
- tell you since it was a phone call.
- 12 Q. Did you have any papers in front of you
- during this meeting --
- 14 A. No.
- **15** Q. -- on the telephone?
- Did you participate in the meeting
- or did you just listen? 17
- A. Well, as chairman, I had to participate.
- I had to call it to order. I had to call for the
- 20 votes.
- 21 Q. Well, so my question is, there's a lot
- of dates and specific facts here that if you don't

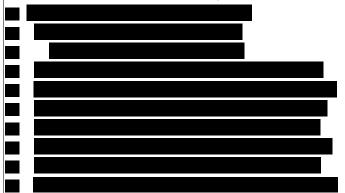
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- have documents in front of you, how do you remember
- those dates and those facts; is someone telling you
- all of these facts in the conversation?
- MR. COLLINS: You can answer that 4
- 5 yes or no.
- 6 THE WITNESS: What?
- 7 MR. COLLINS: You can answer it yes
- or no, that question.
- A. Well, let me read it.
- MR. COLLINS: Can we go off the 10
- 11 record.
- (Off the record.) 12
- (RECESS, 11:56 a.m. 11:58 a.m.) 13
- THE WITNESS: Okay. 14
- BY MR. DICKIESON: 15
- **16** Q. So you've had a chance to read the
- entire Exhibit 4, the report of the audit committee 17
- for May 30, 2019. 18
- Does that refresh your recollection 19
- that this document was prepared by counsel?
- A. Well, first of all, I didn't read the
- whole thing, I just read the part dealing with

just don't recall it now.

- 2 Q. Okay. When it says, "Appeared
- 3 consistent with the amendment," what's the amendment
- that they're referring to there?
- 5 A. I don't know.
- **6** Q. Do you know who prepared this -- this
- 7 report?
- 8 A. I don't know. My guess is David Warren.
- **9** Q. Do you know if this was prepared by
- counsel?
- 11 A. By one of the lawyers?
- 12 O. Yes.
- 13 A. I don't know that.
- 14 Q. Do you recall discussions of an
- amendment during this teleconference?
- 16 A. I don't recall it, no.
- 17 Q. What do you recall about this May 30th
- 3 p.m. teleconference?
- 19 A. About the substance of the meeting
- 20 itself?
- 21 Q. Yes.
- 22 A. Not much, because I don't know if we

- 1 Oliver North.
- 2 It doesn't refresh my recollection
- 3 of who drafted it, because again, it was a telephone
- 4 conference. I surmise from reading this that it was
- 5 crafted by general counsel.
- 6 Q. What leads you to that conclusion?
- 7 A. Just frankly, the wording of the writing
- 8 style.
- **9** Q. Does the wording reflect what actually
- took place during the phone call?
- 11 A. I don't remember the full details of it,
- but the overall substance of it, yes.



- 1 to get into that. It's attorney-client privilege.
- 2 Q. You're going to refuse to answer the
- 3 question about what is meant by "multiple material
- 4 breaches" that's reported in the report of the audit
- 5 committee; is that right?
- 6 A. Well, that's a different question.
- 7 Q. Well, answer it, please.
- 8 MR. COLLINS: Wait --
- 9 A. Restate it.
- 10 O. You didn't understand it?
- 11 A. No.
- 12 Q. Okay. So are you not going to provide
- any testimony about what it means when it says,
- "Multiple material breaches of its services
- agreement with the NRA," in the report of the audit
- committee dated May 30th?
- 17 A. That paragraph means we discussed the
- 18 facts of those cases.
- 19 Q. Okay. So what facts did you discuss.
- MR. COLLINS: Was counsel in the
- 21 room at that time?
- THE WITNESS: Absolutely.

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- 1 During your conference call, do you
- 2 recall a discussion of the case numbers of the two
- 3 Ackerman suits?
- 4 A. Do I specifically recall the case
- 5 number, no.
- 6 Q. Do you recall discussion of the multiple
- 7 material breaches of the services agreement that
- 8 Ackerman had committed?
- 9 A. Yes.
- 10 Q. Why was that being discussed at the
- 11 audit committee meeting?
- 12 A. It was being discussed, because
- 13 remember, our role as the audit committee in dealing
- 14 with related party transactions is to determine is
- there an irreconcilable conflict.
- **16** Q. Okay.
- 17 A. Those facts were relevant to the
- 18 existence or nonexistence of an irreconcilable
- 19 conflict.
- 20 Q. What were the multiple material breaches
- 21 that was discussed in the call?
- 22 A. That was with counsel, so I'm not going

- 1 MR. COLLINS: Was counsel --
- THE WITNESS: Well, counsel was on
- 3 the phone. This is a teleconference.
- 4 MR. COLLINS: Oh, I'm sorry.
- 5 Were those facts being related for
- 6 purposes of obtaining legal advice?
- 7 THE WITNESS: Yeah.
- 8 MR. COLLINS: Based on that, we're
- 9 going to instruct you not to answer, to the extent
- that it would divulge conversations with counsel.
- 11 Q. You're going to refuse to answer?
- 12 A. Yes.
- 13 Q. Have you since learned that any of those
- 14 facts are not true?
- 15 A. No.
- 16 Q. Was one of the facts that Oliver North
- 17 had refused to allow the NRA to see his contract?
- MR. COLLINS: Excuse me. Are you
- asking from what was discussed at the meeting,
- 20 whether one of those facts is the Oliver North
- 21 contract -- can you reword it to just say whether --
- was that one of the reasons related to that meeting?

MR. DICKIESON: No, that's one of 1

- the facts alleged in those lawsuits.
- MR. COLLINS: Right. 3
- MR. DICKIESON: And I'm asking if he 4
- has since learned that that's not true.
- MR. COLLINS: Okay. 6
- Do you understand the question? 7
- 8 A. Which paragraph are we talking about
- now, on page 2?
- 10 Q. No, I'm talking about your testimony
- that you were given facts during this meeting about
- the two lawsuits filed by the NRA against Ackerman. 12
- And my question was, did you subsequently learn that 13
- 14 any of the facts that you were provided turned out
- 15 to be not true?
- MR. COLLINS: Answer that yes or no. 16
- 17 A. No.
- **18** Q. Let's go up to the fourth whereas
- clause.
- 20 A. I'm sorry, which page?
- 21 Q. The second page.
- 22 It says, "Whereas, at its September

- 1 A. There -- I don't know if there was a
- written document, but the factors that I had listed

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- now -- I mean, enumerated several times now were
- discussed, yes.
- 5 O. And was it accurate that at the
- September 6, 2018 meeting, Ackerman indicated that
- the NRA's counsel would be permitted to review the
- Ackerman contract in full?
- **9** A. That was reported to us.
- 10 Q. By whom?
- MR. COLLINS: Okay. We're going to 11
- have to be careful on privilege purposes. Was it
- reported by counsel? 13
- 14 THE WITNESS: Yes.
- 15 MR. COLLINS: I'm going to instruct
- you not to answer.
- 17 MR. DICKIESON: By whom? Who is the
- counsel? 18
- MR. COLLINS: Oh, I'm sorry. The 19
- 20 question is just who is the counsel that you are
- referring to.
- 22 A. General counsel. John Frazer.

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- 1 O. John Frazer.
 - Did John Frazer indicate that this
 - was Ackerman that had told him this and not Colonel
 - 4 North?
 - 5 A. I don't recall that.
 - 6 Q. Do you know if there was a review of the
 - Ackerman contract in full at or about the time of
 - the September 6, 2018 by Steven Hart?
 - MR. COLLINS: You can answer that 9
 - 10 yes or no.
 - 11 A. By Steven Hart, I don't know.
 - 12 Q. Did you ever have any discussions with
 - Steven Hart about the contents of the Oliver North
 - contract? 14
 - 15 A. The one I described earlier.
 - **16** Q. The one where you -- where he told you
 - that this was an independent contract and not an 17
 - employment contract? 18
 - MR. COLLINS: Objection -- well. 19
 - MR. DICKIESON: He's already 20
 - 21 testified to this.
 - MR. COLLINS: Right, but I'm saying 22

6, 2018 meeting, the audit committee approved and

- 2 ratified Lieutenant Colonel North's continued
- participation in the Ackerman contract during his
- service as an NRA director and officer based on
- consideration of the factors set forth in NY-NPC
- Section 715, as well as based on the summary of
- terms and Ackerman's indication that the NRA's
- counsel would be permitted to review the Ackerman 8
- contract in full." 9
- 10 Do you see that?
- 11 A. I do.
- 12 Q. Is that an accurate statement of what
- occurred at the September 16, 2018 [sic] meeting?
- MR. COLLINS: One second. 14
- 15 You can answer that yes or no.
- 16 THE WITNESS: Hmm?
- MR. COLLINS: You can answer that 17
- yes or no.
- 19 A. Yes.
- 20 Q. So at the September 6, 2018 meeting,
- there was a summary of terms that was considered?
- MR. COLLINS: Objection to the form. 22

- we're taking that that's privileged. You can ask it
- 2 in a different way, but if you don't want to ask it
- 3 in a different way, we're going to contend that's
- 4 privileged, subject to coming back to you during the
- 5 lunch break.
- 6 MR. DICKIESON: Okay.
- 7 Q. Did you ever have any discussions with
- 8 Woody Phillips about the Ackerman/North contract?
- 9 A. No.
- 10 Q. Were you aware that Woody Phillips was
- involved in the review and negotiation of the Oliver
- 12 North contract?
- 13 A. I have no information on that at all.
- 14 Q. Were you aware that Woody Phillips
- actually reviewed the Oliver North contract?
- 16 A. I don't know if he did or not.
- 17 Q. So at this May 30th teleconference, do
- 18 you believe you had all of the facts about the
- 19 Oliver North contract you needed to revoke the prior
- 20 approval and ratification of the contract?
- 21 A. Yes.
- 22 Q. Down towards the bottom, second to the

1 either resign -- number one, drop the lawsuit, which

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- 2 would have meant the end of our charter.
- 3 Q. "He" is Lieutenant Colonel North; is
- 4 that right?
- 5 A. Yes.
- 6 Q. How do you tie in Ackerman McQueen into
- 7 what Lieutenant Colonel North is saying?
- 8 A. He wanted us to drop the lawsuit against
- 9 Ackerman McQueen.
- 10 Q. So that's -- that's your evidence of a
- 11 conspiracy?
- MR. COLLINS: Objection to the form.
- 13 A. That's one evidence, as of this time.
- **14** Q. Okay.
- 15 A. We have since --
- 16 Q. Do you have anything else that shows a
- 17 conspiracy between -- at the time this was drafted
- **18** and May of 2019?
- MR. COLLINS: Objection to the form.
- 20 A. As of this particular time, not now,
- 21 right, or not any time subsequent?
- 22 Q. When this was drafted, May 2019.

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- 1 last whereas clause on the second page, it says,
- 2 "Whereas, the NRA believes that Lieutenant Colonel
- 3 North subsequently conspired with Ackerman to
- 4 attempt to coerce the resignation of Wayne
- 5 LaPierre."
- 6 What is that based on?
- 7 A. Based on all of the events during annual
- 8 meeting week.
- **9** Q. What events are you talking about?
- 10 A. Talking about Oliver North's phone call
- to Millie Hallow where he was essentially
- threatening Wayne, if you don't resign, AcMc is
- 13 going to release a bunch of slanderous statements to
- 14 the press. And if you resign -- if you first
- non-suit the AcMc lawsuit and then resign, I'll
- 16 negotiate a great retirement package for you.
- 17 Q. And what about that indicates that there
- was a conspiracy between Lieutenant Colonel North
- and Ackerman McQueen?
- MR. COLLINS: Objection to the form.
- 21 A. I'm sorry, but is that a serious
- question? He's extorting our CEO, telling him to

- 1 A. Okay.
- 2 Q. Yeah.
- 3 A. Dan Boren made a call to Wayne; same
- 4 threat. Chris Cox came to Wayne; made the same
- 5 threat. What else was it? I think there was
- 6 something else, but I can't remember what it was.
- **7** Q. Is it your understanding that Chris Cox
- 8 was conspiring with Ackerman McQueen, too?
- **9** A. At that time?
- 10 Q. Yes.
- 11 A. I can't say -- all I can say is that at
- that time, I certainly had a strong suspicion based
- on the fact that every one of these guys wanted
- 14 AcMc -- wanted the investigation of AcMc to stop.
- 15 Q. Why?
- 16 A. Why what?
- 17 Q. Why did you think they wanted it to
- **18** stop?
- **19** A. They're hiding something.
- 20 Q. And do you know what that something was?
- 21 A. At that time, no. We were still trying
- 22 to find out.

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- 1 Q. Do you know what it is now?
- 2 A. I can't tell you anything that I haven't
- 3 learned from counsel, Bill Brewer.
- 4 Q. Okay. Has the audit committee taken any
- 5 steps to investigate what Ackerman McQueen is trying
- 6 to hide?
- 7 A. We have an attorney and a law firm doing
- 8 that.
- **9** Q. On behalf of the audit committee?
- 10 A. On behalf of the NRA.
- 11 Q. But my question is, has the audit
- committee taken any steps to find out what the facts
- are with the Ackerman McQueen dispute?
- 14 A. You mean, have we -- as individual audit
- 15 committee members, have we done any investigation on
- 16 our own?
- 17 Q. Has the audit committee done any
- 18 investigation?
- 19 A. As individual members or what?
- 20 Q. No, has the audit committee, as an
- agenda item, looked at the Ackerman McQueen dispute?
- 22 A. We get -- the audit committee gets

- 1 Q. On the third page of this Exhibit 4, it
- 2 states, "Whereas" -- the fourth whereas clause on
- 3 that page, "Whereas, in consideration of the above

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- 4 information, the audit committee undertook to
- 5 reassess Colonel North's relationship with Ackerman
- 6 based on the factors set forth in New York, NPC
- 7 Section 715."
- 8 Was there a consideration of that
- 9 New York Non-Profit Code a section during that
- telephone conference?
- MR. COLLINS: You can answer yes or
- **12** no.
- 13 A. I don't recall it, but if it's in here,
- 14 we had to.
- 15 Q. Do you recall what that Section 715
- 16 relates to?
- 17 A. No. We have New York counsel for that.
- **18** Q. Who is the New York counsel?
- 19 A. Well, Whit Davis is board counsel and
- 20 he's got someone with -- I don't remember the name
- 21 of the firm.
- 22 Q. I see that Whit Davis was present at the
- 1 teleconference. Is there anyone else from his firm
- 2 that's present at this board meeting -- I mean, this
- 3 audit committee meeting?
- 4 A. I don't recall, but if they're not
- 5 listed, then they weren't.
- 6 I mean, it's possible for David to
- 7 make a mistake, but I kind of doubt it.
- 8 Q. What do you mean "for Davis to make a
- 9 mistake;" what do you mean by that?
- 10 A. Possible that, you know, somebody was on
- 11 the phone that he didn't get on the list here, but I
- doubt that's the case because he's good about
- 13 confirming.
- 14 Q. Okay. Do you recall what the factors
- are that are set forth in Section 715?
- 16 A. I don't specifically. I do remember
- that it was going to be a problem under New York
- 18 not-for-profit law, but I can't tell you what the
- 19 specific...
- 20 Q. Now, as you sit here today, is it your
- 21 testimony that these whereas clauses in this
- resolution accurately reflect the substance of the

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periodic updates from Bill Brewer as to where we

- 2 are
- 3 Q. Okay. By "periodic," how often is that?
- 4 A. Whenever Bill has something to tell us.
- 5 Q. And how often does the audit committee
- 6 meet?
- 7 A. Our scheduled meetings are three times a
- 8 year, but we can have additional meetings as
- 9 necessary.
- 10 Q. Do you recall any special meetings to
- 11 get a report from Bill Brewer?
- 12 A. Well, yeah. Probably ever special
- meeting we have, we get an update from Bill.
- 14 Q. Okay. How many special meetings have
- you had since April of 2019?
- **16** A. Couldn't tell you unless there was a
- 17 report. There would be a report generated, so I
- 18 don't know.
- MR. DICKIESON: Counsel, we haven't
- seen any such reports, so we would ask those be
- 21 produced.
- MR. COLLINS: Okay. We'll check.

- 1 conversation, or that they were simply prepared
- 2 after the call to clarify what the NRA's position
- 3 was?
- 4 MR. COLLINS: Objection to the form.
- 5 A. I don't remember this call, but I can
- 6 tell you what our procedure normally is; that is,
- 7 when counsel -- John Frazer, he's the guy who, to my
- 8 knowledge, always does this.
- **9** He will prepare these almost as a
- 10 discussion outline, and then we'll go through them.
- 11 We'll go through each line item. You know, what
- 12 ultimately winds up in the report may be that
- original version or it may be something different,
- but like I say, that's the procedure. I can't tell
- 15 you about that specific call.
- 16 Q. Okay. So is it your understanding that
- 17 John Frazer led this discussion by going through
- 18 these points?
- 19 A. No, that's not my recollection.
- I don't know who led the discussion.
- 21 My guess is counsel, at least in part. I'm just
- saying as to who drafted the resolution.

- 1 A. I can tell you what I think her function
- 2 is. I don't know what her official title is. I
- 3 would call her an executive assistant.
- 4 Q. Has Millie Hallow's financial
- 5 transactions been brought to the attention of the
- 6 audit committee at any time, to your knowledge?
- 7 A. No. I mean, no. It wouldn't come
- 8 within the scope of the audit committee.
- 9 Q. If Millie Hallow had been using NRA
- 10 funds for personal purposes, that would not come
- within the scope of the audit committee?
- 12 A. That would be dealt with with personnel
- 13 and her boss or whoever.
- 14 Q. If a whistleblower complained about
- 15 Millie Hallow's personal use of NRA funds, would
- that come to the audit committee?
- 17 A. They could -- a whistleblower could
- 18 make -- could provide that information to us, but
- 19 that's the kind of thing that we would refer back to
- 20 that person's boss and/or HR. Maybe general
- 21 counsel. Probably general counsel.
- 22 Q. Are you aware of any discipline action

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- 1 Q. Okay. So you think it might have been
- 2 drafted in advance, and then approved by the
- 3 committee?
- 4 A. Well --
- 5 MR. COLLINS: Objection to the form.
- 6 A. It is John's usual, but not, you know,
- 7 ironclad procedure to draft such resolutions, again,
- 8 as a discussion point, an outline, if you will.
- 9 I don't know if he does it to save
- time for himself or what, but what he drafts may or
- may not be what ultimately winds up being adopted by
- 12 the committee, and as reflected in various reports.
- 13 Q. Okay. You referred to Millie Hallow in
- 14 your answer about the allegations against Oliver
- North conspiring with Ackerman McQueen; is that
- 16 right?
- 17 A. Her receiving a phone call from him?
- 18 Q. Yes.
- 19 A. Yes.
- 20 Q. Who is Millie Hallow?
- 21 A. She works with the NRA.
- 22 Q. Do you know what capacity?

- 1 that was taken against Millie Hallow for personal
- 2 use of NRA funds?
- 3 MR. COLLINS: Objection to the form.
- 4 A. No.
- 5 Q. Are you aware that Millie Hallow used
- 6 NRA funds to pay for her son's wedding in Minnesota?
- 7 A. I had a discussion with Bill Brewer
- 8 about that subject. And the only --
- 9 MR. COLLINS: Wait. Not getting
- 10 into the substance.
- 11 THE WITNESS: I'm not getting into
- **12** that.
- 13 A. The only information I would have is
- 14 what Bill gave me.
- 15 Q. Did Bill Brewer refer to Millie Hallow
- 16 as a serial larcenist?
- 17 A. Pardon me?
- MR. COLLINS: Objection to the form.
- 19 O. Did Bill Brewer refer to Millie Hallow
- 20 as a serial larcenist?
- MR. COLLINS: We're a not getting
- into your conversations with Bill Brewer if the

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1 conversation was for the purpose of obtaining legal

- 2 advice.
- 3 A. My entire discussion with Bill about
- 4 Millie was to obtain legal opinions, legal advice.
- 5 O. About Millie Hallow?
- 6 A. About anything.
- 7 Q. Why would you be getting -- seeking
- 8 legal advice about Millie Hallow?
- 9 A. Because I wanted it.
- 10 Q. Why would you want it?
- 11 A. Because I did.
- 12 Q. And was there a context for why you
- 13 wanted it?
- 14 A. No. Well, yeah, there is.
- We have the New York AG coming after
- 16 us. And we have got to make sure that we are in
- 17 full compliance with New York not-for-profit law.
- 18 That is all I have focused on since we first found
- out they were coming after us. Everything that I
- 20 have done with the NRA since that time has been for
- 21 that purpose.
- 22 Q. Okay. What is the New York Attorney

1 Q. Have you seen document retention orders

- 2 that relate to other government investigations?
- 3 A. I don't recall if I have seen one.
- 4 Q. Okay.
- 5 A. I mean, other than that one.
- **6** Q. Are you aware of an investigation by
- 7 Senate subcommittees against the NRA?
- 8 A. I don't recall any discussions about
- 9 that outside of privileged conversations with Bill
- 10 Brewer.
- 11 Q. So you are aware of Senate subcommittee
- 12 interest in the NRA?
- MR. COLLINS: You can answer that
- 14 yes or no.
- 15 A. Yes.
- 16 O. Let's have marked as the next exhibit,
- Exhibit 5, a letter from the United States Senate
- 18 Minority Leader Charles Schumer, and a ranking
- 19 member of the Senate Committee on Finance Ron Wyden
- 20 dated October 2, 2019.
- 21 (Cotton Exhibit 5, Senate letter, 10.2.2019, was
- 22 marked for identification.)

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- 1 General's office looking at at the NRA?
- 2 A. You'd have to ask Bill that. I don't
- 3 know.
- 4 Q. That's been your entire focus, and yet,
- 5 you don't know what they're looking at?
- 6 A. I know -- I know what they're
- 7 looking at.
- 8 Q. So you just said you don't know.
- 9 A. I said you'd have to ask Bill. I didn't
- 10 say I don't know.
- 11 Q. Okay. So you do know?
- 12 A. I know what Bill told me.
- 13 Q. Okay. You don't -- you don't have
- any -- you don't review things from -- that were
- 15 received from the New York Attorney General's
- 16 office?
- 17 A. Oh, no. I have never seen any of that.
- 18 That -- I need to correct that answer.
- 19 I saw a document retention order
- 20 that was sent by the AG.
- **21** Q. A document retention order?
- 22 A. Yes.

- 1 Q. Let me ask the general question first.
- 2 Have you seen this letter before?
- 3 A. No.
- 4 Q. Take a minute and read through it.
- 5 MR. DICKIESON: We'll go off the
- 6 record while he does that.
- 7 (RECESS, 12:25 p.m. 12:27 p.m.)
- 8 THE WITNESS: Okay.
- 9 BY MR. DICKIESON:
- 10 Q. So your testimony is that you've never
- 11 seen this letter before?
- 12 A. Correct.
- 13 Q. So footnote 3 on the second page, I want
- 14 to direct your attention to. On the third line, it
- refers to, "Allegations contained in a memo prepared
- by NRA accountants and presented to NRA's audit
- 17 committee." Then it goes on to lead a number of --
- 18 to list a number of -- well, just problematic
- 19 transactions.
- 20 Do you know what they're referring
- 21 to when they talk about NRA -- a memo prepared by
- NRA counsel presented to NRA's audit committee?

1 A. I think I do.

- 2 Q. What does that refer to?
- 3 A. It refers to a meeting that we had with
- 4 whistleblowers, with the audit committee and with
- 5 counsel present.
- 6 Q. When was that?
- 7 A. Oh, God. I'm not sure.
- 8 Q. What year was it?
- 9 A. It would have been reasonably close to
- 10 the time that we retained the Brewer firm. I'm not
- 11 sure. It would have been close to the time that
- we -- close to and after the time that we had
- 13 retained the Brewer firm.
- 14 Q. That's in the early part of 2018; is
- 15 that correct?
- 16 A. If I knew when that was, I would give
- 17 you the date, but it was shortly after we hired the
- 18 Brewer firm.
- 19 Q. And what actions did the NRA audit
- 20 committee take in response to that memo prepared by
- 21 NRA accountants?
- 22 A. We were getting reports from the Brewer

1 Q. As a result of that report, did the

- 2 audit committee take any actions with respect to
- 3 these transactions?
- 4 MR. COLLINS: I'm going to object to
- 5 the form, but...
- 6 A. I'm trying to remember.
- 7 Direct action by the audit
- 8 committee, no. We receive reports of actions being
- 9 taken.
- 10 Q. Okay. What actions were being taken?
- 11 A. That was all privileged information,
- 12 discussions with Bill Brewer.
- 13 Q. Well, but actions are not privileged.
- 14 So what actions did the NRA take?
- **15** A. I don't know.
- 16 O. You don't have any idea?
- 17 A. The only thing I can think of right now,
- 18 we conducted seminars on best practices and internal
- 19 control stuff. We had that for all of our
- 20 employees.
- 21 Q. And when were these seminars taken?
- 22 A. I don't know.

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- 1 firm more often then, finding out --
- 2 MR. DICKIESON: I note for the
- 3 record that the witness is speaking with his
- 4 counsel.
- 5 MR. COLLINS: About a privilege
- 6 issue. But let's just take a minute.
- 7 THE WITNESS: Hang on a second. No,
- 8 if he's going to do that, okay.
- 9 A. I can't tell you because it's all
- 10 privileged information, discussions with Bill
- 11 Brewer.
- 12 Q. Did the audit committee take any action
- other than discussing it with Bill Brewer?
- 14 A. No.
- 15 Q. Did the audit committee investigate any
- of these payments or actions?
- 17 A. That was being done for us.
- 18 Q. By whom?
- 19 A. The Brewer firm.
- 20 Q. Did the Brewer firm provide a report
- 21 with respect to these issues?
- 22 A. Verbal updates, yes.

- 1 Q. Was this after the Bill Brewer firm was
- 2 advising you?
- 3 A. I don't know when it was.
- 4 Q. Was it years ago and had no relationship
- 5 to this, or was this one of the actions that was
- 6 taken by the NRA as a result of this memo by the NRA
- 7 accountants?
- 8 A. I don't know how I can say I don't know
- 9 so that you will understand it. I don't know.
- 10 Q. Okay. All right. You can say it a
- 11 number of ways.
- So let me look at -- focus your
- attention on a few of these transactions that are
- 14 referenced in Exhibit 5.
- 15 It says, "Including," these are what
- the NRA accountants presented to the NRA's audit
- 17 committee, "Including payments to an IT consulting
- 18 firm with links to NRA CFO and treasurer Woody
- 19 Phillips."
- Was there any action taken by the
- 21 audit committee with respect to those payments with
- 22 links to Woody Phillips?

- 1 A. Yes.
- **2** Q. What action was taken?
- 3 A. They were -- it went through our regular
- related party transaction process, came before the
- committee, and it was -- if I remember correctly, we
- found no irreconcilable conflict. I don't remember
- if there were any provisions along with that or not.
- 8 O. So that was -- that action was ratified
- after the fact; is that correct?
- 10 A. Correct.
- 11 Q. Okay. The next issue is, "A \$1.8
- million rental of a home belonging to a film 12
- producer who had a relationship with executive vice 13
- president Wayne LaPierre." 14
- 15 What action was taken by the audit
- committee with respect to that transaction?
- 17 A. If it is what I'm thinking about, no
- action was necessary because the allegation was
- 19
- 20 Q. You don't think that the NRA did pay 1.8
- million for rental of a home belonging to a film
- producer?

- 1 A. I don't remember that memo at all.
- 2 Q. Okay. Are you aware of the next issue,
- "senior management override of internal controls,
- that led to violations of accounts payable
- procedures and HR policy"?
- A. I remember a discussion of it. I know
- that it was being investigated by the Brewer firm.
- I don't remember the results of that investigation.
- Q. To your knowledge, the audit committee
- didn't do anything with respect to that issue?
- 11 A. Well, we haven't yet. I don't know if
- the investigations are ongoing or not.
- Q. Okay. But it's been almost two years
- since this memo was provided to the audit committee;
- is that right?
- 16 A. Yeah. And we're still trying to get
- documents from your client.
- Q. What documents is the audit committee
- trying to get from Ackerman McQueen?
- 20 A. "We" being NRA, not the audit committee.
- Q. Okay. What documents is the NRA trying
- to get from Ackerman McQueen?

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- 1 A. For rental of a home, no.
- 2 Q. Was it for rental of something else?
- 3 A. If I remember -- if this is what we're
- 4 talking about, it was -- your clients claimed it was
- a filming location.
- 6 Q. So the audit committee reviewed that and
- found nothing improper about it?
- 8 A. I don't -- I don't -- well, I don't
- remember addressing that one.
- 10 Q. Okay. Do you know --
- 11 A. Because it wasn't a related party
- transaction.
- 13 Q. Do you know if the film producer had a
- relationship with executive vice president Wayne
- LaPierre?
- **16** A. I don't remember anything like that.
- No. 17
- 18 Q. Okay. Is that the way it was presented
- in the memo?
- 20 A. In what memo?
- 21 Q. The memo prepared by NRA accountants and
- presented to NRA's audit committee.

- 1 A. You'd have to look at our pleadings.
- I'm quite sure you know which ones.
- 3 Q. Is that something you reviewed, the
- pleadings, NRA's pleadings?
- 5 A. No.
- 6 Q. So how do you know which documents the
- NRA is trying to get?
- 8 A. I don't know which documents. I know we
- need documents supporting all of the charges that
- you have invoiced to us, and we haven't gotten them.
- 11 Q. Have you had a discussion about that
- with the treasurer, Craig Spray?
- 13 A. About?
- 14 Q. About that the NRA hasn't received
- backup for invoices.
- 16 A. All of the invoices?
- 17 O. Yes.
- 18 A. No, I have not had a discussion with
- Craig Spray about that.
- 20 Q. Okay.
- **21** A. I discussed that with our counsel.
- 22 Q. Okay. This is Bill Brewer?

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- 1 A. Brewer.
- 2 Q. Okay. Are you aware of any conflict of
- 3 interest that Bill Brewer may have with Ackerman
- 4 McQueen?
- 5 A. No.
- 6 Q. Are you aware that he's the
- 7 brother-in-law of Revan McQueen, the CEO of Ackerman
- 8 McQueen?
- 9 A. Who?
- 10 Q. Revan McQueen.
- 11 A. Okay. What about him?
- 12 Q. He's the brother-in-law of Revan McQueen
- at Ackerman McQueen.
- 14 A. Okay.
- 15 Q. Did you know that?
- 16 A. Yeah.
- 17 Q. Did you know that he's the son-in-law of
- 18 Angus McQueen?
- 19 A. Yeah.
- 20 Q. So to your mind, did that create any
- 21 conflict of interest for Bill Brewer?
- 22 A. No.

- 1 Q. The next item on Exhibit 5 in this
- 2 footnote is, "Reimbursement of expenses relating to
- apartments and living expenses beyond the NRA HR
- 4 policy manual's stipulations, and on a permanent
- 5 basis."
- 6 Did the audit committee look into
- 7 that issue?
- 8 A. No, because that wouldn't come within
- 9 the purview of the audit committee.
- 10 Q. This memo was presented to the audit
- 11 committee, though, correct?
- 12 A. Correct.
- 13 Q. Did that issue get farmed out to some
- 14 other committee for analysis?
- 15 A. Not another committee, no.
- 16 Q. Did it get farmed out to some other
- 17 place?
- 18 A. To the Brewer firm.
- 19 Q. Okay. The next item on this list is,
- 20 "Allegations of extortion related to alleged
- 21 financial improprieties involving more than \$200,000
- in wardrobe purchases by NRA executive vice

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- 1 Q. Were you aware that Steven Hart has
- 2 testified that he repeatedly complained that there
- 3 was a conflict of interest between Bill Brewer and
- 4 Ackerman McQueen?
- 5 MR. COLLINS: Objection to the form.
- 6 A. I am not aware that he testified to
- 7 that, but if he did, it's quite the opposite of what
- 8 he told me.
- **9** Q. What did he tell you?
- MR. COLLINS: Was it for legal
- 11 advice or was it just --
- MR. DICKIESON: He's already opened
- 13 the door on this.
- MR. COLLINS: No, he hasn't. He
- 15 just said a general statement.
- Was it for purposes --
- 17 THE WITNESS: Of course.
- MR. COLLINS: So we're going to
- 19 instruct you not to answer.
- 20 Q. So you're going to refuse to answer what
- you meant by your last answer?
- 22 A. Based on instructions of counsel, yes.

- president Wayne LaPierre."
- 2 Did that issue -- what -- did the
- audit committee take any action on that issue?
- 4 A. That was not included in any -- it was
- 5 never brought up in this audit committee meeting, so
- 6 I don't know where Chuck Schumer got this.
- 7 Q. Okay. Did that issue come up at some
- 8 subsequent meeting of the audit committee?
- **9** A. Well, after you guys put that
- 10 information out in the public media, yeah.
- **11** Q. Okay.
- 12 A. Well, not with the audit committee, but
- 13 with Bill Brewer.
- 14 Q. So the audit committee did not address
- the Zegna wardrobe purchases?
- 16 A. Again, that doesn't come within the
- 17 purview of the committee. It was being investigated
- 18 by our counsel.
- **19** Q. Do you have any evidence -- when you say
- 20 that you guys released this to the public, do you
- 21 have any evidence that that, in fact, is the case,
- that Ackerman McQueen released that information to

- the public?
- 2 A. Yeah.
- **3** Q. What is your basis for that?
- 4 A. I'm trying to remember the sequence of
- events. Ollie North, was part of his attempt to get
- LaPierre to drop the AcMc lawsuit, to non-suit it,
- and resign. That was one of the things that he said
- that AcMc was going to release to the media.
- 9 Q. Are you aware of anything released to
- the media after the Oliver North phone call?
- 11 A. There have been a lot of things released
- to the media that, in my gut, as you were asking 12
- earlier, I know your clients did, and whether or not 13
- we have proof of that yet, I don't know. 14
- 15 Q. It's a gut impression, but nothing that
- you have got any evidence for?
- 17 MR. COLLINS: Objection to the form.
- A. No hard evidence. It's just when you
- guys release information like the alleged wardrobe 19
- 20 purchases, you're the only one that would have that.
- We have been trying to get those documents forever.
- So based on -- based on who had sole possession of

- middle of an answer. I'd like him to finish his
- 2 answer.
- THE WITNESS: I'm going to take a 3
- 4 break.
- MR. COLLINS: It's based on a 5
- privilege issue that you want some advice now? 6
- 7 MR. DICKIESON: It wasn't him that
- was asking for advice. You interrupted him. He was 8
- 9 answering.
- 10 MR. COLLINS: Sorry. As you know,
- you're not allowed to waive the privilege -- NRA's 11
- privilege on its behalf.
- THE WITNESS: Understand. 13
- 14 MR. COLLINS: Okay. Would this
- 15 answer require you to divulge privileged
- information? 16
- 17 THE WITNESS: No.
- MR. COLLINS: Perfect. Great. 18
- 19 A. He sent an e-mail out with -- an e-mail.
- I believe -- there was an attachment. I don't
- remember if it was an e-mail or not. I'm pretty
- sure it was. From Winkler, your client. Which I

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- found most interesting.
- 2 Q. And that was done on April 22, 2019,
- 3 right?
- 4 A. I have no idea.
- 5 Q. That was done before the Oliver North
- call to Millie Hallow; is that right?
- A. I don't -- I don't know.
- 8 Q. Is it your understanding -- did you know
- that Steven Hart was terminated on April 22nd after
- he sent that?
- 11 A. I know he was terminated, but I don't
- know the date.
- 13 Q. After that -- after you received that
- 14 e-mail.
- 15 MR. COLLINS: Objection to the form.
- 16 A. I don't know when he was terminated.
- Q. Okay. I should actually use the term
- "suspended."
- 19 A. I'm sorry.
- Q. I should use the term "suspended."
- Do you know whether he was 21
- suspended? 22

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- the information or document, yeah, that's what's the basis of my gut opinion. And the fact that your
- 2
- employee -- well, I'm sorry, your client's employee,
- Colonel North, said they were going to.
- 5 Q. When you say that we've been looking for
- those records forever, you say the audit committee
- has been looking for those records?
- 8 A. I never said that.
- **9** Q. What did you mean when you said "we"?
- 10 A. The NRA.
- 11 O. The NRA.
- And are you aware that Steven Hart 12
- provided the Zegna clothing letter prior to Colonel 13
- North's phone call to selected members of the NRA 14
- board? 15
- 16 A. Yeah. He sent -- he sent an e-mail out,
- if I remember correctly. 17
- 18 Q. And you received that --
- A. Which was interesting because --19
- MR. COLLINS: Wait. Can we take two 20
- 21 minutes on that one.
- 22 MR. DICKIESON: He's right in the

- 1 A. No.
- 2 Q. Did you do anything with the Steven Hart
- 3 e-mail and materials he provided attached to that
- 4 e-mail on April 22nd?
- 5 A. No.
- 6 Q. You indicated that you think that that
- 7 information about the Zegna clothing and the Winkler
- 8 letters was only in the possession of Ackerman
- 9 McQueen; is that right?
- Is that fair to say that that's how
- 11 you characterized it?
- MR. COLLINS: Objection to the form.
- 13 A. I didn't characterize the Winkler e-mail
- in any fashion. All I know is -- in reference to
- that e-mail, is that Hart sent the e-mail out, and
- 16 the attached letter was from Winkler, which was, to
- me, as a lawyer, it was quite interesting.
- 18 Q. And do you know how the information that
- 19 Steven Hart sent to you and other board members was
- 20 released to the press?
- 21 A. Do I know the mechanism that it was
- 22 released, no.

- 1 committee who may have provided information to the
- 2 reporters?
- 3 A. No.
- 4 Q. Do you know if Bill Brewer provides
- 5 information to reporters?
- 6 A. I -- no. I know good and well Bill
- 7 wouldn't do that.
- 8 Q. Do you know if Bill Brewer communicates
- 9 with reporters on a regular basis?
- MR. COLLINS: Objection to the form.
- 11 A. That, I don't know.
- 12 Q. Have you seen Bill Brewer quoted in
- 13 newspaper articles?
- 14 A. Yes.
- 15 Q. Do you know how he gets quoted if
- he's -- if he's not communicating with reporters?
- 17 A. I don't know if he's communicating. I
- don't know if it goes through someone at his firm.
- 19 Q. Do you believe people at his firm are
- 20 communicating with reporters?
- 21 A. I don't believe they're leaking
- 22 information, if that's what you mean. Do they talk

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- 1 Q. Do you know that it was released to the
- 2 press?
- 3 A. Well, I saw it in news spots.
- 4 Q. Okay. So isn't it true that people
- 5 other than Ackerman McQueen had access to the
- 6 Winkler letters?
- 7 You had access to the Winkler
- 8 letters, correct?
- 9 A. If you -- if you mean the original
- 10 letter, I don't know. If you mean the Hart e-mail,
- **11** yes.
- 12 Q. Okay. Do you know if the press got the
- original letter, or it got a copy of it
- 14 electronically?
- **15** A. I have no way to know that.
- 16 Q. Okay. Do you know -- did you leak the
- 17 Hart e-mail and the Winkler letters to the press?
- 18 A. No.
- 19 Q. Do you have any -- have you ever
- 20 provided NRA information to a reporter?
- 21 A. No.
- 22 Q. Do you know anyone on the audit

- 1 to the press, I would say, I think so just based on
- 2 what you just said. I have seen quotes from Bill.
- 3 Q. Do you have any evidence that Ackerman
- 4 McQueen is the source of any leak to the press?
- 5 A. I've already answered that question
- 6 twice.
- **7** Q. Just a gut feeling?
- 8 A. A gut feeling based on the release of
- 9 information that only you guys would have.
- 10 Q. And are you aware that we have been in
- 11 litigation for coming up on ten months, and it's
- still just a gut feeling about Ackerman McQueen's
- 13 leaks?
- MR. COLLINS: Objection to the form.
- **15** A. For me personally, yes.
- 16 Q. Okay. Let's go back to the top of this
- 17 footnote, even before it talks about the memo
- prepared by NRA accountants -- let me clarify that.
- What do they mean by "NRA"
- 20 accountants"? Are these whistleblowers people in
- 21 the treasurer's office?
- MR. COLLINS: Objection to the form.

- 1 A. You're going to have to ask Senator
- 2 Schumer what he means by his own letter. I don't
- 3 know.
- 4 Q. You say you're aware of this memo,
- 5 correct, that was provided to the audit committee?
- 6 A. I am aware of a memo.
- 7 Q. Okay.
- 8 A. What he means, I don't know.
- **9** Q. You're aware of a memo that addresses
- these issues; is that right?
- 11 A. I'm aware of a memo. I don't know what
- was provided to Schumer.
- 13 Q. Okay. So I'm sure that we're all aware
- 14 of a memo. The question is, are you aware of a memo
- that addresses these concerns?
- 16 A. I've got to say, no, because that one
- thing in there that you were talking about, that
- 18 was -- unless I am really forgetful, that was never
- 19 discussed.
- 20 Q. Okay. So prior to the \$200,000
- 21 wardrobe, which seems to be cited to an article and
- 22 not to the memo, are you aware of the prior issues

- 1 Q. Did you get a memo that addressed some
- 2 of those issue?
- 3 A. Some, yes. And when I say I got it, it
- 4 was a memo was discussed in the audit committee
- 5 meeting.
- 6 Q. Let's have marked as Exhibit 6 --
- 7 MR. COLLINS: David, at some point,
- 8 it we can take a lunch break, but I'm not --
- 9 MR. DICKIESON: What time is it now?
- 10 MR. COLLINS: 12:50.
- MR. DICKIESON: At 1:00, we'll take
- 12 a break.
- MR. COLLINS: Of course.
- 14 (Cotton Exhibit 6, memo, List of Top Concerns for
- 15 the Audit Committee, NRA-AMc_00068916-917, was
- marked for identification.)
- 17 Q. Let's have marked as Exhibit 6 a memo
- 18 entitled List of Top Concerns for the Audit
- 19 Committee.
- Mr. Cotton, are you familiar with
- 21 this memo?
- 22 A. Let me read it.

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- 1 being addressed in a memo that was provided to the
- 2 audit committee?
- 3 MR. COLLINS: Objection to the form.
- 4 A. Which issue?
- 5 Q. Let me read it again.
- 6 "Allegations contained in a memo
- 7 prepared by NRA accountants and presented to NRA's
- 8 audit committee, including payments to an IT
- 9 consulting firm with links to NRA's CFO and
- treasurer Woody Phillips; a \$1.8 million rental of a
- 11 home belonging to a film producer who had a
- relationship with executive vice president Wayne
- 13 LaPierre; senior management override of internal
- 14 controls that led to violations of accounts payable
- 15 procedures."
- 16 A. I don't mean to interrupt you, but if
- you are going to ask me to say globally yes or no, I
- won't do it. If you are going to ask me after each
- one, I can do it.
- 20 Q. Did you get a memo that addressed all of
- 21 those issues?
- 22 A. No.

- 1 (Off the record, 12:51 p.m. 12:52 p.m.)
- 2 MR. COLLINS: And, David, my
- 3 understanding is that in prior depositions, we have
- 4 taken the position that it may be privileged. I
- 5 think that at one deposition, I may have, with your
- 6 agreement, allowed you to ask questions with the
- 7 agreement that it wouldn't be a waiver.
- 8 I am told at other depositions, it
- 9 was objected to on privilege. Can we get an
- 10 agreement -- we have waived so far -- before we
- 11 raise the issue about privilege, we raised it
- earlier on, but can you agree that you're asking
- 13 questions about this is not a waiver in of itself,
- 14 if I allow him to ask questions about this, then I
- can preserve my objection?
- MR. DICKIESON: You can preserve
- your objection. It's clear this was disclosed to a
- 18 Senate subcommittee, though.
- MR. COLLINS: Okay. But can you
- 20 agree?
- MR. DICKIESON: Yes.
- MR. COLLINS: If I allow him to

- answer those questions, that itself will not be a
- 2 waiver?
- 3 MR. DICKIESON: Sure.
- 4 MR. COLLINS: Thank you.
- 5 MR. DICKIESON: With the caveat that
- 6 any prior failure to make a -- an objection to this
- 7 question, which I believe happened at one
- 8 deposition, where you were not present, could be a
- 9 considered a waiver.
- MR. COLLINS: Of course. I'm just
- 11 talking about today.
- 12 (Off the record, 12:53 p.m. 12:54 p.m.)
- THE WITNESS: Okay. I've read it.
- 14 BY MR. DICKIESON:
- 15 Q. Are you familiar -- have you seen this
- list of top concerns for the audit committee before?
- 17 A. I can't say as I sit here, I remember
- this document. I remember a discussion on these
- 19 topics
- 20 Q. Okay. Does this appear to be the memo
- 21 that's referred to in the Senate letter?
- 22 A. No.

- 1 And if you look, that language is
- 2 quoted in the Senate letter, "Senior management

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- 3 override of internal controls."
- 4 Does that influence your thought
- 5 that this may have been provided to the Senate
- 6 subcommittee?
- 7 A. I don't doubt that something was
- 8 provided to the Senate subcommittee. What I doubt
- 9 is Schumer's version of what was in that memo.
- 10 Q. Okay. And who provided it to the Senate
- subcommittee from the audit committee?
- **12** A. No one from the audit committee.
- 13 Q. Do you know how it got to the United
- **14** States Senate?
- 15 A. I don't know if it was a document
- 16 request. I don't know.
- 17 Q. Is it your gut feeling that Ackerman
- 18 McQueen provided this to the United States Senate?
- 19 A. I don't know.
- 20 Q. Would Ackerman McQueen have any access
- 21 to this memo?
- 22 A. Steve Hart would have been at the

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- 1 Q. It does not.
- 2 What do you base that on?
- 3 A. Well, for instance, look at the \$1.8
- 4 million on Exhibit 5, the Schumer version, a 1.8
- 5 million rental of a home belonging to a film
- 6 producer who had a relationship with executive vice
- 7 president Wayne LaPierre.
- 8 On the Exhibit 6, it says, "Billing
- 9 of \$1.8 million for a rental home that belongs to
- 10 Stanton/McKenzie, an owner of Associated TV."
- 11 Two completely different things.
- **12** Q. Okay.
- 13 Is it your testimony that
- 14 Stanton/McKenzie does not have a relationship with
- 15 Wayne LaPierre?
- **16** A. I know of no relationship with him.
- 17 Q. Okay. Let me draw your --
- **18** A. I said him, it may be an entity. I
- 19 don't know.
- 20 Q. Let me draw your attention to Item 2 on
- 21 Exhibit 6. It says, "Senior management override of
- 22 internal controls."

- 1 meeting.
- 2 Q. And is Steve Hart a counsel for Ackerman
- 3 McQueen?
- 4 A. Not supposed to be.
- 5 Q. Is it your testimony that he is?
- 6 A. I don't know.
- 7 Q. So why do you mention Steve Hart?
- 8 A. Because he was there.
- 9 Q. Is it -- is it your impression that
- 10 Steve Hart would act against the interests of his
- 11 client, the board members of the NRA?
- 12 A. I can't answer that question.
- 13 Q. Well, you're implying it, so my question
- is, are you going to state that explicitly or just
- 15 going to imply it?
- **16** A. I'm not going to state anything else.
- 17 I've answered your question. I can't answer your
- 18 last question.
- 19 Q. Okay. So if you -- can you provide any
- 20 evidence that Ackerman McQueen would have leaked
- 21 this list of top concerns for the audit committee to
- 22 the United States Senate?

- 1 A. I've already told you I have no idea if
- they did or not.
- 3 Q. Okay. Were you aware of a leak problem
- coming from the treasurer's office at NRA?
- MR. COLLINS: Objection to the form.
- 6 A. I'm aware of a suspected leak problem,
- yes.
- 8 Q. What do you know about that?
- 9 A. That we suspect there is or was a leak
- from the treasurer's office.
- 11 Q. And what do you know about that?
- **12** A. Nothing more than what I just said.
- 13 Q. And do you know who was the suspected
- leaker?
- 15 A. No.
- 16 Q. And how did you learn about this
- suspicion? 17
- **18** A. Discussion with Bill Brewer.
- 19 Q. Any other way you learned about that
- suspicion? 20
- 21 A. I can't remember talking to anybody else
- about it, no.

- said nobody from the NRA goes to Moscow -- goes to
- Russia as a representative of the NRA. That's all I
- know.
- 4 Q. So my question is, are you aware that
- the NRA paid for parts of the Moscow trip?
- A. Any information I may or may not have on
- that issue would have come from the discussions with
- Bill Brewer. 8
- Q. And those discussions with Bill Brewer
- led you to believe that the NRA did not sponsor the
- trip to Moscow; is that your testimony? 11
- A. My discussions with Wayne LaPierre and
- others, not Bill, led me to believe that we -- that
- Wayne not only didn't authorize it, forbid it.
- 15 Q. Do you have any knowledge as to -- do
- you dispute the fact that the NRA actually paid
- money towards the trip expenses?
- A. I can't go into discussions with Bill
- Brewer. 19
- Q. This is a yes or no question. 20
- 21 Is it your testimony that the NRA
- did not contribute to the payments for the trip to 22

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- 1 Q. Let's go back to Exhibit 5. On the
- first page of Exhibit 5, there's extended discussion
- about the NRA's delegation to Moscow. Did the audit
- committee have any involvement with approving or
- reviewing or ratifying the NRA's participation in
- this delegation to Moscow?
- 7 A. I investigated that when I heard about
- it, and Schumer's statement is false. We had no
- delegation going to Russia.
- 10 Q. So what did your investigation consist
- 11 of?
- 12 A. Talking with Wayne LaPierre. Talking
- with Bill Brewer. I can't remember. I know I
- talked to some other board members. I can't 14
- remember who it was.
- **16** Q. Is it your testimony that no officers or
- board members of the NRA went to Moscow? 17
- **18** A. That is not my testimony. My testimony
- is the NRA did not authorize anyone to go to Moscow.
- 20 Q. Is it your testimony the NRA did not pay
- for anyone to go to Moscow?
- 22 A. It's my testimony that Wayne LaPierre

- 1 Moscow?
- MR. COLLINS: Objection to the form. 2
- 3 A. I don't know how to answer that without
- going into what Bill talked about. 4
- MR. COLLINS: Okay. 5
- 6 THE WITNESS: Even a yes or no. My
- opinion would be based on advice from counsel. 7
- MR. COLLINS: Okay. So we'll 8
- instruct you not to answer on behalf of that.
- A. I can't answer. 10
- Q. Are you aware that other people have
- testified that the NRA did, in fact, contribute to
- that trip to Moscow?
- 14 A. I'm not aware of any other testimony in
- this case. I haven't read depos or anything.
- 16 Q. Are you aware of press reports that the
- NRA paid for parts of the trip to Moscow?
- A. I'm aware generally -- generally aware
- that one of the many false allegations against the 19
- NRA and Wayne include something to do with Maria 20
- 21 Butina and the Russians.
- 22 Q. Are you aware that there are press

- 1 reports that the NRA paid for the trip to Moscow,
- 2 portions of the trip?
- 3 A. I don't specifically remember any press
- 4 releases like that, no.
- 5 Q. Did you take any steps to investigate
- 6 whether or not the NRA paid any portion of the trip
- 7 to Moscow?
- 8 A. Not beyond what the Brewer firm is
- 9 doing.
- 10 Q. Has the Brewer firm reported to you on
- 11 the results of their investigation on that issue?
- MR. COLLINS: Say yes or no.
- 13 A. Yes.
- 14 Q. And is there any further steps that the
- audit committee or you are taking as a result of
- 16 that report?
- 17 A. No, because the issue doesn't come
- within the purview of the audit committee. It's
- 19 being handled.
- 20 Q. Okay. So do you have an understanding
- as to why the Brewer firm reported the results of
- 22 that investigation to you?

- 1 to be advancing personal business interests of the
- 2 NRA participants.
- Would that be an area within the
- 4 ambit of the audit committee?
- 5 MR. COLLINS: Objection to the form.
- 6 A. No.
- 7 Q. Isn't that the conflict of interest
- 8 issue that you discussed the audit committee would
- **9** be addressing?
- 10 A. If the NRA did not send anybody to
- 11 Russia, then, no, it doesn't -- it has nothing to do
- 12 with conflict of interest.
- 13 If any board member decides to go on
- 14 their own, not part of the NRA, there's no conflict
- 15 of interest there.
- 16 Q. So it's your position as chairman of the
- audit committee that because lawyers told you that
- 18 the NRA had no involvement in this trip, that's the
- 19 position you're accepting, and you don't need to
- 20 investigate it?
- MR. COLLINS: Objection to the form.
- 22 A. For the fourth time, I talked to Wayne,

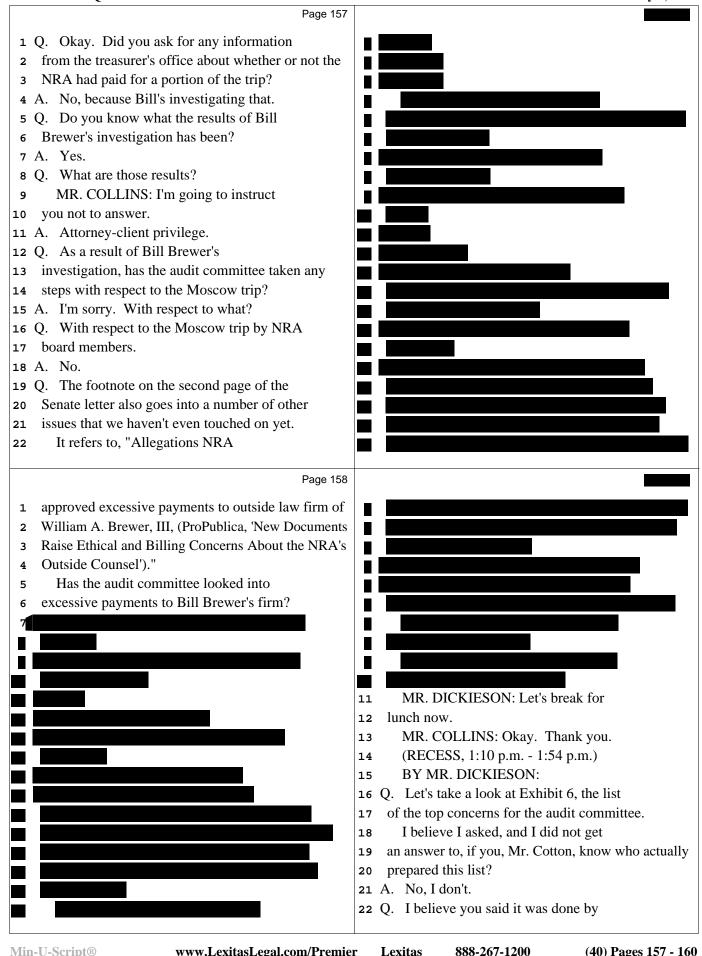
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- 1 A. Because I asked for it.
- 2 MR. COLLINS: Objection to the form.
- 3 Q. And why did you ask for it?
- 4 A. Because I wanted to know.
- 5 Q. Because it's important to you; is that
- 6 right? Is that right?
- 7 A. Yeah.
- 8 Q. Have you -- are you aware that Millie
- 9 Hallow has acknowledged that the NRA paid for
- 10 portions of the trip, but she had misstated that
- 11 Wayne LaPierre had approved those payments?
- MR. COLLINS: Objection to the form.
- 13 A. I'm not aware of that.
- 14 Q. Are you aware from your -- any
- information you've gained on the audit committee or
- 16 from any other source that Millie Hallow had
- 17 reported that Wayne had approved payments for the
- 18 Moscow trip?
- 19 A. No. That's the same question you just
- asked me. No, I'm not aware of that.
- 21 Q. Okay. The Senate letter, Exhibit 5,
- 22 focuses on the Russian trip because of, it appears

- 1 I talked to other board members, I can't remember
- 2 who now, and to a person, they said Wayne not only
- 3 said you can't go as the NRA, they said don't go at
- 4 all. And some apparently chose to go on their own.
- 5 Q. Did you talk to anyone who actually went
- 6 on the trip?
- 7 A. Yes.
- 8 O. Who was that?
- 9 A. Pete Brownell.
- 10 Q. What did Pete Brownell tell you?
- 11 A. He told me that he went on his own. Do
- you know why -- this isn't a loaded question. Do
- you know who Brownells is, the company?
- 14 Q. Yes.
- 15 A. Well, he told me that he went on the
- trip on his own, and was going to talk to some
- manufacturer, this is, my gut tells me, probably
- 18 WOLF Ammunition manufacturing about doing business
- 19 with him. That's what he told me.
- 20 Q. Do you know if the NRA paid
- 21 Mr. Brownell's participation in advance?
- 22 A. Again, no, I don't know.



- 1 whistleblowers in the treasurer's office; is that a
- 2 fair statement?
- 3 A. Well, the subject matter was brought up
- 4 by them. If they came into the meeting with that,
- 5 or somebody in the treasurer's office, you know,
- 6 took their concerns and typed it up, I can't tell
- 7 you.
- 8 Q. Do you know who those persons were in
- **9** the treasurer's office?
- 10 A. I can tell you who all was in the
- 11 meeting, I think.
- 12 Q. Okay.
- 13 A. Rick Tedrick would have been there.
- 14 Mike Erstling. Please don't ask me to spell his
- 15 name, I don't know. Sonya Rowling. Emily would
- 16 have been there.
- 17 Q. Emily Cummins?
- 18 A. Yeah. From the treasurer's office,
- 19 that's who would have been there. I can't think of
- 20 anyone else.
- Now I'm embarrassed. I don't

3 it would have been Craig.

5 date this was?

9 A. I'm sorry?

about there.

concerns?

is?

16

17

Bill got involved.

8 Q. Was Portia Padilla there?

22 remember if Woody was still treasurer then. It had

to have been Woody at that point. So it would have

been Woody. Unless I'm wrong on the date, and then

recall anyone other than those people I was talking

4 Q. Well, do you recall approximately what

6 A. I don't. That, too, was early on after

10 Q. Portia Padilla. Do you know who that

12 A. Honestly, I never met the lady. I don't

15 Q. Did those persons from the treasurer's

18 A. I'm -- yeah. I don't recall anybody

sitting quiet and not talking, but...

these concerns to the audit committee?

20 Q. All right. And was it your

office participate in the discussion of these

understanding that they were the ones advancing

- 1 A. Yes.
- 2 Q. Okay. Was there any follow-up meeting
- 3 with those persons about these concerns?
- 4 A. Specific meetings for that purpose, no.
- 5 But a lot of those people, probably every one of
- 6 them I just listed anyway, would be in some of the

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- 7 audit committee meetings, or part of the meeting,
- 8 but not the whole thing.
- **9** Q. Do you know if these concerns were also
- 10 addressed in the finance committee meetings?
- 11 A. I don't remember.
- 12 Q. Let's have marked as Exhibit 7 something
- called a Resolution of NRA Board of Directors Points
- 14 of Concern and Legal Exposure.
- 15 (Cotton Exhibit 7, Resolution of NRA Board of
- 16 Directors Points of Concern and Legal Exposure,
- 17 NRA-AMc_00069540-542, was marked for
- 18 identification.)
- 19 Q. For the record, this is the document
- 20 that was turned over by the NRA, Bates stamps
- numbered NRA-AMc 69540 through 69542.
- Let me ask a general question while

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- 1 you're looking at it. Have you seen this document
- 2 before?
- 3 A. I don't recall seeing this.
- 4 MR. COLLINS: Do you need more
- 5 water?
- 6 THE WITNESS: I'm okay. If I'm dry,
- 7 I'll get some.
- 8 Q. All right. So it looked like you looked
- 9 at it.
- 10 A. I haven't read it. I looked at it
- enough to know I haven't seen it before.
- 12 Q. Okay. And are you -- is it your
- understanding that this is or is not an actual
- 14 resolution of the NRA board of directors?
- 15 A. Oh, it absolutely is not a resolution of
- the board of directors. It's not the right format
- 17 or language or anything.
- 18 Q. Look at point 12, and it raises the
- issue, "Is the NRA in imminent danger of not being
- 20 able to make its payroll?"
- Was that a concern in late 2018 into
- 22 2019?

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- 1 A. No.
- 2 Q. Do you know if the NRA had to cut back
- 3 on vendor contracts during late 2018?
- 4 A. Excuse me. Let me back up.
- 5 I have seen -- I have seen a
- 6 document with some of these bullet points, not
- 7 this -- not the document in this format. I have
- 8 seen a document with some of these bullet points.
- **9** Q. Where did you see that?
- 10 A. I don't know. I say that only because
- when I'm reading these, some of the -- some of the
- bullet points are familiar, but I -- I can't
- 13 remember where.
- 14 Q. Okay. Was the NRA cutting back on
- vendor contracts in the end of -- towards the end of
- **16** 2018 and into 2019?
- 17 A. I'm not sure what you mean by cutting
- back on contracts. If you mean making budget cuts,
- **19** yeah.
- 20 Q. Okay. Do you know what the reason for
- 21 those budget cuts were?
- 22 A. The ongoing issue we had with the State

- 1 Q. Was the finance committee making
- 2 recommendations as far as vendor cutbacks?
- 3 A. No. Not specific vendor cutbacks, no.
- 4 Q. Do you know how determinations of vendor
- 5 cutbacks were being made towards the end of 2018?
- 6 A. No
- 7 Q. Do you know who was in charge of that
- 8 project?
- **9** A. It would have to have been the treasurer
- and the EVP, Wayne or whoever the treasurer was,
- 11 Woody or Craig.
- 12 Q. Do you know if Bill Brewer was involved
- in that process?
- 14 A. You'd have to ask Bill. I don't know.
- 15 Q. The next Item 13 on this Exhibit 7,
- states, "Who has overseen internal auditing within
- 17 the NRA office?"
- 18 Is there an internal auditor?
- 19 A. There is no internal auditing.
- 20 Q. Is the audit committee supposed to
- function as an internal auditor of the NRA?
- 22 A. No.

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- 1 of New York, what we're having to deal with them.
- 2 The impact of -- thank you, sir -- the loss of Carry
- 3 Guard revenue. All of that.
- 4 Q. Did the NRA freeze pensions of its
- 5 employees during this time period?
- 6 A. We had a soft freeze of the pensions,
- 7 but it had nothing -- it wouldn't have been during
- 8 this time frame. It would have been significantly
- 9 earlier.
- 10 Q. Years earlier?
- 11 A. Years in the sense more than one, yeah.
- 12 I just don't remember exactly when we did it, but it
- was -- as I recall, it was done because of some IRS
- 14 changes or something. Something to do with how we
- 15 had to book it or something like that.
- **16** Q. Okay.

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- 17 A. I'm sorry. How we had to fund it. I'm
- 18 sorry.
- 19 Q. Would your knowledge of the financial
- 20 condition of the NRA come from your audit committee
- work or the finance committee work?
- 22 A. Finance committee.

- 1 Q. Is there a reason why there is not an
- 2 internal auditor for the NRA?
- 3 A. If there is a specific reason, I don't
- 4 know it. It hasn't had one the whole 19 years I've
- 5 been on the board.
- 6 Q. Is there an accounting firm that audits
- 7 the NRA on a regular basis?
- 8 A. Yes.
- **9** Q. What's the name of that accounting firm?
- 10 A. Well, we've had different ones over the
- 11 years. The current one is Aronson, A-R-O-N-S-O-N,
- 12 LLP. Prior to that, it was RSM. And they had a
- name prior to going to initials. I just don't
- 14 remember. I think it was McGladrey.
- MR. COX: McGladrey.
- 16 Q. Do you know why there was a change from
- **17** RSM to Aronson?
- **18** A. They got -- they got off the account.
- 19 Q. Do you know why they got off the
- 20 account?
- 21 A. They gave us no reason at all.
- 22 Q. When did Aronson take over the function?

Q. 20 Journals.

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- 1 A. This year.
- **2** Q. 2020?
- 3 A. Well, okay. You're right. 2019.
- 4 Q. Do you know when in 2019?
- 5 A. I don't remember the -- I don't remember
- the meeting. We had an audit committee meeting
- where we evaluated the firms that wanted to --
- wanted the job, and I don't remember when that 8
- meeting was.
- 10 Q. Was it the audit committee's
- responsibility to retain the accounting firm?
- 12 A. It was the -- in a way, yes. I mean,
- the legwork was done by the treasurer's office, in 13
- sending out the RFP, and then find out who is 14
- 15 interested, give us the specs, fees, estimate the
- fees, that kind of stuff, staffing ability, that
- kind of stuff, expertise. 17
- But then the audit committee meets 18
- and goes over all of that, interviews the 19
- prospective firms and then selects the firm. 20
- 21 Q. Does the audit committee also have a
- role in selecting a reviewer or examiner that would

- 1 A. The only thing I'm aware of were
- attempts to review documents as part of our
- preparation for the New York AG coming after us.

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- But in prior years, I don't know. That would have
- been handled through the treasurer's office.
- Q. So once the New York Attorney General's
- investigation was threatened or began, which I think
- you said was right before Bill Brewer was involved?
- A. Yes, because that was the impetus to
- hire Bill. 10
- Q. Okay. So then what investigation or
- what examination of Ackerman McQueen's books are you
- aware of?
- 14 A. The only information I've got came from
- 15 Bill.
- 16 Q. Are you aware that the Brewer firm sent
- its people into Ackerman McQueen to look at their
- records in September of 2018? 18
- MR. COLLINS: Objection to the form. 19
- 20 A. I don't know.
- Q. Did the audit committee have any role in
- approving that or reviewing the results of that

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- examination?
 - MR. COLLINS: Objection to the form. 2
 - 3 A. No, that -- sorry about that. I'm too
 - quick on the trigger. I'm sorry.
 - No, because that wouldn't come
 - within the scope of the audit committee.
 - Q. Okay. Were you even aware that they had
 - done that?
 - A. I was generally aware of efforts to look
 - at AcMc documents, but I can't give you the 10
 - specifics.
 - 12 Q. Were you aware that the Cooper law firm
 - did an examination of Ackerman McQueen's books in
 - December of 2018?
 - **15** A. Are you talking about Chuck Cooper?
 - 16 Q. Yes.
 - 17 A. I don't remember if -- I don't know
 - if -- I don't remember now. I don't know if I knew
 - about it then or not. 19
 - Q. Were you aware of an entity called
 - Forensic Risk Alliance, or FRA, did a nine-day
 - examination of Ackerman McQueen's books in February

look at a vendors' records, like Ackerman McQueen?

- 2 A. No.
- 3 Q. Do you know who would have
- responsibility for approving an outside auditor or
- examiner to go look at a vendor's records?
- 6 A. To my knowledge, that wasn't done until
- we got in this lawsuit, but to my knowledge, that
- wasn't done.
- Now, if our CPA firm, the external 9
- firm hired somebody on a contract basis, I don't 10
- 11
- **12** Q. So were you aware that Ackerman
- McQueen's services agreement allowed the NRA to go
- and review its -- examine its books and records?
- **15** A. That's my understanding.
- **16** Q. Okay. Were you -- are you aware of any
- circumstances or instances where the NRA exercised 17
- that authority to go look at Ackerman McQueen's
- records? 19
- 20 A. You mean prior to this lawsuit that's
- ongoing?
- 22 Q. At any time.

of 2019? 1

2 MR. COLLINS: Objection to the form.

3 A. I don't know the name, but I know there

was an independent third party that was trying to do

that, and then they were ordered to leave.

6 Q. Who ordered them to leave?

7 A. AcMc.

8 Q. And who told you this?

9 A. I don't remember.

10 Q. Okay. Did you do any follow-up to

figure out why they were ordered to leave?

12 A. No, that's what we have the Brewer firm

for. 13

14 Q. So do you think that the Brewer firm may

15 have told you that FRA was ordered to leave?

MR. COLLINS: Objection to the form. 16

17 A. I don't remember.

18 Q. Okay. Were you aware that we've taken

the deposition of the representative of Forensic

Risk Alliance? 20

21 A. No.

22 Q. So you don't know that we have learned

Q. Do you recall if there was any Brewer

update that made representations that FRA was

ordered to leave?

17 A. I don't recall.

18 Q. But that just sticks in your head that

you think that they were ordered to leave; is that

20 right?

21 A. Yes.

22 Q. Did you, in your role as either an

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that they were not ordered to leave?

2 A. Well, I don't know what the situation is

because I don't know if your statement is correct or

5 Q. All right. Did the audit committee

receive any of the results of these examinations of

Ackerman McQueen's books?

MR. COLLINS: Objection to the form. 8

9 A. The audit committee did not receive any

reports directly from any entity. The audit

committee had periodic updates from the Brewer firm.

officer or chairman of the audit committee, ever see any results of any of these audits of Ackerman

McQueen's records?

MR. COLLINS: Objection to the form.

5 A. No.

6 Q. Did you ask ever ask to see any of them?

7 A. No.

8 Q. I believe you testified that you knew

about the Zegna clothing purchases that was in one

of the Winkler letters about Wayne LaPierre's

expenses at the Zegna clothing store?

12 A. I don't know anything about which store,

but I knew -- I knew that there was the claim that

there was -- I think it was -- I think the number 14

was \$274,000 in clothing purchases, but I can't tell 15

16 you when or where or anything like that.

Q. And did the audit committee investigate 17

any of the backup documents to those clothing

19 purchases?

A. I tried to find out -- I went to Wayne

to find out what was going on. What documents do we

have? He said, none. We didn't get any documents.



- 1 AcMc handled all of that. They told him where to
- **2** go. They even picked out the suits. I can
- 3 understand because Wayne's taste in clothing sucks.
- 4 And so he went there, and they had
- 5 the suits picked out. They fitted him for it, as I
- 6 understand it, and he left. And they were shipped
- 7 to him.
- 8 And that's a very summary statement.
- 9 That -- but that's all I know about it.
- 10 Q. All right.
- You may be aware that your
- 12 deposition testimony may be public, so when you say,
- "Wayne's taste in clothing sucks," that could get
- out there. But I also suspect that they're going to
- 15 designate that portion of the transcript as
- 16 confidential for some unknown reason.
- 17 A. I appreciate you taking care of me, but
- 18 I assure you, we used to kid him because he would be
- 19 wearing a tie that was -- it was frayed, and one of
- 20 us would take a tie and say, put on the tie. But I
- 21 do appreciate you taking care of me here.
- 22 Q. So did you ask for any follow-up

- 1 time. I just don't know.
- 2 But it's my understanding that he
- 3 was told by AcMc that, number one, you got to have a
- 4 certain wardrobe for your videos and personal
- 5 appearances. And if I remember correctly, even, you
- 6 know, sound like a kid in trouble at school, send
- 7 him home, said, you can't wear that. At least once.
- 8 But they would tell him where to go
- 9 and they literally picked out these suits for him.
- 10 And they fitted him. And he left, and they were
- 11 sent to him. He never -- you know, he didn't get an
- 12 invoice or anything, because apparently, it was paid
- 13 for by AcMc, and then billed back.
- 14 Q. So it's your understanding that it was
- 15 Ackerman McQueen picking out the suits and not the
- **16** Zegna store personnel?
- 17 A. No, I can't say that. Someone picked
- 18 out the suits other than Wayne. Now, was it AcMc or
- 19 did they have a, you know, tailor or something that
- 20 they relied on, I just can't say.
- 21 Q. Is it your testimony that someone from
- 22 Ackerman McQueen accompanied him to the store for

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- 1 documentation on the clothing purchases?
- 2 A. Short answer is yes.
- 3 Let me put it this way: I was
- 4 asking for documentation. I was wanting to see
- 5 documentation, if we ever got it, on any number of
- 6 these things. That would include the wardrobe
- 7 stuff. But I can't sit here and say, I remember
- 8 walking up to somebody and saying, get us the
- 9 documentation of the wardrobe, because it was my
- 10 understanding at that point that your clients had it
- **11** all.
- 12 Q. And did you discuss with Wayne how he
- actually went about purchasing the clothes?
- 14 A. Yeah, I just described it.
- 15 Q. Did he walk into the store and actually
- buy them himself?
- 17 A. No.
- 18 Q. They were sent to him; is that your
- 19 understanding?
- 20 A. It's my understanding that he went to
- 21 the -- to the store -- and remember, this is over a
- 22 15-year period, so I can't say that every single

- 1 these purchases?
- 2 A. That's not my testimony. I don't know
- 3 if that's the case or not.
- 4 Q. Okay. Is it your testimony that when he
- 5 purchased the clothing, that the store did not give
- 6 him a receipt?
- 7 A. Again, he didn't purchase it. It was my
- 8 understanding that they were purchased by AcMc and
- 9 then apparently billed back to the NRA in some of
- 10 the invoices.
- 11 Q. Okay. Were you aware of this when it
- was going on?
- 13 A. No, because it quit -- it stopped
- sometime back. I don't know how long.
- 15 Q. Did it stop before you became chairman
- of the audit committee?
- 17 A. I think so. I'm trying -- I don't
- 18 remember exactly when Wayne said it stopped, but if
- 19 I remember correctly, yes.
- 20 Q. When you were serving on the audit
- committee, was this practice in place?
- 22 A. I don't know.

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- 1 Q. So to your knowledge, when you were on
- 2 the audit committee, did you have any knowledge of
- 3 these purchases of clothing for Wayne LaPierre?
- 4 A. No.
- 5 Q. When did you first learn about the
- 6 purchases of clothing?
- 7 A. It was during that annual meeting week,
- 8 and again, those -- it is incredibly busy, so the
- 9 days just kind of run together.
- 10 Q. Did you learn about --
- MR. COLLINS: Objection. He
- wasn't -- were you done?
- 13 A. Well, I mean --
- MR. COLLINS: I'm sorry.
- 15 Q. Did you learn about through the Winkler
- 16 letter of April 22nd --
- 17 A. Obviously, it was in that. I'm sorry, I
- 18 cut you off. I didn't mean to do that.
- Obviously, it was in there, but I
- 20 don't know if that's the first time I heard it.
- 21 Q. Do you think --
- 22 A. The reason I say that, for some reason,

- 1 committee responsibility?
- 2 A. Correct.
- 3 Q. Who -- which committee would have
- 4 responsibility for that?
- 5 A. I'm sorry. Which one?
- 6 Q. Which committee would have
- 7 responsibility for that?
- 8 A. No committee would do it. That would be
- 9 the responsibility of the treasurer's office, and in
- 10 this particular case, responsibility of our lawyers
- 11 to look into that, find out what's going on.
- 12 (Cotton Exhibit 8, e-mail, Zezima/Arulanandam,
- 13 5.30.2019, NRA-AMc_00069741-743, was marked for
- 14 identification.)
- 15 Q. Let's have marked as the next exhibit,
- 16 8, an e-mail from Katie Zezima to Andrew Arulanandam
- 17 dated May 30, 2019.
- For the record, this Exhibit 8
- 19 appears to be a series of questions from the
- 20 Washington Post to Andrew Arulanandam at the NRA
- about transactions involving NRA board members.
- Have you seen this e-mail before?

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- some reason, I want to tie it to Steve Hart, too,
- 2 but it may be because Steve sent that e-mail out
- 3 with the Winkler letter attached. So I'm not sure.
- 4 Q. Would it have been -- would you have
- 5 learned about this more than a month before the
- 6 April 22nd letter was sent to you?
- 7 A. I don't think so.
- 8 Q. Okay. Did you view this as some sort of
- 9 a problem, that potentially personal expenses of the
- 10 executive vice president, for years, had been routed
- 11 through Ackerman McQueen to the NRA in a way that
- the board or the audit committee was unaware of?
- MR. COLLINS: Objection to the form.
- **14** A. Okay. That's a compound question.
- Was I concerned about what was
- stated, yes. Was I concerned that it was not routed
- 17 through the audit committee, no, because that's not
- within our purview. We have a very limited
- operation. But that's what prompted me to go to
- 20 Wayne and find out what the heck's going on.
- 21 Q. So in your purview, using NRA funds for
- personal purchases is not part of the audit

- 1 A. No.
- 2 MR. COLLINS: Objection to the form.
- 3 Q. Are you aware of the issues that are
- 4 raised in this e-mail about board members gaining
- 5 some sort of personal compensation arising out of
- 6 the relationship with the NRA?
- 7 A. Okay. I'm sorry. Say again.
- 8 MR. DICKIESON: Why don't you read
- **9** back the question.
- 10 (The record was read back by the Court Reporter.)
- 11 A. Yes.
- 12 Q. Is this of particular concern to what
- 13 you said was your main concern about the New York
- **14** Attorney General's investigation?
- 15 A. Okay. There was -- there's not a
- 16 concern. This was a reporter finding a bunch of
- 17 garbage trying to write a story. There was no
- 18 concern. The reason why I answered yes to your
- 19 question is those are considered related party
- 20 transactions and they come before the committee.
- 21 Q. All right. So this refers to in the
- 22 middle -- well, two-thirds down the first page, "Why

- were the expenses for clothes at the Zegna store in
- 2 Beverly Hills and trips, \$267,000 in travel deemed
- 3 appropriate?"
- 4 Is that something that came before
- 5 the audit committee?
- 6 A. No.
- 7 Q. Was there a board meeting where a number
- 8 of these personal compensation issues raised and
- 9 ratified by the audit committee?
- MR. COLLINS: Objection to the form.
- 11 A. There was -- every time the audit
- committee issued a report dealing with these, it
- went to the full board.
- 14 Q. Okay. And do you recall this -- these
- issues going to the full board sometime after May
- 16 30, 2019?
- 17 A. You're talking about all of the issues
- in this document?
- 19 Q. Yes.
- 20 A. No.
- 21 Q. Were some of these issues sent to the
- full board?

- 1 membership can get a commission on those who join.
- **2** Q. And so that's a program that you
- 3 participated in?
- 4 A. Well, I'm signed up, but I can't
- 5 remember the last time I've gotten a check from the
- 6 NRA.
- 7 O. But --
- 8 A. My audiences are all NRA members
- 9 already
- 10 Q. So is this statement accurate, that you
- 11 did receive some undisclosed amount of money through
- 12 the NRA recruiter program?
- 13 A. No, that's false.
- 14 Q. You did not receive any amount of money?
- 15 A. Well, no. It's -- I did -- I think the
- last check was three, four years ago for \$20, and it
- was absolutely disclosed.
- 18 Q. Okay. What does an NRA membership cost
- 19 these days?
- 20 A. Annual -- oh, God. You're putting me on
- 21 the spot here. I think annual membership is either
- 22 \$35 or \$40. The life membership is \$1500.

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- 1 A. Everything that came to the audit
- 2 committee went to the full board.
- 3 Q. Everything?
- 4 A. Everything that went to the --
- 5 everything in the way of related party transactions
- 6 that were dealt with by the audit committee went to
- 7 the full board.
- 8 Q. Okay. I need to ask you about what's on
- 9 the last page of this exhibit. There's a paragraph
- 10 halfway down that says, "Additionally, our
- 11 membership commissions and commissions from the NRA
- recruiter program, the same thing. We have found
- that Brownell, Nugent and Owen Mills received
- 14 membership commissions, while Linda Walker, R. Lee
- 15 Ermey and Charles Cotton received an undisclosed
- amount of money through the NRA recruiter program.
- 17 How much did each get? Why are these payments
- **18** appropriate to directors?"
- Do you know what that paragraph is
- 20 referring to?
- 21 A. They're talking about to the NRA
- 22 recruiter program, where anyone who solicits NRA

- 1 Q. Do you know who Gayle Stanford is?
- **2** A. The name rings a bell, but I don't know
- 3 why.
- 4 Q. Do you know that she's the travel agent
- 5 that Wayne LaPierre uses?
- 6 A. Oh. Oh, oh, oh. She's the lady who
- 7 books the corporate jets. At least that's my
- 8 understanding.
- 9 Q. And did the audit committee review her
- 10 contract on a regular basis?
- 11 A. I really don't remember. We'd have to
- look at some of the audit reports. I don't know.
- 13 Q. Let me hand you the contract file from
- 14 Gayle Stanford's business that we'll have marked as
- **15** Exhibit 9.
- 16 (Cotton Exhibit 9, Business Case Analysis, 3.8.2019,
- 17 Supernaugh, was marked for identification.)
- THE WITNESS: I hate to do this to
- 19 you guys, but I have to run to the restroom while
- 20 she's doing this.
- MR. DICKIESON: Sure. Take a break.
- 22 (RECESS, 2:28 p.m. 2:31 p.m.)

1 BY MR. DICKIESON:

- 2 Q. Were you, as a board member or the chair
- 3 of the audit committee or finance committee, aware
- 4 that the NRA was paying \$318,000 annually to Gayle
- 5 Stanford's business to be available for making
- 6 travel arrangements for Wayne LaPierre?
- 7 MR. COLLINS: Objection to the form.
- 8 A. Having a problem with your -- I don't
- 9 remember if the NRA audit committee -- well, the
- audit committee wouldn't have seen this unless there
- was a related party transaction.
- The officers may or -- I guess the
- officers would have seen the contract as part of
- 14 that acknowledgement, but I -- I don't recall this.
- 15 Q. You don't recall any issue, in any role
- you had at the NRA, about this travel agent
- arrangement that Wayne LaPierre had?
- 18 A. I do not.
- 19 Q. Were you aware, just in general, that
- 20 the NRA was paying \$26,500 per month to a travel
- agent for Wayne LaPierre?
- MR. COLLINS: Objection to the form.

1 A. I don't remember that -- I don't

- 2 remember seeing a contract. I'm not saying I
- 3 didn't. If it -- well, again, I'm sorry. That's
- 4 not true.
- 5 It would not have been sent to the
- 6 NRA audit committee unless it was a related party
- 7 transaction. Did I see it as an officer, I don't
- 8 know. I don't recall it. Again, I sign -- I sign
- 9 the acknowledgement for a number of them. I just
- 10 don't remember that one.
- 11 (Cotton Exhibit 10, invoice, 1.3.2017, Corporate
- 12 America Aviation, Inc., was marked for
- 13 identification.)
- 14 Q. Let's have marked as Exhibit 10 some
- 15 invoices from Gayle Stanford related to travel by
- 16 the LaPierres.
- Mr. Cotton, for the record, I've
- handed to you as Exhibit 10 three separate invoices
- 19 from Gayle Stanford as forwarding from Corporate
- 20 America Aviation for private jet travel provided to
- 21 Wayne LaPierre and Susan LaPierre.
- Was the audit committee at all

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- 1 A. No.
- 2 Q. Were you aware that at the same time
- 3 that the NRA was being billed \$26,500 per month,
- 4 that Ackerman McQueen was also getting a bill for
- 5 \$4,000 a month from Gayle Stanford for Wayne
- 6 LaPierre's travel arrangements?
- 7 MR. COLLINS: Objection to the form.
- 8 A. You guys were paying 4 grand and we were
- 9 paying 26? No, I didn't know that.
- 10 Q. Is that a transaction that you have any
- 11 understanding why it would be split between Ackerman
- 12 McOueen and the NRA?
- 13 A. No idea at all.
- 14 Q. Is that something that the audit
- committee would look into if they were aware that
- there was some reason part of Gayle Stanford's
- monthly pay was being routed through a vendor?
- 18 A. I can't answer that question because it
- assumes facts that I don't know are the says.
- 20 Q. Okay. Are you aware that Gayle
- 21 Stanford's contract was recently renegotiated as a
- 22 result of this litigation?

- 1 involved in reviewing the travel arrangements and
- 2 the costs for Wayne LaPierre's travel?
- 3 MR. COLLINS: Objection to the form.
- 4 A. Was the audit committee involved?
- 5 Q. Yes.
- 6 A. No.
- 7 O. Was the finance committee involved?
- 8 A. You mean involved with the -- the
- **9** specific transactions?
- 10 Q. Yes.
- 11 A. No.
- 12 Q. Do you know who had responsibility for
- 13 reviewing the transactions?
- **14** A. In what respect?
- **15** Q. To see if they were appropriate?
- 16 A. I'm not trying to be hard. Appropriate
- 17 in what sense?
- 18 Q. Was there a whistleblower that
- complained about Wayne LaPierre's travel expenses?
- 20 A. I don't recall that. I mean, it was

888-267-1200

- 21 general knowledge to the board that we had him
- 22 traveling by private aircraft.

- 1 Q. Take a look at the third invoice in this
- 2 packet.
- з A. Okay.
- 4 Q. This is an invoice for \$121,300 relating
- 5 to a trip which is identified as January 15th
- 6 through January 26th. The itinerary is from
- 7 Washington, DC to Dallas, Texas to North Platte,
- 8 Nebraska to Las Vegas, Nevada, Van Nuys, California
- 9 back to Washington, DC; do you see that?
- 10 A. Yes.
- 11 Q. Do you know what business that Wayne
- LaPierre would have in North Platte, Nebraska?
- 13 A. Specifically, that town, no.
- 14 Q. Do you know if his niece lives in North
- 15 Platte, Nebraska?
- 16 A. I have no idea where his family lives.
- 17 Q. Okay. Do you know anything about a
- 18 Hawker 850XP aircraft?
- 19 A. I'm a pilot, and I'm familiar with
- aircraft, but not a whole lot of jets.
- 21 Q. Do you know that that seats nine people?
- 22 A. I don't know what the capacity or the

- 1 about what you meant by monitoring.
- **2** Q. All right. So you think the treasurer's
- 3 office had responsibility for monitoring, and would
- 4 it approve these expenses in advance?
- 5 A. In advance?
- 6 Q. Yes.
- 7 A. No.
- 8 Q. Would it approve them retroactively?
- 9 A. There's no approval -- individual
- 10 approval. Well, that's not true.
- There is an approval processes in
- 12 that we have to have documentation to support the
- 13 invoices coming in.
- 14 Q. Okay. Who was involved in that approval
- 15 process?
- 16 A. The treasurer's office.
- 17 Q. Do you know who in the treasurer's
- 18 office has that responsibility?
- 19 A. I don't know. I'm sorry, I didn't mean
- 20 to cut you off. I don't.
- 21 Q. To your knowledge, no whistleblower ever
- brought to the audit committee's attention that

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- 1 weight limits are for the Hawker -- that Hawker.
- 2 Q. Did you know that this jet travel would
- 3 run in the range of \$121,000 per trip?
- 4 A. No.
- 5 MR. COLLINS: Objection to the form.
- 6 Q. And do you know who was monitoring
- 7 Mr. LaPierre's expenses for jet travel?
- 8 MR. COLLINS: Objection to the form.
- **9** A. What do you mean by "monitoring"?
- 10 Q. Who would make sure that these expenses
- were not personal and that they were NRA related?
- 12 A. I guess it would be both Wayne and the
- 13 treasurer's office.
- 14 Q. Wayne would monitor his own travel?
- MR. COLLINS: Objection to the form.
- **16** A. Well, of course he would.
- 17 Q. Okay.
- **18** A. Are you suggesting that he would take a
- trip and not know what we were being charged?
- 20 Q. By monitor, you mean that he would get a
- 21 copy of it?
- 22 A. Well, that's the reason I was asking you

- 1 these kinds of expenses were being incurred for
- 2 Mr. LaPierre?
- 3 A. I don't recall that, no. And if -- if
- 4 they did, would have told him why he's flying
- 5 private jets.
- 6 Q. Do you know what the budget was for
- 7 Mr. Wayne LaPierre's annual private jet travel?
- 8 A. I can't -- I know what the budget is for
- 9 his office, if you will. All inclusive.
- 10 Q. Okay.
- 11 A. But I mean, let me restate that. That's
- part of the annual, quote, unquote, budget, every
- year. So I would have seen that, but I can't tell
- you what it is for any given year as I sit here.
- 15 Q. What's the amount approved for his
- office's budget for 2019?
- MR. COLLINS: Objection to the form.
- **18** A. I just told you, I -- I can't tell you
- 19 the individual years.
- 20 Q. Okay. Can you tell me for any year,
- 21 approximately?
- 22 A. No.

Lexitas

888-267-1200

- 1 Q. What about for this year?
- **2** A. I don't know.
- 3 Q. Do you know in general, is it --
- 4 A. No.
- 5 O. -- in the millions of dollars?
- 6 A. No.
- 7 O. It's below a million?
- 8 A. I don't know. That's what I'm saying.
- You asked me if I know.
- 10 Q. Did you -- you looked at them, though,
- at some point?
- 12 A. I looked at it in the budget committee
- meeting, yeah.
- 14 Q. Okay. And who in the budget committee
- 15 would make a determination of how much would be
- allocated to Mr. LaPierre's office?
- 17 A. The budget is put together by the entire
- organization. It's -- as I understand it, and I
- believe them, it's a zero budget. And they all put 19
- 20 it together, and then it goes to whom in the
- treasurer's office, I don't know. Then it comes to
- the finance committee, and we look at it, we discuss 22

Gayle Stanford was deriving additional compensation

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- from this relationship that was not being disclosed
- in her contract?
- A. I'm trying to think of a way that we
- would have jurisdiction over that. I'm sorry.
- Lawyer-speak. How we would have -- that would come
- under the scope for our operations.
- Q. For example, if she is getting a 10
- percent commission on this jet travel, that would --
- that would add quite a bit of money to what she's
- earning off Wayne LaPierre's travel; is that 11
- correct? 12
- 13 A. That would be 10 percent.
- 14 Q. If one trip costs \$121,000, that could
- add up to quite a bit over the course of a year; is
- that right?
- **17** A. Well, one trip is \$121,000, what's the
- others, 50? I don't know. I mean, all I can say is
- if what you're saying is correct, then she got an
- 20 additional 10 percent.
- Q. Okay. And that's okay with the audit
- committee, that she's deriving additional

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- undisclosed compensation from Wayne LaPierre's
- MR. COLLINS: Objection to the form. 3
- A. It doesn't come within the scope of the
- audit committee.
- Q. Whose -- whose scope would that come
- within?
- 8 A. What?
- Q. That she's potentially deriving
- outside -- additional funds from Wayne LaPierre's
- travel that's not being disclosed to the NRA?
- 12 A. There's no way that could happen without
- the treasurer's office getting backup for that
- additional amount, whatever that may be.
- Q. You mean without them becoming aware
- that that's a possibility?
- A. The treasurer's office has to cut the 17
- check. If he has an invoice for \$100,000, he's not
- going to cut a check for \$110,000 without backup for 19
- it. 20
- 21 Q. You work with travel agents. You know
- they take a commission on the travel they arrange;

it, get explanations for various line items, and

- then either approve it or require amendments to it.
- 3 Q. And --
- 4 A. Let me -- I'm sorry. I -- I misspoke.
- Then we either recommend it to the
- full board for approval, or require amendments to
- 7 it.
- 8 Q. And would the members of the board
- actually see the line items that, for example, are
- attributed to Mr. LaPierre's office? 10
- 11 A. Yeah.
- 12 Q. Do you know if there was a line item
- devoted to clothing for Mr. LaPierre?
- 14 A. I don't think so.
- 15 Q. Was there a line item devoted to
- 16 Ackerman McQueen expenses that were passed through
- the NRA related to Wayne LaPierre? 17
- **18** A. I'm trying to remember how we -- well,
- how the treasurer's office aggregates all of that 19
- and presents it. I don't recall a separate line 20
- item like that.
- 22 Q. Would the audit committee be involved if

- 1 is that correct?
- 2 MR. COLLINS: Objection to the form.
- 3 A. I have not worked with travel agents.
- 4 People do it for me. I --
- 5 Q. Okay.
- 6 A. They obviously have to make a living
- 7 somehow. So they're going to get a piece of the
- 8 action somewhere.
- 9 Q. All right. In the contract, Exhibit 9,
- 10 it provides what the agreement is, and she's getting
- \$26,500 a month, that doesn't include any
- 12 commissions that she may receive from travel
- arrangements; is that right?
- 14 A. I don't know.
- 15 Q. Can you see anywhere in there where her
- 16 commissions are supposed to be turned over to the
- 17 NRA or anything like that?
- **18** A. I don't see anything one way or the
- 19 other
- 20 Q. And as an independent contractor, she's
- 21 under no duty to voluntarily turn over her
- 22 commission; is that right?

- 1 Do you see that?
- 2 A. I do.
- 3 Q. So your testimony is that no entity
- 4 within the NRA would be looking at her commission
- 5 schedule or what commission she is deriving from the
- 6 private jet travel that she's arranged for Wayne
- 7 LaPierre; is that your testimony?
- 8 MR. COLLINS: Objection to the form.
- **9** A. That's not my testimony.
- 10 Q. Well, who is looking at that issue for
- 11 the NRA?
- **12** A. As I told you, the treasurer's office.
- 13 Q. Okay. And who in the treasurer's office
- 14 is keeping track of this?
- 15 A. As I told you, I don't know which
- 16 individual within the office.
- 17 Q. Okay. And do you understand the
- 18 difference between a net or gross pricing option?
- **19** A. I don't know what she means by that.
- 20 Q. Let's look at the first page of Exhibit
- 10. This is a trip for Wayne and Susan LaPierre
- 22 from Nassau, Bahamas to Washington, DC for \$21,850.

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- 1 MR. COLLINS: Objection to the form.
- 2 A. That's too global a statement. I don't
- 3 know.
- 4 Q. Okay.
- 5 (Cotton Exhibit 11, web page, Corporate America
- 6 Aviation, was marked for identification.)
- 7 O. So let's have marked as Exhibit 11 a
- 8 screenshot from Corporate America Aviation's web
- 9 page.
- Do you see how the -- this web page
- 11 is from Corporate America Aviation and that's the
- same company that's issuing the invoices in Exhibit
- 13 10?
- MR. COLLINS: Objection to the form.
- **15** A. If you say so.
- **16** Q. Okay. And in the second paragraph of
- 17 this e-mail, it says, "Corporate America is the
- smart travel agent's secret weapon and new best
- 19 friend. We love travel agents and we still pay
- 20 commissions with no caps. And we don't sell fares,
- all our pricing is custom. And you may request a
- 22 net or gross pricing option."

- 1 Is it your understanding that the NRA would pay for
- 2 personal vacations for Wayne LaPierre, private jet
- 3 travel?
- 4 MR. COLLINS: Objection to the form.
- 5 A. It's my understanding that we -- because
- 6 of extreme security issues, we require him to travel
- 7 by private jet. He cannot get on a commercial
- 8 aircraft. He can't walk through an airport.
- 9 O. Because?
- 10 A. Because of death threats. Because of
- assaults on the man. Because he has been spit on.
- 12 Had drinks thrown in his face. And we have security
- personnel, our security personnel have to get
- involved in that, and it's just too much risk to the
- association in case they have to take somebody down.
- **16** Q. Does he reimburse the NRA for that
- portion of the private jet travel that his wife
- 18 flies?
- MR. COLLINS: Objection to the form.
- 20 A. I don't know that there is a -- any kind
- 21 of per-passenger allocation.
- 22 Q. So to your knowledge, he does not

1 reimburse the NRA for that -- for his wife's use of

- 2 that travel service?
- 3 MR. COLLINS: Objection to the form.
- 4 A. First of all, I don't know what he does.
- 5 Secondly, I don't know that there is a per-passenger
- 6 allocation of the expense. And if there's not,
- 7 there's nothing to reimburse.
- 8 Q. So this is an issue you don't think is
- 9 of any interest to the NRA audit committee; is that
- 10 correct?
- 11 A. It doesn't come within the scope of our
- operation. Whether we're interested or not is not
- an issue, it's do we have jurisdiction over the
- 14 matter.
- **15** Q. Okay. If a whistleblower brought this
- to your attention, would the audit committee take a
- 17 look at it?
- 18 A. Yeah.
- 19 Q. To your knowledge, no whistleblower has
- brought this to your attention?
- 21 A. I don't recall it, but since I know why
- we do this, if a whistleblower had said anything, I

1 Q. Yes.

- 2 A. No.
- 3 Q. Were you aware -- were you aware in any
- 4 of your roles of the effort to purchase a home for
- 5 Wayne LaPierre outside of Dallas?
- 6 A. I'm aware of an allegation. I'm aware
- 7 of the facts surrounding it, yes.
- 8 Q. Was the audit committee involved in
- 9 looking into that issue?
- 10 A. I personally did so, as the audit chair,
- and told my committee that I would report back what
- 12 I learned.
- 13 Q. What did you learn?
- 14 A. That everything's reported to the media
- 15 is false.
- 16 Q. What was reported to the media that was
- 17 false?
- 18 A. Everything, including it was not --
- 19 Wayne wasn't trying to get AcMc to buy a house for
- 20 him.
- AcMc was going to buy a house. At
- 22 the -- after Parkland is when the death threats to

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- 1 could have told them, here's why.
- 2 Q. I want to hand out what's now going to
- 3 be marked as Exhibit 12.
- 4 (Cotton Exhibit 12, Plaintiff's Responses and
- 5 Objections to Defendant Ackerman McQueen, Inc.'s
- 6 First Set of Interrogatories, was marked for
- 7 identification.)
- 8 Q. The NRA's Responses and Objections to
- 9 Defendant Ackerman McQueen's First Set of
- 10 Interrogatories.
- Did you ever make a request to see
- the records of Ackerman McQueen?
- 13 A. Me personally?
- 14 Q. Yes.
- 15 A. No.
- **16** Q. Did the audit committee ever make a
- 17 request to see the records of Ackerman McQueen?
- 18 A. No.
- 19 Q. To your knowledge, did Ackerman McQueen
- 20 ever refuse anyone access to see their records from
- 21 the NRA?
- 22 A. To my personal knowledge?

- 1 Wayne got worse. He was SWATted in his home at 1:00
- 2 in the morning or whatever it was. Everything got
- 3 worse. So whenever our security personnel would get
- 4 information and say, you got to get out --
- 5 literally, you got to get out of town. I know that
- 6 sounds like an old western movie. You got to get
- 7 out of you town. He would then go to various hotels
- 8 and literally spend one, maybe two nights, and go
- 9 someplace else until he got the okay to come back.
- 10 Angus McQueen, this obviously was
- related to me, do you want me to continue that way?
- 12 Q. Yes.
- 13 A. Angus McQueen contacted Wayne and said,
- look, we're going to buy a house in Dallas. Nobody
- 15 loses money on real estate in Texas, which is funny.
- But we're going to buy a house in
- 17 Dallas. It would be better for to you use it as a
- safe house when we're not using it, and you don't
- 19 have to go to various hotels. He said, that would
- 20 be great. Very generous. Appreciate it.
- At some point, he would say, why
- 22 don't you come down here and look at something. I

- don't know if it was a house or a location or
- whatever. And he was -- his response was, it's your
- house. You know, it's the safe house for me on an
- occasional basis.
- Later, he found out, when he was 5
- traveling, apparently, somebody from AcMc contacted
- Woody Phillips and said -- I don't remember what
- Woody said -- we need some help with the down 8
- payment or something. That may be far off what the
- actual conversation was. 10
- But for some reason, they got Woody 11
- to cut a check for \$77,000. Wayne gets back in 12
- town, finds out about it, and says, heck, no, we're 13
- not going to -- NRA's not buying a house, and he put 14
- 15 the stop to the deal.
- Now, whether or not you guys went 16
- ahead and -- I'm sorry, your clients went ahead and 17
- bought the house, I don't know.
- 19 Q. Did you know if Wayne LaPierre and his
- 20 wife made an application to belong to the country
- club that the community that the house belonged to?
- 22 A. I don't know.

- 1 A. I think so.
- **2** Q. Did you ever try to reach out to Woody
- Phillips to find out what his story was?
- A. No, he doesn't work for us anymore.
- 5 O. Does that mean there would be no
- interest in checking his version of the facts?
- A. Interest or not, I don't think it would
- be prudent for me to do so.
- **9** Q. Why is that?
- 10 A. I'm not going to -- I'm not going to do
- something outside of the -- ongoing investigation by
- our lawyers.
- 13 Q. So your lawyers are investigating that
- issue?
- 15 A. You will have to ask them.
- 16 O. Well, I'm asking you. You're saying
- you're not going to do anything outside of their
- investigation. If they're not investigating it,
- there's -- you don't have to worry about that. 19
- 20 So is it your understanding that
- you're limited because they're investigating; is 21
- that your testimony?

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- 1 Q. Okay. You learned your facts from
- Mr. LaPierre or from what other source?
- 3 A. From Wayne.
- 4 Q. Okay. Do you know whether or not an
- entity was set up that the NRA owned 99 percent of
- for the purpose of buying this house?
- **7** A. The only information -- I'm not sure
- what you're talking about, but the only additional
- information I had came through discussions with Bill 9
- Brewer. 10
- 11 Q. Okay. Did you ever discuss this with
- Woody Phillips?
- 13 A. I haven't talked to Woody since -- since
- he left.
- 15 Q. Well, I -- when did you investigate this
- 16 issue?
- MR. COLLINS: Objection to the form. 17
- **18** A. Again, I can't tell you the date, but I
- can tell you it was after that information hit the 19
- media.
- 21 Q. Okay. So this was after Woody Phillips
- was gone, then?

- 1 A. I'm telling you, I'm not going to give
- you any information that I got from the Brewer firm.
- 3 Q. Okay. Did you limit your investigation
- because the Brewer firm was looking at this?
- 5 A. I didn't limit my investigation because
- of anything.
- Q. So you didn't think it was necessary to
- talk to Woody Phillips about the potential purchase
- of the house in Dallas? 9
- 10 MR. COLLINS: Objection to the form.
- 11 A. I've already answered that question.
- Q. Do you think that you got every -- all
- of the facts you needed about this potential
- purchase? 14
- 15 A. Yeah.
- 16 Q. Okay. Did you know that the entity that
- was set up to purchase the house was listed on the 17
- NRA's Form 990 that it has to file with the IRS?
- MR. COLLINS: Objection to the form. 19
- 20 A. I don't recall what all was listed on
- the 990.
- 22 Q. Did you review the IRS 990 Form that the

- 1 NRA submits to the IRS?
- 2 A. We, "we" being the audit committee, we
- 3 review the 990, yes.
- 4 Q. In that review, did you notice that
- 5 there was an entity set up to purchase the house for
- 6 Wayne LaPierre?
- 7 A. No.
- 8 MR. DICKIESON: Let me go off the
- 9 record while I find this.
- 10 MR. COLLINS: Sure.
- 11 (RECESS, 3:01 p.m. 3:04 p.m.)
- MR. DICKIESON: Let's go back on the
- 13 record.
- 14 BY MR. DICKIESON:
- 15 Q. Let me show you the 990 Form, the most
- 16 recent one filed by the NRA. You see the reference
- there to WBB?
- 18 A. I do.
- 19 Q. It shows that it's 99 percent owned by
- 20 the NRA. Do you know what WBB was for?
- 21 A. I do not.
- 22 Q. When you reviewed the Form 990, did you

- 1 MR. COLLINS: Objection to the form.
- 2 A. You mean, are you talking about coding
- 3 the check itself?
- 4 Q. I assume that there's specific pockets
- 5 of money that you can use to buy things at the NRA;
- 6 is that right?
- 7 A. No. I mean, there's one big pocket.
- 8 Q. Okay.
- 9 A. And whether you're authorized to do it.
- 10 Q. All right.
- 11 A. If you are talking about coding the
- 12 check, which I think is what you're saying --
- 13 Q. Okay. When it comes back?
- 14 A. I'm sorry?
- 15 Q. After the payment comes back, you get a
- receipt for the payment, and it gets coded; is that
- 17 what you're talking about?
- 18 A. No, no, no. Okay. Like, my personal
- account. When I write a check for something, I use
- 20 QuickBooks for my personal stuff as well as my law
- 21 firm, it's going to go into one account. One
- 22 expense account, okay. If that's what you mean, no,

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- 1 ask anyone any questions about what WBB might be?
- **2** A. I don't recall that.
- 3 Q. Is it your understanding that someone,
- 4 maybe Woody Phillips or someone else, set up an
- 5 entity that the NRA owned 99 percent of without
- 6 Wayne LaPierre's knowledge?
- 7 MR. COLLINS: Objection to the form.
- 8 A. The only -- I can't give you any
- 9 specifics. What I am aware of is that Woody cut a
- 10 check for \$77,000, may have done something else
- after having been prompted by Angus himself, and
- that when Wayne found out about it, he quashed the
- deal. But that's all I know. I can't give you any
- 14 specifics.
- 15 Q. Do you know what budget that \$77,000
- 16 check would have come out of?
- 17 A. Well, it was refunded, so it may have
- 18 been -- well, it would have been a wash. Would it
- 19 have hit any budget item, I don't know.
- 20 Q. Well, you mean, you can write a check
- and allocate it to a budget item after it's written
- 22 and paid?

- 1 I don't know where that would have been coded. But
- 2 when the money came back, it would have been a
- 3 reverse entry because it's a wash.
- 4 Q. Do you know who authorized Woody
- 5 Phillips to create -- to pay that check that you
- 6 know of?
- 7 A. I do not.
- 8 Do you want this back?
- **9** Q. These interrogatories that were in front
- of you, these were signed by Josh Powell. Who is
- 11 Josh Powell?
- 12 A. He's a former employee of the NRA.
- 13 Q. Now, when you say "former," when he did
- 14 leave the NRA?
- 15 A. Very recently. I'm not sure of the
- 16 exact date.
- 17 Q. And do you know why he left the NRA?
- **18** A. He was terminated.
- **19** Q. Who made the decision to terminate him?
- 20 A. I speculate, but Wayne's our CEO.
- 21 Q. Do you know why he was terminated?
- 22 A. The only thing I know is based on

- 1 discussions with Wayne LaPierre. I'm sorry, not
- 2 Wayne LaPierre, with Bill Brewer.
- 3 Q. Did you have a separate discussion with
- 4 Wayne LaPierre about it?
- 5 A. No.
- 6 Q. And so what was the reason?
- 7 A. I -- it was based on discussions with
- 8 Bill.
- 9 MR. COLLINS: Okay.
- 10 Q. Was he giving you legal advice when he
- was telling you this?
- 12 A. Every -- I -- I know the game we're
- 13 playing. Okay. Everything I find out from Bill is
- 14 for a legal purpose.
- 15 Q. You believe that everything he tells you
- 16 was privileged?
- 17 A. I do.
- **18** Q. So if he tells you what the weather is
- outside, is that privileged?
- 20 A. Come on, Bob. Why do that, man, come
- on. You know what I'm talking about.
- 22 Q. I'm asking questions.

- 1 A. Did it have -- did the New York AG stay
- 2 fire Josh Powell, no.
- 3 Did the reason for doing so have the
- 4 impact or potential impact with the AG's
- 5 investigation, yes.
- 6 Q. In what way?
- 7 A. I'm not going to answer that question.
- 8 Q. Is the NRA involved in any ongoing
- 9 arbitration, dispute or litigation with Josh Powell
- 10 now?
- 11 A. Not to my knowledge.
- 12 Q. Was Josh Powell on some sort of leave
- before he was terminated from the NRA?
- 14 A. I believe that's correct. I believe so.
- 15 Q. Do you know if that leave was paid?
- **16** A. Let me -- let me answer that again.
- 17 I think he was taken accrued
- vacation time, and if so, he would -- he would be
- 19 paid. And there may have been a leave by whatever
- 20 terminology you want to give it, where he would have
- been paid during that period of time.
- 22 Q. Was -- were you aware of the harassment

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- 1 A. This conversation I consider privileged
- **2** because I was seeking legal advice, yes.
- 3 MR. COLLINS: Instruct you not to
- 4 answer, but you can -- I'm sorry. I apologize. I
- 5 didn't mean to cut you off.
- 6 Q. What was the subject area that you were
- 7 seeking legal advice from Mr. Brewer -- was it
- 8 Mr. Brewer you were talking to?
- 9 A. Yes.
- 10 Q. And what was going on that you needed
- 11 legal advice from Mr. Brewer?
- 12 A. The New York AG.
- 13 Q. Okay. So did Josh Powell's termination
- 14 have something to do with the New York Attorney
- **15** General's investigation?
- 16 A. No.
- 17 Q. So then this doesn't have anything to do
- with the legal advice; is that correct?
- 19 A. Yes, it does.
- 20 Q. Okay. Do you want to explain that?
- 21 A. No. I will.
- 22 Q. Okay.

- 1 claims directed against Josh Powell?
- **2** A. By whom?
- 3 Q. By anyone at the NRA or anyone, for
- 4 example, at Ackerman McQueen?
- 5 A. Yes.
- 6 Q. Are you aware that the NRA paid a
- 7 settlement of a harassment claim for Josh Powell?
- **8** A. That is not my understanding.
- **9** Q. What is your understanding?
- 10 A. There may have been a settlement based
- on an employment claim, but not harassment.
- 12 Q. Okay. What was the employment claim?
- 13 A. I don't know if it was an alleged
- 14 discrimination on a termination or promotion or
- something like that, but it was not harassment in
- the sense that we all think of harassment.
- 17 O. Was it like a race discrimination claim?
- 18 A. No.
- 19 Q. When you say a discrimination claim,
- 20 what was the nature of the discrimination?
- 21 A. I don't remember. I mean, I just -- I
- 22 got the information almost casually. And as I

- recall -- God, I'm hesitant to say this because I
- don't know if I'm right or not.
- 3 Q. Just give us your best understanding.
- 4 A. Oh, I know what it is. Yes. I'm sorry.
- I do remember.
- Yeah. We had hired a lady who was
- an expert on -- I'll use the wrong terminology, but
- basically website metrics and all of that kind of 8
- stuff. I think if I remember correctly she worked
- 10 for Google, and then we were using her -- "we" being
- the NRA, not the audit committee, was using her to 11
- try to get some information about the numbers that 12
- we were being given about views and engagements and 13
- all of that stuff for NRATV, and there was a meeting 14
- 15 when Revan blew up and told him to get -- I'm not
- going to repeat him. Get this woman out of the 16
- office. She left. Then sometime later, I think she 17
- was terminated. I don't know -- I don't know if she 18
- did anything wrong. It may have been, okay, we 19
- can't use her for what we need, and then she filed 20
- 21 a -- something -- a claim based on her termination.
- I don't know if it was wrongful termination or what.

because Josh wasn't there ten years ago, but, no, I

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- don't know.
- 3 Q. Do you know how many months she worked
- on that project?
- 5 A. The only thing I know about, Bob, is
- that.
- 7 Q. Did you say "Bob"?
- 8 A. I'm sorry. Is that your name?
- Q. No.
- MR. COLLINS: He's Bob. 10
- MR. COX: He's Dave. 11
- 12 A. Okay. Get some cards out here, guy.
- What's your name?
- 14 O. Dave.
- 15 A. I'm sorry, Dave. I'm really not doing
- that intentionally.
- 17 The only thing I know is that she
- was hired to work on the metrics to find out if the 18
- numbers we were being given are accurate. They went
- 20 to a meeting, that was discussed, Revan got mad
- because she was asking for it, and they left. And
- that's the sum total of what I know about it.

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- 1 Q. When you say "she was asking for it,"
- what do you mean by that?
- 3 A. She was asking for whatever data would
- be necessary to measure the metrics.
- 5 Q. So she wasn't asking for Revan to get
- mad at her?
- A. Oh, no, no, no. No. No. She wasn't --
- she wasn't -- she wasn't picking on him.
- Q. All right. Were you at that meeting?
- 10 A. No.
- 11 Q. Did you ever see the -- her analysis,
- the metrics analysis you talked about?
- A. No. As I recall, she was never able to
- do it, because she couldn't get the information she
- needed. 15
- 16 Q. Okay. How did you learn that?
- 17 A. I talked to -- who did I talk to?
- Wasn't Josh. I don't remember who I
- talked to. 19
- 20 Q. Okay. What was her name?
- 21 A. I don't know that.
- 22 Q. First name, anything?

1 If I'm thinking of the one you're

- talking about.
- 3 Q. And how was Josh Powell involved in
- that?
- 5 A. Josh had hired her to do that, as I
- understand it.
- 7 Q. So was the claim against him, that he
- was the one involved in the wrongful termination?
- 9 A. That, I don't know. I don't know -- I
- don't know if she -- I don't know. Obviously, it's 10
- 11 against the NRA saying she was wrongfully
- terminated. Did she say, Josh was the guy who, you 12
- know, gave me my pink slip, I don't know.
- 14 Q. Okay. How long did she work at the NRA?
- 15 A. I don't know.
- **16** Q. When was she terminated?
- **17** A. I don't know that.
- 18 O. Was it 2019, 2018?
- 19 A. I have no idea.
- 20 Q. You don't know if it was ten years ago
- or five years ago or four years ago?
- 22 A. It wouldn't have been ten years ago

- 1 A. (The witness shrugs.)
- 2 No.
- 3 Q. Were your aware of any harassment
- 4 complaint made by anyone at Ackerman McQueen?
- 5 A. Against Josh?
- 6 Q. Against Josh Powell.
- 7 A. Josh told me, and it was not in any kind
- 8 of formal capacity, if I remember, we were at lunch
- 9 or something, and he said, well, I won't be going
- back to AcMc. I said, what's that about? And he
- said, some lady over there is making an allegation
- against me. I said, what are you talking about? He
- said, I didn't do anything, but you know, I think
- 14 they got mad at me because I was demanding certain
- information. But that's the sum total of what I was
- 16 told about it.
- 17 Q. Did he tell you what information he had
- 18 been demanding?
- 19 A. I'm sorry?
- 20 Q. Did he tell you what information he had
- 21 been demanding?
- 22 A. No, he didn't.

- 1 A. No. Not as a result of anything in the
- 2 AG's office.
- 3 Q. Then what -- what's your explanation for
- 4 why he was terminated?
- 5 A. I can't tell you that, because I got
- 6 that information from Bill.
- 7 Q. Okay. What is the current status of the
- 8 investigation of the New York Attorney General's
- 9 office?
- 10 A. Their investigation?
- 11 Q. Yes.
- 12 A. As far as I know, document production
- 13 stage.
- 14 Q. Has the NRA produced all of the
- 15 requested documents to the New York Attorney
- **16** General's office?
- 17 A. I wouldn't be in a position to know
- 18 that.
- 19 Q. Are you familiar with the NRA program
- 20 Lexington and Concord?
- 21 A. Program, no.
- 22 Q. Are you aware of a plan to have the NRA

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- 1 Q. Did you learn anything more about
- 2 that --
- 3 A. About?
- **4** Q. -- complaint by someone at AcMc?
- 5 A. No.
- 6 Q. Did the audit committee ever have any
- 7 responsibility for reviewing the payment for the
- 8 wrongful termination charge that you discussed?
- 9 A. No.
- 10 Q. Do you know if there were any other
- 11 claims against Josh Powell that the NRA had to make
- 12 a payment for?
- 13 A. Not that I know of.
- 14 Q. Do you know how Josh Powell may have
- created a problem with the New York Attorney
- 16 General's office?
- MR. COLLINS: Objection to the form.
- **18** A. I don't know that that's the case.
- 19 Q. Well, I think you testified that he was
- 20 terminated as a result of something in the New York
- 21 Attorney General's office.
- MR. COLLINS: Objection to the form.

- 1 move its headquarters out of New York?
- 2 A. No.
- 3 Q. And that --
- 4 A. Okay. I'm sorry. Back up. We don't
- 5 have a headquarters in New York. I think you mean
- 6 the charter.
- 7 Q. The charter, yes.
- 8 A. Yeah. I don't know.
- 9 Q. And that term, "Lexington and Concord,"
- 10 you've not heard that around the NRA?
- 11 A. I have, but not as a plan.
- 12 Q. Well, what is your understanding of what
- 13 that term is?
- 14 A. Unless I'm mistaken. I wasn't involved
- in it, but unless I'm mistaken, Lexington and
- 16 Concord was an option that we were investigating to
- start a for-profit captive to handle the insurance
- side of the amenity programs.
- 19 THE WITNESS: Somebody else call for
- a restroom break so I don't have to do it next.
- MR. DICKIESON: We can take a
- 22 five-minute break anytime.

- (RECESS, 3:20 p.m. 3:30 p.m.) 1
- 2 BY MR. DICKIESON:
- 3 Q. All right. Earlier today, we talked
- about the New York Attorney General's investigation,
- and whether you were aware of any other government
- investigation. We talked about the Senate letter.
- Are you aware of any other
- government investigation of the NRA? 8
- 9 A. I'm not aware of any other
- investigations. If I remember correctly, I think
- the DC Attorney General sent a document, a retention
- notice or something like that, but if it's more than 12
- that, I don't know. 13
- 14 Q. And what's the DC Attorney General's
- office investigation related to?
- 16 A. I don't know if there is one. They just
- sent a document retention notice out.
- 18 Q. Was the FEC, the Federal Election
- Commission, also looking at the NRA?
- 20 A. Not to my knowledge. You mean
- currently? Not to my knowledge.
- 22 Q. How about in the last couple of years?

1 A. No. Again, not to my knowledge.

2 Q. How about anything relating to the 2016

investigation as to whether or not the NRA was

coordinating its media buys with the Republican

- 1 Q. Okay. Was the -- the NRA was selling
- the Carry Guard insurance nationwide; is that right?

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- MR. COLLINS: Objection to the form.
- Q. The NRA was selling or promoting Carry
- Guard insurance nationwide; is that right?
- MR. COLLINS: Objection to the form.
- A. I don't know if it was us or Lockton.
- 8 Q. Okay. What was the NRA's connection to
- Carry Guard?
- 10 A. The details of it, you'd have to ask
- someone else. I don't know.
- 12 Q. Why is the DFS looking at NRA with
- respect to Carry Guard?
- 14 A. Purely political reasons.
- 15 Q. What do you mean by that?
- 16 A. I mean, we're the only not-for-profit
- that has ever been examined like this, and proposing
- sanctions in the entire history of the DFS.
- Q. Have you studied the entire history of
- 20 the DFS?
- 21 A. No.
- 22 Q. So how do you make that statement?

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- MR. COLLINS: From counsel?
- MR. DICKIESON: No prompting, 2
- please. 3

1

- MR. COLLINS: No, he's looking at 4
- me. I don't know if he's looking for privilege
- issues.
- A. I've been told that.
- 8 Q. Okay. Who told you that?
- A. I don't know the name of the person.
- 10 Q. Was it a person within the NRA?
- **11** A. I don't know.
- 12 Q. Did you believe it?
- 13 A. Yeah, I believe it.
- 14 Q. Why do you believe it?
- A. Because there is not another single
- entity that has, at least publicly, ever been sought
- after for sanctions when another entity, another 17
- insurance company or a broker has already accepted 18
- responsibility and paid a fine. 19
- 20 Q. How do you know that?
- 21 A. When I heard that statement, I started
- getting on the internet and doing some Google

Party, that the FEC was looking into?

3 presidential election?

4 A. Not to my knowledge.

5 Q. Do you know if there was any

- **9** A. Not that I know of.
- 10 Q. Do you know of any investigation by the
- New York Department of Financial Services?
- 12 A. Yeah. The DFS?
- 13 Q. Yeah.
- 14 A. Yes.
- 15 Q. What do you know about that
- 16 investigation?
- 17 A. That started with the Carry Guard deal.
- Now, they're -- the investigation deals with whether
- or not the NRA was selling insurance, I'll use the 19
- vernacular, without a license. 20
- 21 I'm sorry. Selling insurance in New
- York without a license. 22

- searches trying to find something.
- 2 Q. Okay.
- 3 (Cotton Exhibit 13, WTVB article, "New York charges
- 4 NRA...", was marked for identification.)
- 5 O. Let's have marked as Exhibit 13 an
- 6 article about the Department of Financial Services
- 7 charges against the NRA.
- 8 Have you seen this article before?
- 9 A. I have not.
- 10 Q. Let me direct your attention to the
- 11 second page, the paragraph that states, towards the
- 12 top of the page, "The NRA was also accused of
- misleadingly promising coverage for gun collectors,
- 14 dealers, instructors, clubs and shows at the 'lowest
- possible cost' when, in fact, the group typically
- kept between 13.7 percent and 21.9 percent of the
- 17 premiums paid."
- Do you see that?
- 19 A. I see it.
- 20 Q. Is it true that the NRA would keep a
- 21 portion of the premiums that Lockton would sell
- 22 these policies for?

- 1 premiums."
- 2 We didn't collect premiums. So we
- 3 couldn't keep any portion of something we didn't
- 4 collect.
- 5 Q. So is it your understanding that Lockton
- 6 paid a commission to the NRA for its sales?
- 7 MR. COLLINS: Objection to the form.
- 8 A. I can't answer with personal knowledge
- 9 what they did, but the way our affinity programs
- work is we get some kind of -- you can call it
- 11 royalty, commission, whatever. So, yes, we derive
- some revenue from any of those, but certainly not in
- 13 the way this one-sided article is written.
- 14 Q. Okay. The first page states on the
- 15 second paragraph, "The state Department of Financial
- 16 Services plans to seek civil fines and other
- remedies from the gun rights group at an April 6th
- 18 hearing."
- Do you know what fines and remedies
- 20 the Department of Financial Services is seeking from
- 21 the NRA?
- 22 A. I do not.

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- 1 A. I can't answer that. I don't know.
- 2 Q. Didn't you testify earlier that one of
- 3 the financial problems facing the NRA was the loss
- 4 of commissions from the Carry Guard program?
- 5 MR. COLLINS: Objection to the form.
- 6 A. Yes.
- 7 Q. So you were aware that they were
- 8 deriving some finances from Carry Guard; is that
- 9 right?
- 10 A. Correct.
- 11 Q. And is this how they got it, by taking a
- commission from the people who purchased it?
- 13 A. Well, when you say "this," are you
- 14 referring to this paragraph in this --
- 15 Q. Yes.
- **16** A. -- politically motivated article?
- This article, the reason I can't
- answer that one, because it says, "The NRA was also
- 19 accused of misleadingly promising coverage for gun
- 20 collectors, dealers, instructors, clubs and shows at
- 21 the lowest possible cost, when, in fact, the group
- 22 typically kept between 13.7 and 21.9 percent of the

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- 1 Q. The first page also has a paragraph that
- 2 says -- has a quote from William Brewer. It says,
- 3 "'Today's announcement is about politics, not
- 4 protecting consumers,' William Brewer, a lawyer for
- 5 the NRA said in a statement. 'The NRA acted
- 6 appropriately at all times."
- 7 Do you see that?
- 8 A. I see it.
- **9** Q. Is the Brewer law firm handling public
- relations and messaging for the NRA now?
- MR. COLLINS: Objection to the form.
- 12 A. We have our own in-house people that do
- 13 that.
- 14 Q. Did the Ackerman McQueen group handle
- 15 messaging for the NRA when it was under the
- 16 contract, the services agreement?
- 17 A. They certainly handle some messaging,
- probably a lot of messaging for, God, what, 40
- 19 years.
- 20 Q. And who has taken over that messaging
- 21 responsibility now that they're no longer working
- 22 for NRA?

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- 1 A. We brought it in-house.
- 2 Q. Did you hire more people in-house to
- 3 do -- in the public relations area?
- 4 A. I don't know. I have nothing to do with
- 5 PR guys.
- 6 Q. Okay. Does Bill Brewer handle some of
- the messaging for the NRA now?
- 8 A. I have seen Bill quoted like this in
- various news releases, but that's all I know.
- 10 Q. Does the Brewer law firm prepare
- statements for you to release to the press?
- 12 A. I don't recall -- no. No one from the
- Brewer firm has ever called me and said, this is a 13
- 14 statement to release, or will you -- no. One of the
- 15 guys, one of our in-house PR guys, Andrew
- Arulanandam, he's done that.
- **17** O. Let's take a look at 5-14.
- (Cotton Exhibit 14, e-mail, 5.14.2019, Joint
- Statement, NRA-AMc_00069530-531, was marked for 19
- 20 identification.)
- 21 Q. Are you familiar with this joint
- statement from the National Rifle Association of

president Charles L. Cotton, and second vice

America's president Carolyn D. Meadows, first vice

- 1 Q. And at subject is, Re: Allen West
- statement, dash, reaction, question mark.
- Who is Mark Maremont?
- A. He's a reporter with the Wall Street
- Journal.
- 6 Q. Was Mark Maremont looking for a reaction
- to a statement from Allen West?
- 8 A. That, I don't know.
- Q. Okay. Do you remember the context of
- this joint statement, what caused it to be prepared
- in the first place?
- 12 A. Don't recall, but according to what it's
- saying right here, it was something Allen West said.
- **14** Q. Do you remember what that was about?
- (Clarification requested by the Court Reporter.)
- 17 Q. If you look at the second page, there
- seems to be a link to something,
- "theoldschoolpatriot.com statement regarding NRA."
- 20 That's from Mark Maremont to Travis Carter and
- 21 Andrew Arulanandam.
- Is that your understanding what this 22

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- is reacting to?
- 2 A. I don't know. This is the first time
- that I have seen that, I mean, the second page, but
- it could be. I don't know.
- 5 Q. Okay. Do you believe -- is it your
- understanding that Allen West was involved in the
- failed attempt to oust Wayne LaPierre?
- 8 A. Yes.
- **9** Q. And in what way was he involved?
- 10 A. I don't know the full extent of his
- role.
- 12 Q. Do you know if he was coordinating with
- Ackerman McQueen?
- 14 A. I don't know.
- 15 Q. Do you know if he was coordinating with
- Oliver North?
- **17** A. I don't know.
- 18 Q. Do you know if he was coordinating with
- Dan Boren?
- A. I don't know.
- 21 Q. Do you know if he was coordinating with
- anyone?

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- president -- LTC, is that Lieutenant Colonel?
- 4 A. Yeah.
- 5 Q. Willes K. Lee, USA, retired?
- 6 A. Excuse me. I am.
- 7 Q. Did you prepare this statement?
- 8 A. I did not.
- **9** Q. Do you know who did?
- 10 A. No. My gut tells me it is Andrew, but I
- don't know that for a fact.
- 12 Q. I also see that Travis Carter is copied
- on the e-mail to Mark Maremont. I mean, it's not
- even copied. It's sent directly to Travis Carter; 14
- do you see that?
- **16** A. Along with Mark, right.
- 17 O. Travis Carter is with the Brewer law
- firm, correct?
- 19 A. Correct.
- 20 Q. Did you work with him and Andrew
- 21 Arulanandam to produce this statement?
- 22 A. Only Andrew.

- 1 A. No, I don't.
- 2 Q. So on what basis do you say he may have
- been part of a failed attempt to oust Wayne
- LaPierre; whose attempt was that?
- 5 A. Well, the attempt was the men you just
- talked about, AcMc, Ollie North, Chris Cox, Dan
- Boren and other persons unknown.
- Well, that's my answer. I started 8
- to get off on a narrative, and I don't want to make
- 10 my lawyer...
- 11 Q. In this statement, I'll read that
- paragraph that talks about the failed attempt. It 12
- says, "In closing, it occurs to us that board 13
- 14 members voicing concern may have been part of a
- 15 failed attempt to oust Wayne LaPierre, CEO and
- executive vice president of the NRA, prior to the 16
- board meeting in Indianapolis. In fact, we were all 17
- warned that a scorched-earth campaign would ensue 18
- unless Wayne moved to withdraw the NRA's lawsuit 19
- 20 against Ackerman McQueen and walked away from the
- NRA. Wayne chose the principle path and did
- 22 neither."

1

- under the restrictions of a confidentiality 1
- agreement under their services agreement?
- 3 A. If you're asking me at this time, I
- don't know. I have subsequently been aware that
- there was a confidentiality provision, yes, but I 5
- can't tell you exactly when I became aware of it. I
- don't know that I knew it at the time this -- this
- press release or whatever it is, went to Mark.
- Q. And this is dated May 14, 2019?
- A. Yeah. And that's right after the annual
- meetings. 11
- Q. Are you aware of a press campaign by
- Ackerman McQueen subsequent to the April
- Indianapolis annual meeting?
- A. Well, nothing that we haven't already
- talked about. I mean, I don't -- I can't say,
- 17 here's the document that Revan sent to the Wall
- 18 Street Journal or to Beth or something like that.
- But as I said, information's been 19
- 20 released that only you guys would have had.
- Q. What information is that?
- 22 A. I can't give you the specifics right

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- What are you talking about when you
- are talking about a scorched-earth campaign?
- 3 A. Talking about Ollie -- I'm sorry --
- Colonel North's statement that AcMc is going to
- release a bunch of -- I don't remember what the 5
- terminology he used -- damaging press releases or
- something, that would be damaging to both NRA and to 7
- Wayne personally.
- **9** Q. Do you think that Oliver North used the
- term "press releases"?
- 11 A. No. And that the thing. That's the
- message, I can't say that's a quote.
- 13 Q. Was there some understanding that
- Ackerman McQueen was going to file a suit?
- 15 A. No. I mean, nothing that I was ever
- 16 informed of a suit. The only thing I was -- the
- only thing I got was that, you know, they were going 17
- to start releasing stuff. I mean, your client is a 18
- PR firm and a very good PR firm, and they helped us 19
- a lot over 40 years until this came up, and we knew 20
- 21 they were very good at what they do.
- 22 Q. Were you aware that Ackerman McQueen was

- now. I mean, the false claim that NRA leased an
- apartment for Wayne's niece. The woman was not 2
- related to Wayne in any way. The stuff about 3
- personal -- personal travel to Italy, and it wasn't
- personal, it was NRA business. That kind of stuff.
- Q. Do you have any evidence that Ackerman
- McQueen actually released that to the press? 7
- A. No. No. It's what -- it's what I told
- you, Dave. That's my gut feeling. Okay. It's --
- 10 all of that stuff started after Ollie told us AcMc
- 11 was going to do this. We have since learned that he
- was an employee of AcMc. He wanted us to drop the 12
- lawsuit against AcMc. He wanted to stop the
- investigation. 14
- Do I have -- you know, can I show 15
- 16 you this document, no, I can't. But put all of
- those facts together and that's what makes me think, 17
- my feeling is that it was AcMc. 18
- 19 Q. Do you believe that Steve Hart was
- conspiring with Ackerman McQueen as far back as the 20
- 21 September audit committee meeting to mislead the
- audit committee into thinking that Oliver North's

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Page 247 Page 245 contract was a third party contract? 1 Q. But you just don't know when that took 2 A. I can't say that I believe Steve Hart place? was conspiring with AcMc, period. I don't know what 3 A. It was during that conversation I was he was doing. The fact that you tell me he reviewed talking about, but, no, I can't tell you when that the contract before that meeting, or after, and was. 6 Q. You don't know if it was before the didn't tell me, because he knew we were basing our -- our position on the Oliver North contract on audit committee meeting or after the audit committee the belief that it was a third party contract, if, meeting or months later; is that right? 8 in fact, he knew it, then, yeah, he was conspiring A. No, I can't. with somebody, but I'm not -- I didn't know that at (Cotton Exhibit 15, memo, 6.13.2019, Analysis of the 10 the time. 2018 NRA Consolidated Financial Statement, 11 11 12 Q. And we've already discussed it, but your NRA-AMc 00069987-999, was marked for last answer makes me have to bring this up again. identification.) 14 A. Mm-hmm. 15 Q. Is it your testimony that the resolution approving and ratifying the contract refers to the 17 fact that this is an independent contractor contract? 18 19 A. I'd have to look back at the document. 20 but I think that's included in there. I can't imagine it's not, because that was a piece of the puzzle. 22 Page 246 1 Q. Let's go back and take a look at it. **2** A. Do you remember which exhibit it is? 3 Q. Yeah. It's Exhibit 2, I believe. 4 A. Oh, that far back. 5 Q. So do you see in the resolution anywhere 6 that refers to this being an independent contractor status contract? 8 A. Hang on. I'm looking at it. No, it doesn't say that in that 9 resolution. 10 11 Q. Okay. Is it still your testimony that you think that Steve Hart may have misled the audit 13 committee into believing this was an independent contractor contract? 14 15 A. I'm not saying that because I don't know 16 if he was aware of the real contract, or if so, when he became aware of it. So I can't say that he was 17 misleading us. I don't know. **19** Q. And is it your testimony that Oliver North at some point misled you into thinking this

22 A. Yes.

was an independent contractor contract?

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Legislature. It could be about prayer requests for

people that have sick family members.

3 Q. Okay. Do you recall posting, "An

important message to NRA members," on the

TexasCHLforum.com?

A. I'd have to see the post.

Q. Let me find that important message on

the exhibits here, if you give me a second to do

9

MR. COLLINS: Off the record one 10

second. 11

(Off the record.) 12

MR. DICKIESON: Let's go back on the 13

record. Back on the record.

15 (Cotton Exhibit 16, letter to NRA Members,

5.22.2019, was marked for identification.)

17 BY MR. DICKIESON:

18 Q. We'll have marked as the next exhibit,

Exhibit 16, a May 22nd letter on NRA letterhead from

20 a number of officers and past officers of the NRA.

Have you seen this May 22nd letter?

22 A. Yes. Excuse me. Yes.

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BY MR. DICKIESON:

- 3 Q. Mr. Cotton, I'm going to change gears
- 4 for a little bit. Do you put out a podcast?
- 5 A. I have. I haven't done any recently.
- I've been too busy.
- 7 Q. Does your podcast relate to NRA matters?
- 8 A. I mean, that's -- it's not limited to
- that, no.
- 10 Q. But it contains information about the
- NRA; is that correct?
- 12 A. I'd have to look back and see some of
- them. I don't know. I don't think I have done one
- in two years.
- 15 Q. Okay. Do you post messages on the
- texaschlforum.com?
- 17 A. Yes.
- 18 Q. What kind of messages do you typically
- put on there?
- 20 A. There's no way for me to answer that.
- It could be discussion about a gun. It could be
- discussions about legislation pending in the Texas

- 1 Q. Did you help prepare this letter?
- 2 A. I didn't help prepare it. I reviewed it
- before -- no, that's not true. That's not true.
- No, I did not -- I did not help
- prepare it. I reviewed it and told them, yes, they
- could add my name to it.
- 7 Q. Okay. Do you know who did prepare it?
- 8 A. I do not.
- **9** Q. Do you know who asked you to review it?
- 10 A. Do I remember offhand, no, but it had to
- be Andrew.
- 12 O. Andrew Arulanandam?
- 13 A. Yes.
- 14 Q. Why do you think it was Andrew?
- 15 A. Because he's our PR contact.
- 16 Q. Was it your understanding this was a PR
- letter? 17
- 18 A. A letter is a letter. You asked me what
- his function was.
- Q. At the bottom of the first page, there's
- a statement in bold letters, "We have full

confidence in the NRA's accounting practices and

- 1 commitment to good governance."
- 2 Do you see that?
- 3 A. I see it.
- 4 Q. Is that your current opinion about the
- 5 NRA?
- 6 A. Yes.
- 7 Q. And at the time you signed off on this,
- 8 was it your -- did you know -- you knew about the
- 9 Winkler letters with expenses of NRA persons going
- through Ackerman McQueen, then being billed to the
- 11 NRA; is that right?
- 12 A. I knew that the -- I knew Winkler was
- 13 claiming that.
- 14 Q. And did you find that that claim was, in
- 15 fact, accurate?
- 16 A. No.
- 17 Q. You found that claim to be false?
- 18 A. I can't talk about what I determined
- 19 from that because it all came through Bill. Bill
- 20 Brewer, I'm sorry.
- 21 Q. So you didn't do any independent
- investigation, Bill Brewer just told you what --

- 1 those are all true.
- 2 Would that be an indication of NRA's
- 3 sound accounting practices?
- 4 A. I can't --
- 5 MR. COLLINS: Objection to the form.
- 6 A. -- assume that's true.
- 7 MR. COLLINS: Go ahead.
- 8 A. I can't assume that it's true.
- **9** Q. So are you assuming that they're false?
- 10 A. I'm sorry?
- 11 Q. Are you assuming those statements are
- 12 false?
- 13 A. I make no assumptions either way.
- 14 Q. Did you investigate them on your own?
- 15 A. I've already answered that, no.
- 16 O. No.
- You relied upon your attorney,
- 18 Mr. Brewer and his law firm, to determine whether or
- 19 not the Winkler letter statements were true or
- 20 false; is that right?
- 21 A. Other than the -- what I'm calling the
- wardrobe stuff.

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- 1 A. It was being investigated by our
- 2 lawyers. There was no point in me duplicating the
- 3 effort.
- 4 Q. So now you still believe that the
- 5 Winkler letters are false?
- 6 A. I can't tell you anything about the
- 7 Winkler letter because everything I've learned about
- 8 the allegations came from Bill.
- 9 Q. Okay. Did you learn about something
- 10 from Bill Brewer before or after this message went
- 11 out, May 22nd?
- 12 A. I have no idea.
- 13 Q. Okay. So at the time this letter went
- out, did you think -- well, let's assume that the
- statements are true that -- in the Winkler
- 16 letters --
- 17 A. I can't -- I'm sorry.
- **18** Q. -- that expenses were routed through
- 19 Ackerman McQueen to the NRA for things like the
- 20 Landini Brothers Restaurant expenses, the Zegna
- 21 clothing expenses, the Tyler Schropp use of the
- 22 Ackerman McQueen credit card; let's assume that

- 1 O. You believe that's true?
- 2 A. No.
- 3 Q. You believe that's false?
- 4 A. I don't know.
- 5 Q. Is that the same for all four of those
- **6** Winkler letters?
- 7 A. I don't know what they all -- I don't
- 8 know what you mean. I don't know the letters. You
- 9 will have to show them to me.
- What I mean is I don't know if those
- 11 expenditures were made in the amount of \$274,000. I
- don't know if we were billed for clothes that other
- people wore, other than Wayne. I have no idea,
- 14 because we have not been able to get the supporting
- 15 documentation.
- 16 (Cotton Exhibit 17, letter, 4.22.2019, was marked
- 17 for identification.)
- 18 Q. Let's have marked as the next exhibit,
- 19 17, an April 22nd letter from Bill Winkler to
- 20 Mr. LaPierre.
- Is this one of the Winkler letters
- you received an April 22nd from Steve Hart?

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- 1 A. I don't recall. I'm not -- as I sit
- 2 here, I'm not sure that I even read all of the
- 3 attachment, if it be a single letter or multiple. I
- 4 don't know.
- 5 Q. Okay. Earlier, you testified you
- 6 thought that Ackerman McQueen had listed the
- 7 apartment rented for someone who was Wayne
- 8 LaPierre's niece; is that right?
- 9 MR. COLLINS: Objection to the form.
- 10 A. I'm sorry. Could you restate that.
- 11 Q. I believe you said that one of the false
- 12 things was that someone had rented -- that there was
- a report that the NRA had paid for an apartment for
- Wayne LaPierre's niece for a summer; is that right?
- 15 A. Yes. I testified that that allegation
- was made, and it's false.
- 17 Q. Okay. And in this letter, if you look
- down at the fourth to the last line, or even look at
- 19 the fifth. You said, "Section C, total \$13,804.84
- 20 is for the apartment you require re-rent for the
- period May 27th to August 30, 2016 in Fairfax,
- 22 Virginia for Megan Allen and billed to the NRA."

- 1 that you can point to?
- 2 A. It's that same litany of things. If you
- 3 want me to do it again, I will.
- 4 Q. I'm just talking about the Megan Allen
- 5 facts that you believe tied that to Ackerman
- 6 McQueen.
- A. All of the attempts at extorting Wayne
- 8 to drop the lawsuit, resign from the NRA. Ollie
- 9 North phone call. Chris Cox going personally to
- 10 meet with Wayne. Carolyn Meadows was present. Oh,
- 11 I left out Dan Boren's phone call to Wayne to tell
- 12 him, you need to resign. Exactly what I was told,
- something to the effect of they're going to be
- 14 putting stuff out in the media. Again, that's the
- 15 message, not a quote.
- All of that stuff. That's what
- 17 makes me think it came from AcMc.
- 18 Q. Okay. Did you ever discuss with Wayne
- **19** LaPierre the Megan Allen expense?
- 20 A. Yeah.
- 21 Q. Wasn't his -- in his deposition, I'll
- represent that he was upset because he thought that

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- That's what you were referring to;
- 2 is that right?
- 3 A. I believe that's it.
- 4 Q. Is there any reference there that Megan
- 5 Allen is Wayne LaPierre's niece?
- 6 A. No, not in this letter.
- 7 Q. Do you think that there was another
- 8 letter that identified her as Wayne LaPierre's
- 9 niece?
- 10 A. No, that was one of the tabloid articles
- 11 that were in the media.
- 12 Q. Okay. So you think that -- where do you
- 13 think the tabloid got that information it was Wayne
- 14 LaPierre's niece?
- 15 A. Well, it certainly didn't come from the
- 16 NRA.
- 17 Q. Okay. Do you think it came from Bill
- 18 Winkler?
- 19 A. I think it came from AcMc.
- 20 Q. What do you base that on, just your gut?
- 21 A. All of the facts to that point.
- 22 Q. Did you -- what are facts to that point

- 1 the press was implying that there was some sort of
- 2 an illicit relationship he had with a young woman,
- 3 not that it was his niece.
- 4 A. First -- well, getting it in
- 5 chronological order.
- 6 The first slanderous statement that
- 7 was issued by the media was that it was his niece.
- 8 When we responded to whomever it was, told them,
- 9 that's a bunch of garbage, it's not -- no relation
- 10 at all.
- 11 Then sometime later on, I don't know
- if it's days, weeks or whatever, maybe hours, then
- it hits that -- you know, hinting that there was
- 14 some kind of inappropriate relationship with this
- 15 young woman.
- 16 Q. Okay. Do you have any evidence that
- 17 Ackerman McQueen either said it was his niece or
- 18 there was an illicit relationship with a young
- 19 woman?
- 20 A. Do I have any direct evidence?
- 21 Q. Yes.
- 22 A. No.

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- 1 Q. You just feel that?
- 2 A. I'm connecting the dots, analyzing the
- 3 evidence that's out there, and drawing a conclusion.
- 4 Q. All right. Do you think you have all of
- 5 the dots you need to draw that conclusion?
- 6 A. Yeah.
- 7 O. Okay. So what are the dots?
- 8 A. I just told you.
- 9 Q. All right. So that's all you have,
- 10 though?
- MR. COLLINS: Objection to the form.
- 12 A. That's all I knew on my own. I may or
- may not have other information obtained from
- counsel, and I'm not going to talk about that.
- 15 Q. Okay. Do you understand the purpose of
- **16** Mr. Winkler's letters of April 22nd?
- 17 A. Do I understand the --
- 18 Q. The purpose. Why did he write these
- 19 letters?
- 20 A. My opinion?
- 21 Q. No. Based -- well, your opinion based
- on reading it, what is your understanding?

- 1 A. I don't have -- I haven't read the
- 2 petition.
- 3 Q. Okay.
- 4 A. Or complaint, whatever you guys call it
- 5 up here.
- 6 Q. Were you aware that what's stated in the
- 7 third paragraph, that "At your request, we issued
- 8 you an American Express card and agreed to the
- 9 travel fee from II & IS," were you aware of that?
- 10 A. I have no knowledge.
- 11 Q. That Wayne LaPierre had an Ackerman
- 12 McQueen American Express card?
- 13 A. I had no knowledge of that.
- 14 Q. Do you think that's a sound accounting
- practice and commitment to good governance?
- **16** A. I have no opinion on that.
- 17 Q. You already testified that you had no
- idea that there was a separate travel fee from II &
- 19 IS, which is Gayle Stanford's organization?
- 20 A. I had no -- I had no information about
- 21 that -- well, travel agent or whatever you want to
- 22 call her, at all.

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- 1 A. Well, one or two things. Either the
- 2 document speaks for itself, or I can tell you what
- 3 I -- my thought as to why he issued the letter.
- 4 Which one do you want?
- 5 Q. I want your thought.
- 6 A. My thought. Further trying to attack
- 7 Wayne, if you will, scare Wayne out of office, scare
- 8 Wayne into dropping the lawsuit.
- **9** Q. And the stated purpose in the document
- states in the third -- fourth paragraph, "We request
- 11 that you furnish to us in itemized detail all
- approvals, receipts and/or other support which will
- show documentation sufficient to meet the standards
- 14 alleged per the lawsuit for all the listed charges,
- including as attachment number one, total expenses
- of \$267,460.53 to this letter."
- Do you understand he's looking for
- 18 backup to these expenses, right?
- 19 A. That's what the letter says.
- 20 Q. You understand, in the lawsuit, the NRA
- 21 was claiming that Ackerman had that backup; is that
- 22 right?

- 1 Q. Were you aware that Wayne LaPierre's
- 2 travel invoices were not sent to the NRA treasurer's
- 3 office, but routed to Ackerman McQueen?
- 4 A. I don't think I ever -- I don't think I
- 5 was ever told that.
- 6 Q. Were you told that there was a need to
- 7 make sure that the treasurer's office didn't have
- 8 travel information for security reasons because
- **9** there were leaks in the treasurer's office?
- 10 A. I know -- the answer to that question,
- **11** no
- I know that Wayne's security is
- 13 paramount.
- 14 Q. And do you know that he used Ackerman
- 15 McQueen to enhance his security to keep track of
- those expenses away from people at the NRA?
- MR. COLLINS: Objection to the form.
- 18 A. Do I know that was the rationale, the
- 19 reason, no, I don't.
- 20 Q. Did Mr. LaPierre ever tell you that he
- was concerned about leaks at the NRA?
- 22 A. We knew that there were leaks from the

- NRA. I don't know if Wayne ever said it or not.
- 2 Q. Okay. Did Wayne LaPierre ever tell you
- 3 that he was concerned about Ackerman McQueen
- leaking?
- 5 A. I don't recall him saying that to me.
- 6 Q. All right. Did the audit committee get
- involved in reviewing Wayne LaPierre's expenses for
- travel to the Bahamas, Palm Beach, New York, Los
- Angeles, Reno, Budapest and Italy as indicated in
- this Exhibit 17? 10
- 11 A. Which one? Oh, the one we're looking
- at? 12
- 13 Q. Yes.
- 14 A. The audit committee did not review
- those. It doesn't come within the purview of the
- audit committee.
- 17 Q. Did you view Steve Hart's e-mail to you
- on April 22nd attaching these letters like a
- whistleblower complaint? 19
- 20 A. Not at all.
- 21 Q. Why not?
- 22 A. Because I was -- the thing that was most

- you; is that right?
- 2 A. I think -- you're trying to point to the
- mechanism transfer. That's not my issue. My issue

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- is, why is the NRA lawyer talking to Winkler?
- 5 Q. Is it your understanding that this
- exhibit that shows Mr. Hart receiving a copy of this
- indicates that he was talking with Mr. Hart as well?
- 8 A. Okay. Which one are we talking about
- now? Which exhibit number?
- 10 MS. PINTO: On your right hand.
- MR. COLLINS: This one. 11
- THE WITNESS: This one? 12
- MR. COLLINS: Yes. 13
- 14 A. This is not the Hart e-mail.
- 15 Q. No.
- **16** A. Which one is the Hart e-mail?
- 17 O. That's the Winkler letter that Mr. Hart
- received --
- 19 A. I understand.
- 20 Q. -- and forwarded to you.
- 21 A. I understand. Where's the Hart e-mail?
- Is that -- is that an exhibit?

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- 1 Q. Not yet.
 - 2 A. Okay. Oh, I'm sorry. Okay.
 - 3 Q. But this is one of the letters that was
 - attached to the Hart e-mail, correct?
 - 5 A. If you say so.
 - 6 Q. Okay. So you believe that this shows
 - that Mr. Hart was talking with Mr. Winkler?
 - 8 A. Do I -- does that indicate it to me?
 - 9 O. Yes.
 - 10 A. Yes.
 - 11 Q. In what way?
 - 12 A. We filed suit against AcMc the 12th --
 - 13 Q. Of April, yes.
 - 14 A. -- of April. Ten days later, the date
 - on Winkler's letter is transmitted to the NRA not --
 - not through our counsel of record, but through Hart?
 - Yeah. All kinds of bells and whistles went off on 17
 - that one.
 - 19 Q. Okay. Did -- was Ackerman McQueen still
 - providing services to the NRA as of April 22, 2019?
 - **21** A. I don't know directly.
 - 22 Q. Do you know when the contract -- the

shocking to me was the fact that NRA's lawyer was

- getting -- obviously having communications with
- Ackerman McQueen.
- 4 Q. How did you come to that conclusion?
- 5 A. Isn't Winkler with Ackerman or one of
- 6 the groups?
- 7 Q. He's with Ackerman McQueen, yes.
- 8 A. Okay. Well, that explains it, Dave. We
- got an e-mail from Hart with correspondence, e-mail
- or what, sent to the NRA's lawyer, and then he sends 10
- it to the board.
- 12 Q. Is it your understanding -- is it your
- position that Mr. Winkler should not have copied
- Steve Hart on this April 22nd letter to Wayne 14
- LaPierre? 15
- 16 MR. COLLINS: Objection to the form.
- 17 A. I can't say that he did anything -- that
- Winkler did anything untoward. What I am saying is,
- why is it that our lawyer, our NRA lawyer, is 19
- receiving information from AcMc?
- 21 Q. All right. And you believe it's
- improper for Steve Hart to have forwarded that to

- 1 services agreement was terminated?
- 2 A. I know it was terminated. I couldn't
- 3 tell you when.
- 4 Q. So if Ackerman McQueen -- assuming that
- 5 Ackerman McQueen was still performing services for
- 6 the NRA as of April 22nd, do you think it's improper
- 7 for Mr. Winkler to send a letter requesting backup
- 8 documents to the NRA?
- 9 A. To -- to -- when the lawsuit was filed,
- 10 he should not have been communicating with us. All
- 11 communication should have gone through AcMc counsel,
- 12 presumably you, and our lawyer. Sending it directly
- to the NRA lawyer, after the lawsuit's filed, any
- 14 lawyer is going to bristle at that.
- 15 Q. Okay. So do you think that the -- some
- 16 100-plus people at Ackerman McQueen who were doing
- business with the NRA at this point in time should
- 18 have been routing all of their communications
- 19 through lawyers; is that right?
- 20 A. Communication like this, like Exhibit
- 21 17, if, in fact, this was the letter, yeah.
- 22 Q. And so --

- 1 that, in the middle of the page, it says, "Fact,
- 2 over the years, Wayne had been advised by the NRA's
- 3 advertising professionals to invest in his
- 4 professional wardrobe due to his numerous public and
- 5 media appearances. We understand that this was the
- 6 same agency that facilitated the clothing
- 7 purchases."
- 8 Is it your understanding as a lawyer
- 9 that the purchase of business clothing can be a
- business expense for an individual?
- MR. COLLINS: Objection to the form.
- 12 A. I think it's probably a better question
- 13 for an accountant, but, yeah, it can, if it's
- 14 required for -- made Wayne mad when I said it, but I
- 15 called it a costume. I said, are these your
- 16 costumes? So what you're telling me is these are
- 17 your costumes for videos and personal appearances,
- and he kind of bristled at that.
- But, yeah, I mean, if it's -- again,
- 20 our expert on PR stuff is you guys -- well, your
- 21 client. They told him, you can't run around with
- 22 frayed ties. You got to wear the clothes

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- 1 A. Because this letter, Exhibit 17,
- 2 expressly relates to the lawsuit, not to ongoing
- 3 business relations, if any.
- 4 Q. Okay. So copying the lawyer, do you
- 5 think that's an appropriate thing to do?
- 6 A. Not -- not Steve Hart.
- **7** Q. Why not Steve Hart?
- 8 A. Because he's not counsel of record.
- **9** Q. In the litigation?
- 10 A. In the litigation.
- 11 Q. All right.
- 12 A. And this letter, Exhibit 17, deals with
- 13 the litigation.
- 14 Q. Okay. Let's go back to the exhibit --
- the May 22nd letter. 16.
- **16** A. 16?
- MS. PINTO: Yes.
- 18 Q. To your knowledge, was this letter
- vetted by counsel for the NRA before it was sent
- 20 out?
- 21 A. I don't know.
- **22** Q. The representation on the second page

- 1 appropriate for whatever it is.
- 2 So in that respect, I think, yeah,
- 3 it would be a legitimate business expense.
- 4 Q. Do you know if he segregated those
- 5 clothes and didn't use them for personal matters?
- 6 A. That's precisely what he told me.
- **7** Q. When he did tell you this?
- 8 A. When I first asked him about the
- 9 allegation, when I first saw it. And he said, yeah,
- we have a totally separate closet, and he said, we
- even call it the TV closet, and that's where all of
- 12 that stuff is.
- 13 Q. Okay. Does he wear that clothing to the
- 14 office?
- 15 A. You're going to get me in trouble again.
- 16 I have never -- I have never seen Wayne wearing a
- 17 nice suit in my entire life, unless -- you better
- 18 protect me -- unless it was at some kind of public
- 19 event. But I -- I don't know what clothes they

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- 20 were, but all kidding aside, I have never seen Wayne
- in an expensive suit unless it was at annual meeting
- or on TV, that kind of stuff.

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1 Q. Okay. Have you seen his closet, his TV

- 2 closet?
- 3 A. No, I have never been to Wayne's house.
- 4 Q. Okay. Have you seen him carry yellow
- 5 pads around with him?
- 6 A. Yeah.
- 7 Q. Does he -- have you seen him with a
- 8 duffel bag full of yellow pads?
- 9 A. I have never seen that.
- 10 Q. Okay. Have you ever seen Carolyn
- 11 Meadows take notes at meetings?
- 12 A. I have seen her -- I have seen her take
- notes over the years.
- 14 Q. Okay.
- 15 A. But I can't tell you the last time I saw
- 16 her do it.
- 17 Q. And this is at NRA meetings that you saw
- 18 that?
- 19 A. Yeah, because that's the only time I see
- 20 Carolyn, is at some kind of NRA meeting.
- 21 Q. Were you aware that she shredded and
- burned her NRA notes, handwritten notes?

1 Q. Did she say that she had testified in

- 2 the deposition that John Frazer had told her to
- 3 destroy them?
- 4 A. No.
- 5 Q. That didn't come up in this discussion?
- 6 A. No. Frazer -- Frazer wouldn't say that.
- 7 Q. But her personal attorney might?
- 8 MR. COLLINS: Objection to the form.
- **9** A. She says he did. I don't know any more
- 10 than that.
- 11 Q. Okay. Did she indicate that she was
- upset at her personal attorney for giving her that
- 13 advice?
- MR. COLLINS: Objection to the form.
- 15 A. She didn't say anything about -- I could
- tell she was upset. I don't know who she was upset
- 17 at.
- 18 Q. Okay. Have you destroyed any documents
- that relate to any of the NRA litigation?
- 20 A. No.
- 21 Q. Did any attorneys talk to you about
- documents that may be subject to subpoena?

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- 1 MR. COLLINS: Objection to the form.
- 2 A. I just recently became aware.
- 3 Q. Okay. How did you become aware of that?
- 4 A. She told me.
- 5 Q. And what did she tell you?
- 6 A. She said that it came up in her
- 7 deposition, and she was upset about it. And she
- 8 told me that she had yellow pads, as I understand
- 9 it, you know, what we would call depo pads, and it
- 10 had notes about her husband's medical condition,
- 11 which is significant.
- She's on the Stone Mountain Board
- there in Georgia. In fact, she's president of it
- 14 right now. So it had notes about that stuff. And
- it -- you know, it had some -- some notes about NRA.
- 16 She didn't say what. And that she had gotten rid of
- 17 it.
- 18 Q. Did she tell you that she had consulted
- with an attorney before destroying them?
- 20 A. Yes. She said she talked to her
- 21 personal attorney. I can't remember who. She gave
- me a name, I just don't remember who it is.

- **1** A. I'm not sure I -- in what respect?
- 2 Q. You know, the sort of notes of meetings
- 3 or anything else that might be subject to subpoena.
- **4** A. You mean my -- my documents?
- 5 Q. Yes.
- 6 A. No, I don't have any documents.
- 7 Q. Okay. But no attorney told you, apart
- 8 from you may have gotten a notice to -- a
- 9 preservation notice, no attorney discussed that with
- 10 you, I take it?
- 11 A. Oh, yeah, yeah. But I didn't -- okay.
- 12 I'm sorry. That's the reason I was asking you if
- you meant my personal documents, because I don't
- 14 have any.
- Yeah, board counsel, Whit Davis,
- 16 explained it numerous times. In fact, he does it at
- every board meeting, every meeting that I'm in. In
- 18 fact, we call it the Whit rule. If you put a check
- mark on it, it's yours. And we remind everybody of
- 20 that at the board meetings, most, if not all,
- 21 committee meetings we do that.
- So to that extent, yes. He makes it

- 1 clear to everyone, you can't get rid of documents.
- 2 Q. And as a result of that Whit rule,
- 3 nobody is taking notes; is that right?
- 4 MR. COLLINS: Objection to the form.
- 5 A. I've had -- I can't tell you no one is.
- 6 I can tell you that I don't. And of course, I'm not
- 7 a notetaker anyway. But I've had people come up to
- 8 me and say, this is tough, I used to keep notes.
- 9 But how many of them do it, I don't know.
- 10 Q. Okay. And when did Whit Davis begin to
- make these presentations; was it after Steve Hart
- was gone?
- 13 A. Well, yeah, because he wasn't onboard
- 14 until after Hart was gone.
- 15 Q. Okay.
- 16 A. But I can't tell you when he did that.
- 17 I don't know. Like I say, it happens all the time.
- **18** Q. As a CPA, did you do audit work?
- 19 A. Yeah.
- 20 Q. So what kind of documentation for
- expenses would you be looking for when you were
- 22 doing audit work?

- 1 (RECESS, 4:47 p.m. 4:56 p.m.)
- 2 MR. DICKIESON: Back on the record.
- 3 BY MR. DICKIESON:
- 4 Q. Mr. Cotton, one of the allegations in
- 5 the litigation between the NRA and Ackerman McQueen
- 6 is that the -- is that Ackerman McQueen hasn't
- 7 returned NRA property. Ackerman McQueen submitted
- 8 an invoice of \$1.5 million to the NRA for the cost
- 9 of returning that equipment.
- Has your role as an officer,
- 11 chairman of the audit committee or finance committee
- been involved in reviewing that invoice or approving
- it or dealing with it in any way?
- 14 A. First of all, I'm not chairman of the
- 15 finance committee. I'm on the finance committee,
- 16 but I'm not chair.
- 17 Q. Right.
- **18** A. But, no, we have not -- I have not
- 19 looked at it, the audit committee has not, and if
- anyone else has, I don't know.
- 21 Q. Are you aware that such an invoice
- 22 exists?

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- 1 A. What kind of what?
- 2 Q. Documentation for expenses.
- 3 A. That was a completely different world
- 4 30-some-odd years ago.
- 5 Q. Okay. Do you work with CPAs now who do
- 6 audit work?
- 7 A. No. I mean, other than talking to, you
- 8 know, our CPA firm.
- 9 Q. Okay.
- 10 A. But, yeah, that's all.
- 11 Q. So for example, even years ago, if you
- 12 had a credit card statement that had a list of
- expenses, would that have been sufficient for an
- 14 audit?
- 15 A. I can't answer that. It depends -- it
- would depend on too many different factors.
- 17 Q. Okay.
- 18 A. And frankly, I can't remember what all
- we did 32 years ago. I just don't know.
- MR. DICKIESON: Okay. Let's take a
- 21 five-minute break.
- THE WITNESS: Sure.

- 1 A. No.
- **2** Q. Is there discussion in any of those
- 3 committees about what's happened to the NRA
- 4 property?
- 5 A. I don't even know which property you're
- 6 talking about.
- 7 Q. For example, all of the digital files,
- 8 TV shows on NRATV and things like that?
- **9** A. You guys are asking \$1.5 million to
- 10 e-mail the electronic data?
- 11 Q. I'm asking you, is there any discussion
- 12 about any of that?
- 13 A. Until today, I -- I did not know of it.
- 14 I certainly didn't know that you wanted almost \$2
- 15 million to give us electronic media.
- 16 Q. That was an example.
- 17 A. Oh, okay.
- **18** Q. But do you know what a terabyte is?
- 19 A. The size of a file, yeah.
- 20 Q. Okay. Do you know how big that is?
- 21 A. Yeah.
- 22 Q. What is a terabyte?

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- 1 A. A terabyte or --
- 2 Q. A terabyte.
- 3 A. A terabyte is, what, a trillion bits --
- 4 bytes, excuse me.
- 5 Q. Okay. So it's a lot of data, right?
- 6 A. I -- I've got an external hard drive
- 7 this size that's 2 terabytes.
- 8 Q. Okay. Do you know what a petabyte is?
- **9** A. Okay. You're messing with my knowledge
- of Roman counting here. No, I don't know what that
- 11 one is.
- 12 Q. All right. So if there's almost 2
- petabytes, is that what I said, of data that needs
- to be transferred, that's a lot of data, right?
- **15** A. I don't know what a petabyte is.
- 16 Q. Okay. So you don't know how much it
- 17 costs to transfer that much data, right? Do you
- 18 know what kind of equipment you would need to
- 19 transfer that kind of data?
- 20 A. Do I know specifically what it would
- **21** take?
- 22 Q. Yeah.

- 1 discussed in a board meeting, it hasn't been
- 2 discussed in an audit committee meeting, and it
- 3 hasn't been discussed in any finance committee
- 4 meeting that you've attended; is that right?
- 5 A. Correct. At least not while I was
- 6 present and I'm present at all of that, like I say,
- 7 unless I'm in the restroom.
- 8 Q. All right. Did you watch NRATV when it
- **9** was operating?
- 10 A. Oh, God. No.
- **11** Q. Why not?
- 12 A. I'm sorry?
- 13 Q. Why not?
- 14 A. I just never did. I didn't make a
- 15 decision, I'm not going to watch it. I just never
- **16** did
- 17 Q. Did Wayne LaPierre promote NRATV at the
- 18 board meetings?
- 19 A. I'm not playing games with you, Dave. I
- 20 don't know what you mean by "promote," but Wayne --
- 21 Wayne talked about in the finance committee
- 22 meetings, we talked about the fact that we were

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- 1 A. No.
- 2 Q. Okay.
- 3 A. Do I know that it's not going to be \$1.8
- 4 million for either the receiver or the transmission,
- 5 yeah, I know that. Because I've transferred a lot
- 6 of data myself, but not -- I don't know what a
- 7 petabyte is, so I can't say that, but...
- 8 Q. And there's studio equipment that
- 9 Ackerman McQueen used for NRATV. Is there any
- discussion about what's happened to that equipment?
- 11 A. I don't even know who owns the
- 12 equipment.
- 13 Q. Okay. Has the board had any discussions
- about the return of NRA data, NRATV property?
- 15 A. The board has never discussed it, unless
- they did when I was in the restroom, and I seriously
- 17 doubt that happened.
- 18 Q. So to your knowledge, you know nothing
- about the issue of the return of NRA property; is
- 20 that fair to say?
- 21 A. Correct.
- 22 Q. And that's because it hasn't been

- 1 given -- oh, I forget what you call it, it's not
- 2 interaction, I forget what it's called, how many
- 3 people looked at it, how many people watched the
- 4 whole video versus a portion of it, and --
- 5 engagements I think is what it was called. And he
- 6 mentioned that we were trying to get -- what we
- 7 ultimately needed and wanted to truly evaluate the
- 8 investment was how many unique visitors did we have
- 9 to it. And we -- and we were never able to get
- **10** that.
- 11 Q. And that's something different from how
- many engagements were logged on?
- 13 A. As I understand it, yes.
- 14 Q. Okay. And that's one of the reasons you
- 15 hired the former Google analyst to work on that
- issue; is that right?
- 17 A. Including that issue. I can't say that
- was the only thing she was to look at, but that was
- one of the things she was going to try to find out.
- 20 Q. And can we pin down when that employee
- 21 was hired?
- 22 A. I don't know.

- 1 Q. Was it 2017, 2018?
- 2 A. I don't know.
- 3 O. No recollection?
- 4 A. No. No. Because, see, I didn't know
- she was hired. I knew nothing about this until the
- allegation about some kind of harassment or
- whatever, I don't know, I don't know the proper
- terminology, vis-à-vis Josh. And that's when I 8
- said, what the heck is this about? That's when I
- found out. 10
- 11 Q. Can we pin down the time when the NRA
- became concerned about whether or not it was getting
- accurate information about NRATV? 13
- 14 A. I can't. I can tell you -- in fact, I'd
- 15 have to say, I don't know that it was ever
- discussed, this isn't right or anything like that. 16
- It was more a matter, we need additional information 17
- in order to know -- to evaluate the value of it.
- 19 Q. Who was saying they needed additional
- 20 information; was that Wayne LaPierre?
- 21 A. Well, it was being discussed by Wayne in
- the finance committee meeting, and frankly, it was

- AcMc budget?
- A. It appeared somewhere on there. I don't
- know if it was AcMc or I know you guys have some
- other subsidiaries. I just don't know.
- Q. So is it your understanding that the 5
- concerns about the analytics, the viewership of
- NRATV, was never discussed at the same time as the
- budget approval process for NRATV was going on; is 8
- 9 that your understanding?
- MR. COLLINS: Objection to the form. 10
- 11 A. No, that's not. In fact, it's just the
- opposite. 12
- Q. Okay. 13
- A. That was brought up in some, but not
- 15 all, finance committee meetings. Now, not all of
- them are budget meetings. We only have typically
- 17 one, sometimes two budget meetings.
- 18 But finding out how much this
- thing -- we knew we were spending a lot of money. 19
- 20 We knew that one of the things was to be able to --
- if we had enough readership -- I'm sorry,
- viewership, that we could sell advertising. So we 22

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- somebody else that was kind of explaining some of
- the terminology that few, if any, of us on the 2
- committee were familiar with. 3
- But I don't remember who that was. 4
- 5 Q. Is it fair to say that despite those
- discussions of needing more information, that the
- finance committee would approve or recommend pretty
- substantial expenditures on NRATV; is that right?
- A. No, that's not right. 9
- We looked at the budget. We 10
- 11 evaluated the budget. We talked to the different
- department heads. How did you achieve your budget? 12
- How -- what are your plans for making budget, if it 13
- was a revenue source. What's your plan for 14
- achieving the budget, if it's just an expense 15
- segment. 16
- But we never got drilled down to the 17
- point where, okay, here's the AcMc bill -- or I'm 18
- sorry, here's the AcMc proposed budget or the PR 19
- proposed budget, or whatever it was called, down to 20
- 21 the individual component parts. We didn't do that.
- 22 Q. And NRATV was a component part of the

- wanted to know, what's the viewership, when do we
- get to that magic point when we can sell
- advertising? And that's a very broad-brush,
- inartful way to say it, but I mean, that's the best
- I can do. 5
- Q. Despite the fact that you hadn't gotten
- to that point where you could sell advertising, the 7
- budget for NRATV was continuing to be approved and
- expanded; is that right? 9
- 10 MR. COLLINS: Objection to the form.
- 11 A. We did not approve any budget. We did
- not single out NRATV. It was part -- it was part of 12
- some other line item. The approval of the overall
- budget, we would make a recommendation to the entire 14
- 15 board, we recommend that you adopt this, and then
- 16 the board will adopt it.
- Q. Okay. And you never -- the finance 17
- committee never recommended that because of
- questions about viewership, that the NRATV budget 19
- should be reduced? 20
- A. No. But again, we did not have a line
- item for NRATV budgets. That's why we didn't

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- 1 recommend that. There was no such line item.
- 2 Q. But does it make sense to you, is it
- 3 fair to say, that if there were concerns about being
- 4 misled about the NRATV viewership, that you had a
- 5 means to reduce the budget or cut the budget; is
- 6 that right?
- 7 A. That's -- the premise of your question
- 8 is not correct. When I said it was discussed in
- 9 there, it's not as though we went down and said,
- 10 look at the numbers for NRATV. Somewhere it would
- be a question by one of the finance committee
- 12 meetings -- meetings. I'm sorry. Finance committee
- members, where are we with NRATV? When are we going
- 14 to start generating revenue? Something to that
- effect. It was not like, okay, the treasurer or the
- 16 chairman of the finance committee says, okay, now
- we're going to talk about NRATV. That was not the
- 18 case. It always came up in the -- what I would
- 19 loosely refer to as the Q&A session at the end of
- 20 the finance committee meeting.
- 21 Q. Okay. Did you get an answer from anyone
- as to when they thought it might begin to generate

- 1 Q. Did Wayne LaPierre make presentations
- 2 about NRATV to the board members?
- 3 A. Wayne occasionally, during the main
- 4 board meeting, will have a video of what we're
- 5 doing, okay, and he will focus on some things. I
- 6 mean, he can't do everything with 170-plus programs,
- 7 plus the ILA stuff. Whether or not he ever did it
- 8 on NRATV, he may have, I just don't remember.
- 9 Q. Did he ever show clips of NRATV
- information at board meetings?
- MR. COLLINS: Objection to the form.
- 12 A. A clip of -- I'm sorry.
- 13 Q. NRATV clips or NRATV data on a screen so
- that the board could see NRATV information?
- 15 A. I don't recall anything for data, no.
- 16 We saw clips of videos. I don't know where they
- were going to be shown. I don't know if it was
- 18 going to be on their own website or part of NRATV, I
- 19 don't know. But I mean, we saw clips. Like the
- 20 "Life of Duty" clip. We had that. Oh, God, going
- all the way back to Katrina. We had clips of our
- folks in New Orleans during the gun confiscation.

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- 1 revenue for promotional or advertising sales?
- 2 A. I don't recall ever getting a specific,
- 3 okay, here's the drop-dead date. I do remember
- 4 somebody, I don't know if it was -- I don't know who
- 5 it was. It could have been the chair -- it wouldn't
- 6 have been the chair. Might have been the treasurer.
- 7 Might have been somebody else. Saying that, you
- 8 know, AcMc tells us we're doing great, and you know,
- 9 the numbers are great. So it's looking good, but
- 10 never gave us a number -- I mean, a date. I'm
- 11 sorry.
- 12 Q. So would it be fair to say that Ackerman
- 13 McQueen never promised by any certain date it would
- start to generate revenue through advertisement
- 15 sales?
- MR. COLLINS: Objection to the form.
- 17 A. I don't know if they ever promised that
- to somebody else. They didn't promise it to me.
- **19** Q. Okay. To your knowledge, did Ackerman
- 20 McQueen attend the finance committee meetings, and
- 21 make presentations?
- 22 A. No.

- 1 So that kind of stuff is
- 2 periodically shown, but I can't -- I don't know that
- 3 we were told where it would be presented.
- 4 Well, okay. I have to qualify that.
- 5 Some of the things that we saw, the campaign-related
- 6 stuff, we knew where that was going to go. We were
- 7 going to be using that in the ILA markets that they
- 8 decide, you know, for campaign purposes, where we
- 9 need to run it.
- 10 Q. You're referring to the lobbying arm,
- 11 ILA --
- 12 A. Yes.
- **13** Q. -- of the NRA?
- 14 A. Yes.
- 15 Q. So NRATV was useful to NRA-ILA's
- lobbying efforts and political election efforts; is
- 17 that fair?
- MR. COLLINS: Objection to the form.
- 19 A. I don't know. Because like I said, I
- 20 never watched NRATV.
- 21 What we were told in finance, and
- sometimes in legislative policy committee, was that

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- 1 here are our ads. We're going to run them in the
- 2 markets where we can make a difference. And that,
- 3 to me, was darn sure not NRATV. We had to buy air
- 4 time in whatever cities we were going to run it.
- 5 Q. Did the NRATV studios produce those --
- 6 A. I don't know.
- **7** O. -- advertisements?
- 8 A. I don't know.
- 9 Q. Did the -- did NRATV get involved in any
- 10 fund raising efforts for the NRA?
- 11 A. I don't know. I know that part of what
- 12 we were told -- you know, the motivation for NRATV
- was to sell advertising or recruit members or
- 14 whatever, but whether or not it was actually done, I
- 15 don't know.
- 16 Q. Did there come a time to your knowledge
- 17 when Wayne LaPierre decided that NRATV was no longer
- 18 a worthwhile project?
- 19 A. You'd have to ask Wayne if he came to
- 20 that conclusion. Obviously, at some point, we
- 21 stopped using it. But the process, what he thought,
- 22 when, I can't tell you.

- 1 make that call?
- 2 A. No.
- 3 Q. Even in approving budgets, would it be
- 4 asked to make the call, is it worth this amount of
- 5 the budget?
- 6 A. Again, there's no separate line item for
- 7 that
- 8 Q. Okay.
- **9** A. The NRA board is required to approve the
- 10 budget, which would include -- I don't remember how
- we ever called it, advertising, PR, I don't know.
- 12 But, yeah, the board was involved in that decision,
- but not drilled down to the detail of NRATV.
- 14 Q. Do you recall representations being made
- that NRATV had millions of viewers?
- 16 A. Yeah. Yeah.
- 17 Q. Where did those representations take
- 18 place?
- 19 A. Would have been in finance. Would have
- 20 been in finance committee meetings by whoever was
- talking to AcMc trying to get that information.
- 22 Q. So it was secondhand?

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- 1 Q. What about in your mind, did there come
- 2 a time when you thought that the investment in NRATV
- 3 was not worth it?
- 4 A. I can't say that it wasn't worth it,
- 5 that I thought that, because I didn't have enough
- 6 information to know one way or the other. If we had
- 7 gotten the data that we wanted; that is, how many
- 8 unique viewers is what you care about. I mean, if
- 9 every time you click a page on a website, that
- 10 counts as a hit. But that's not a unique visitor.
- 11 Without that data, there's no way
- for me to say, yeah, I thought it was worth it or
- 13 not.
- 14 Q. Did you make requests for data to make
- 15 that call?
- **16** A. Me personally?
- 17 O. Yes.
- 18 A. No. To make that call. I -- that's not
- 19 my call to make. I have never been in a position on
- 20 the NRA board to be able to decide here's where
- we're going to advertise. That's not my call.
- 22 Q. Was the NRA board in general asked to

- 1 A. Oh, yeah.
- 2 Q. Not from Ackerman McQueen directly?
- 3 A. Correct.
- 4 Q. And do you have any idea who was working
- 5 with Ackerman McQueen on that issue?
- 6 A. I don't.
- 7 Q. Would that person have been Wayne
- 8 LaPierre?
- 9 A. Since I don't know who was doing it, I
- 10 can't answer that.
- 11 Q. Fair enough.
- Did you personally receive any
- 13 communication from Ackerman McQueen about the -- how
- well NRATV was performing?
- 15 A. No. To my knowledge, I never had a
- 16 conversation with anybody from AcMc. I wouldn't
- 17 know the folks if I saw them.
- 18 Q. Okay. I also wanted to follow up on
- 19 Lexington and Concord. You mentioned that that
- 20 was -- your understanding that was to create a
- 21 for-profit entity to collect commissions from the
- 22 Carry Guard program; is that right?

- 1 A. We were going to set up what they termed
- a captive for-profit entity. I believe the name --
- I've heard the name Lexington Concord. I think that
- was what it was going to be called, but I may be
- wrong on that.
- 6 Q. And you also -- is it fair to say that
- you were also aware of a long-range plan to change
- the charter from New York to some other state?
- 9 A. No. I -- and the reason I'm chuckling
- is because I -- for 19 years -- well, 18 years back
- then, I was saying, go to Texas, but nobody took me 11
- seriously. 12
- 13 Q. Okay. And as a lawyer, and now more
- recently as chairman of the audit committee, no one
- 15 took your suggestion seriously?
- A. No, they just figured that crazy old
- Texas lawyer wants to go home. 17
- 18 Q. And --
- 19 A. And in fairness to them, I never went in
- 20 and grabbed them by the collar and said, we got move
- out of New York, We got to go to Texas. It was 21
- always, what the heck are we doing in New York? 22

- not part of a plan to move. I don't even know what
- it would take to move.
- 3 Q. Were you aware that one of the things it
- would take to move is to ensure that all of the
- vendors and their contracts were in compliance for
- what might be an audit by New York before it could
- be allowed to close its charter there? 7
- A. I don't know what New York law is on
- that, but that sounds reasonable.
- Q. Okay. Were you aware of a plan to
- actually go forward and have a renewed compliance
- effort with vendors in 2018?
- 13 A. Okay. That's when -- that's the time
- when we learned that the New York AG was coming
- 15 after us, and yeah, we were absolutely -- we wanted
- to get in compliance with every aspect of New York
- not-for-profit law, not just vendors, anything else 17
- that may be required.
- Q. What were some of the other steps that
- were required?
- 21 A. I don't know.
- 22 Q. You mentioned that was a focus of your

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- It's kind of like the -- I don't know if you guys
- ever saw that commercial up here, but back in Texas,
- they used to run the picante commercial. You know,
- where did you get your picante? New York City? Get 4
- 5 a rope.
- You know, it was said in that vein.
- Get the heck out of Dodge.
- 8 Q. So is it fair to say that that plan to
- move the NRA's charter state from New York to
- 10 somewhere else was not discussed in board meetings
- 11 or audit committee meetings or finance committee
- meetings? 12
- MR. COLLINS: Objection to the form. 13
- 14 A. There -- to my knowledge, there is -- is
- no plan, nor was there ever a plan. Other board
- 16 members, and I can't even tell you what meetings,
- frankly, could have been the big board meeting, 17
- could have been a committee meeting, would also 18
- throw out there, what the heck are we doing in New 19
- York because of the State of New York coming after 20
- 21 us. But those were comments by the board members
- who were wondering, why the heck are we in New York,

- entire time on the audit committee. Apart from
- vendors, what other steps were you involved in as
- far as cleaning up New York -- I mean, the NRA's 3
- records? 4
- 5 MR. COLLINS: Objection to the form.
- A. We hired the Brewer firm to tell us what
- 7 needs to be done. I don't recall anything now other
- than getting all of the vendors in compliance,
- making sure we had the appropriate backup, so when
- 10 they come in here, they can say, okay, yeah, that's
- 11 where it is.
- Our related party transaction policy 12
- and procedures were okay. 13
- If there's anything else that we had 14
- to do, I have not been advised of it, and it would 15
- have -- if there was anything else, I guess they
- would have talked to the department heads that need 17
- 19 Q. Do you know how many retainer agreements
- the Brewer firm has with the NRA?
- 21 A. I don't.
- 22 Q. Do you know if there's more than one?

- 1 A. I know there's more than one because
- more than one came to the audit committee.
- 3 Q. Do you know how many came to the audit
- committee?
- 5 A. No, sir, I don't.
- 6 Q. Since you've been an unpaid officer of
- the NRA, have you had to acknowledge retainer
- agreements with the Brewer firm?
- 9 A. Yes.
- 10 Q. Do you know how many of those you've had
- to acknowledge?
- 12 A. No. That's why I say, I know there's
- been multiple, but I can't tell you if it's
- multiples of two or ten. I don't know. 14
- 15 Q. All right. I believe it was Carolyn
- Meadows who testified that she thought it was
- between 10 and 12 retainer agreements. Does that 17
- seem about right?
- 19 A. No, that seems excessive to me, but she
- 20 may be right, and I may be wrong, but I don't think

many and they should never have hired them for that

many, or just that's not the right number?

MR. COLLINS: Objection to the form.

- 22 Q. Excessive in the sense that it's too

4 A. That's just not the right number.

5 Q. Okay. I was hoping for the first

from the Pincus deposition. The documents you

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- turned over --
- 3 MR. COLLINS: Okay.
- MR. DICKIESON: -- from The Torrent.
- Q. You don't recall receiving this as one
- of the members of the board of directors on April
- 29, 2019?
- A. From one of the board members?
- Q. Well, this is sent to the NRA board of
- directors.
- 11 A. It's addressed to them. I don't recall
- it, and there's no indication if or how it was
- transmitted. 13
- 14 Q. Okay. This document found its way in
- what I call the dark web along with a number of NRA
- internal documents. Have you investigated that dark
- website that had a bunch of NRA internal documents? 17
- 18 A. I'm pretty computer literate and
- internet literate, but I couldn't get on the dark
- web if my life depended on it.
- 21 Q. Have you heard that there was a number
- of NRA documents that were placed there that the

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- press was essentially getting access to?
- 2 A. No. Not until you just mentioned it.
- 3 Q. Okay. You don't know anything about
- something called The Torrent?
- 5 A. No. Is that something on the dark web?
- Q. I'm saying, "dark web," I don't know.
- 7 A. Well, no. Wherever it may be, I don't
- know.
- MR. COLLINS: So you both don't know 9
- what you're talking about.
- 11 A. No, I thought the dark -- well, I'm not
- going to say that on the record.
- 13 Q. Was there any effort to investigate the
- source of leaks to the press in April and May of
- 2019? 15
- 16 A. I don't know of any. I would assume
- that the answer to that is yes, but I don't know of 17
- anything.
- Q. Do you know if there were efforts by the
- Brewer law firm to hire technical people to dig into
- 21 The Torrent?
- MR. COLLINS: Objection. You can 22

identification.) 10

answer.

7

9

20

11 Q. For the record, Exhibit 18 is an April

Let's look at the next exhibit, 18.

29, 2019 open letter to the NRA board of directors

Directors, Lander, 4.29.2019, was marked for

(Cotton Exhibit 18, Open letter to NRA Board of

- from Andrew Lander, NRA life member, NRA senior 13
- training counselor, NRA staff alumni 2004 to 2018. 14
- Do you know who Andrew Lander is? 15
- 16 A. I do not.
- MR. COLLINS: Could you hold on a 17
- second. I would just note for the record that it 18
- doesn't seem to have a Bates number on it, so I 19
- 21 Go ahead and answer.
- MR. DICKIESON: I believe this came 22

don't know where it came from.

- answer that yes or no.
- 2 A. I don't know.
- з Q. Okay.
- 4 THE WITNESS: I was trying not to
- 5 jump out ahead of you like I've been doing all day.
- MR. COLLINS: Yeah, you did well.
- 7 Q. So to your knowledge, your assumption is
- 8 that the leaks came from Ackerman McQueen without
- 9 having any knowledge about the source of documents
- 10 for The Torrent; is that fair?
- 11 A. I don't know what The Torrent is. It's
- 12 fair to say that I believe that Ackerman McQueen has
- 13 leaked stuff. I believe that there have been leaks
- 14 from inside the NRA. And that's the sum total of
- what I can say about that.
- 16 Q. Both?
- 17 A. Both.
- 18 Q. Okay. And can you point to any
- 19 particular document that was leaked by Ackerman
- 20 McQueen?
- 21 A. No.
- 22 Q. Okay.

- 1 Colonel North.
- 2 Q. That had this attached to it?
- 3 A. That had an attach -- well, it was a
- 4 lengthy e-mail, and there was an attachment that the
- 5 body of the e-mail said was his contract with AcMc,
- 6 and I don't recall if that e-mail said there was any
- other attachments beyond that. That's the only
- 8 thing I can tell you about it. I did not open any
- 9 of the attachments.
- 10 Q. Why is that?
- 11 A. Because he had been insisting all along,
- to other people as well as me, he could not produce
- the AcMc contract without AcMc's written approval
- 14 because there was a confidentiality provision in it.
- And when I got this out of the blue,
- the e-mail -- if we're talking about the same
- 17 thing -- got that e-mail out of the blue on the eve
- 18 of -- I don't know if it was on the eve of the
- annual meeting week or what, I sent an e-mail back
- 20 to him, and told him, I said, Colonel North, I have
- 21 deleted your e-mail and purged -- and the attachment
- and purged it from my recycle bin. The audit

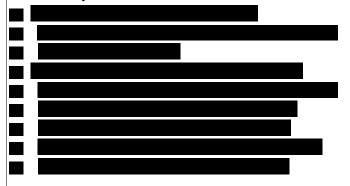
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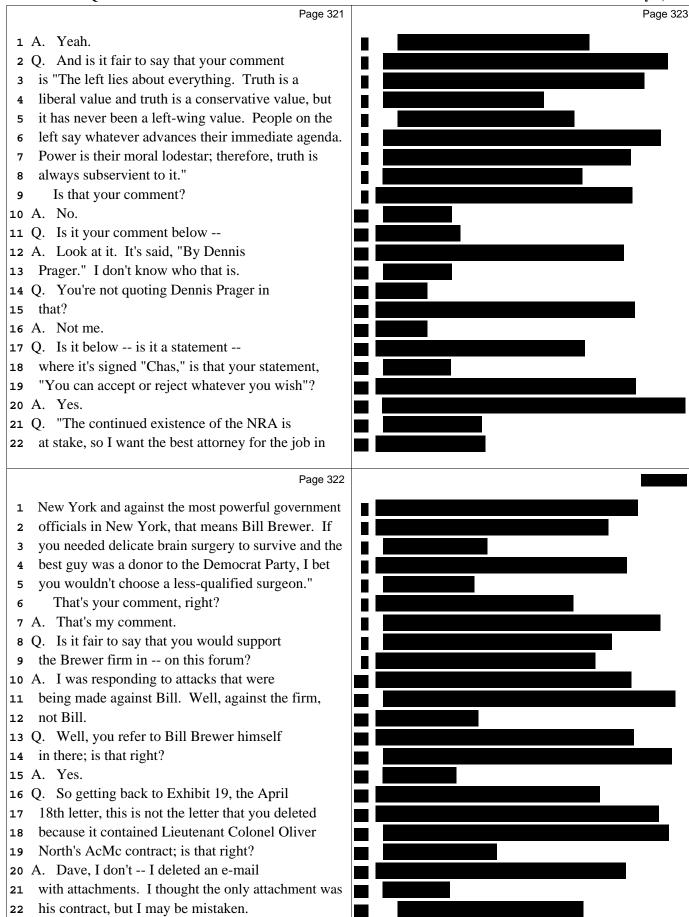
- 1 (Cotton Exhibit 19, letter, 6.12.2019,
- 2 Sullivan/Frazer, NRA-AMc 00065111-139, was marked
- 3 for identification.)
- 4 Q. Let's have marked as Exhibit 19 a letter
- 5 from Williams & Connolly, Brendan Sullivan to John
- 6 Frazer. For the record, this document was produced
- 7 by the NRA, Bates Stamped Number NRA-AMc_65111 to
- 8 65139.
- **9** Have you seen this letter before?
- 10 A. I have not.
- 11 Q. If you could go to page 65131.
- 12 A. 121?
- 13 Q. 131.
- 14 A. Okay.
- 15 Q. This is a letter from Oliver North and
- 16 Richard Childress, the NRA president and NRA first
- vice president respectively, to you and to John
- 18 Frazer; do you see that?
- 19 A. Yes.
- 20 Q. Do you recall receiving this letter
- 21 around April 18, 2019?
- 22 A. I believe I received an e-mail from

- 1 committee can use the copy that you've sent to John
- 2 Frazer
- 3 And I explained -- I don't remember
- 4 the wording, but I explained in there, I'm doing
- 5 this because you told me that there was a
- 6 confidentiality provision in there, and I didn't
- 7 want to be in a position that if it ever got out,
- 8 that, you know, Cotton had a copy of it.
- 9 Q. I'm aware of that. I think this is a
- 10 different situation. This is after he had turned
- over his contract on April 11th, as alleged in the
- 12 amended first complaint.
- 13 A. Okay.

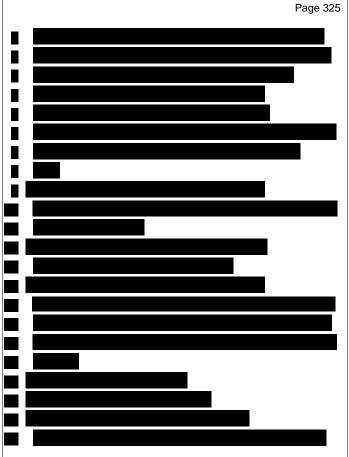








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Thanks for the e-mail. Your contract will be taken

- 2 care of during the audit committee meeting and I
- 3 don't anticipate any problem."
- 4 A. Correct.
- 5 Q. Do you know why you didn't anticipate
- any problem as of April 12th?
- 7 A. Because I still believed the contract
- 8 was going to show he was an independent contractor.
- **9** Q. Had you received the contract by that
- 10 point?
- 11 A. It was attached to this e-mail, but as I
- explained earlier, I deleted it because of that
- 13 confidentiality provision.
- 14 Q. So you didn't want to view the contract
- before you went to the audit committee?
- 16 A. I wanted to review it. I didn't want to
- 17 be in possession of a document that he said has a
- 18 confidentiality provision, and that he can't produce
- 19 without AcMc written approval. I didn't have that
- 20 approval.
- 21 Q. Okay. There something -- you see that
- below your e-mail message, there's a message from

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- 5 MS. LANDES: Okay.
- 6 (Cotton Exhibit 21, e-mail chain, Cotton/North,
- 7 4.12.2019, NRA-AMc_0005043, was marked for
- 8 identification.)
- 9 Q. Let's go to the next exhibit, 21, which
- is an e-mail to Oliver North to Charles Cotton dated
- 11 April 12, 2019.
- MS. PINTO: Other way around,
- 13 Charles Cotton to Oliver North.
- 14 O. Correct, from Charles Cotton to Oliver
- North. Just for the record, this shows this is from
- 16 Charles@Cottonfamily.com. That's you, correct?
- 17 A. Yes, sir.
- **18** Q. That's the e-mail address you primarily
- use for NRA business?
- 20 A. Yeah.
- 21 Q. Do you recall telling Colonel North on
- 22 April 12, 2019, the following: "Hi, Colonel North.

- 1 Ollie North to John Frazer and to you, where he's
- 2 attaching the -- his contract, is that right, on
- 3 April 11th?
- 4 A. He certainly sent me an e-mail. I
- 5 presume this is it, but he sent me an e-mail
- 6 transmitting the contract.
- 7 Q. Okay. And is there anything in there
- 8 that says that this is a confidential contract,
- 9 that --
- 10 A. Nothing in this, but he had told me
- 11 multiple times.
- 12 Q. That it was confidential?
- 13 A. Yeah, that there was a confidentiality
- 14 provision.
- 15 Q. And so once you received it, you didn't
- want to look at it because it was -- you knew it was
- 17 confidential?
- 18 A. No, I didn't want to look at it
- because -- I didn't want it on my computer because
- 20 Ollie had repeatedly said there was a
- 21 confidentiality provision. I can't release it
- without written authorization by AcMc, and I didn't

- 1 have that written authorization, so I was not going
- 2 to be in a position to open it, and if it got leaked
- 3 someplace, I'm on the list of suspects. That wasn't
- 4 going to happen.
- 5 Q. Okay. Are you -- you're aware that the
- 6 lawsuit against Ackerman McQueen by the NRA was
- 7 filed on April 12th, the same day that you sent this
- 8 message back to Oliver North, correct?
- 9 A. Correct.
- 10 Q. And in that lawsuit, you made the
- allegation that Ackerman McQueen and Oliver North
- had not turned over his contract; is that right?
- 13 A. I found that out later, yes.
- 14 Q. Had anyone discussed with you whether or
- 15 not you had received Oliver North's contract prior
- **16** to filing that lawsuit?
- 17 A. No, because no one expected Ollie North
- **18** to do it.
- 19 Q. And what do you base that statement on?
- 20 A. I'm sorry?
- 21 Q. What do you base that statement on, what
- everyone's expectations were?

- 1 A. Oh, I'm not sure what you're getting at.
- 2 John Frazer told me he did not have the contract
- 3 prior to this.
- 4 Q. Yes. Do you understand the distinction
- 5 that he actually went to the office and looked at
- 6 it?
- 7 A. Oh, I'm sorry. That's what you mean.
- 8 I -- okay.
- 9 Q. Yes.
- 10 A. He said something about he was going to
- go or trying to go or something to that effect, but
- 12 that's all I know.
- 13 Q. So he didn't tell you that he had
- 14 actually gone in February and looked at the
- 15 contract?
- 16 A. Well, he -- he told me that as of this
- 17 e-mail, we didn't have the contract.
- 18 Q. Okay. Did he tell you that he could --
- 19 that it was his belief that it was an independent
- 20 contractor contract in April of 2019, before he
- 21 received the contract?
- 22 A. I don't recall him saying anything like

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- 1 A. Why would Ollie North send a contract to
- 2 me when he steadfastly said, I can't do it?
- 3 Q. When you say "he steadfastly," were
- 4 you -- I think you mentioned -- I think you said you
- 5 were not aware that he had provided the contract to
- 6 John Frazer in February of 2019?
- 7 A. No. No. I -- what is the date here?
- 8 You're talking about this letter?
- 9 O. No. No.
- 10 A. Well, I -- I don't know of his contract
- being provided to anyone within the NRA other than
- attached to this letter. I mean, I -- this e-mail.
- 13 Q. So you don't know that it was provided
- 14 to Steve Hart, you don't know that it was provided
- to John Frazer; is that right?
- 16 A. John Frazer told me he did not have it
- 17 until this e-mail.
- 18 Q. Okay. Did John Frazer tell you he had
- 19 not seen it until that e-mail?
- 20 A. I'm sorry?
- 21 Q. Did John Frazer tell you he had not seen
- 22 it until that e-mail of April 12th?

- 1 that.
- 2 Q. Okay.
- 3 A. Part and part of the discussion I've had
- 4 with Ollie was the committee has got to have the
- 5 contract so we can look at it. We had already gone
- 6 by someone else's viewing of the thing in our
- 7 September 2018. We needed the real thing.
- 8 Q. Who was that somebody else who had
- 9 viewed the contract?
- 10 A. That's what I said earlier, I can't
- 11 remember. You're telling me it was Hart. You may
- be right. I don't know.
- MR. DICKIESON: Let's take a
- 14 three-minute break, and I'll see if I have got
- 15 anything more.
- 16 MR. COLLINS: Okay.
- 17 (RECESS, 5:55 p.m. 6:01 p.m.)
- MR. DICKIESON: Back on the record.
- 19 BY MR. DICKIESON:
- 20 Q. Looking back at Exhibit 21, and you say
- on April 12, 2019, that you don't anticipate any
- 22 problem.

- When did you first learn that Oliver 1
- North was an employee of Ackerman McQueen?
- 3 A. It was -- it -- I mean, I'm not being
- flippant, it was after this, sometime before the --
- before the audit committee meeting, but I don't
- remember when John called me and let me know.
- Q. Did you ask for any advice as to what
- the importance of the status of employer contract as 8
- opposed to an independent contractor contract? 9
- 10 MR. COLLINS: You can answer yes or
- 11 no.
- 12 A. Well, I'll say this: I knew that myself
- as an attorney. I did talk to Brewer about it, but 13
- obviously, I can't tell you that. 14
- 15 Q. Okay. So it's certainly fair to say
- that prior to April 12, 2019, it was your assumption
- that this was an independent contractor agreement 17
- that Oliver North had with Ackerman McQueen; is that 18
- 19
- 20 A. Yeah. I mean, like I say, I can't tell
- you when Frazer called me about it, but I was sick
- about it. That's the reason at that meeting we

- 1 A. I know nothing about that.
- Q. And were you aware that Wayne LaPierre
- selected the cheaper plan, where he was an employee
- agreement rather than the more expensive independent
- 5 contractor arrangement?
- 6 MR. COLLINS: Objection to the form.
- A. I'm aware that he did not do any such
- thing. 8
- Q. Okay. And who told you that?
- A. Wayne.
- 11 Q. Okay. So he did not select an employer
- arrangement to save money on health care expenses;
- is that your understanding?
- 14 A. He didn't get involved in one plan or
- the other.
- 16 O. All right.
- 17 Were you aware that Oliver North's
- wife had medical issues and medical expenses?
- A. I would -- as a courtesy, you know, I
- 20 would ask him how his wife's doing. You know, I
- mean, we're both up in age, but I do that with half
- the board members.

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- didn't take any action. We wanted to give Ollie
- time to do something so we could approve it.
- 3 Q. Were you aware of the reasons why Oliver
- North requested employment status as opposed to
- independent contractor?
- 6 A. I do not.
- 7 Q. Were you aware that he wanted health
- coverage for his wife who was ill under the firm's
- health care plan? 9
- 10 A. They could have paid his health care
- premiums, if that was the deal.
- 12 Q. As an independent contractor?
- 13 A. Sure.
- **14** Q. Under a plan for a company?
- 15 A. Oh, no, not under the group policy, but
- 16 he could have gotten independent coverage. I assume
- he already had it. I don't know. 17
- **18** Q. Were you aware that the term sheet
- provided alternative costs under employment plan or 19
- an independent contractor plan, and the differences 20
- 21 in pay for the --
- MR. COLLINS: Objection to the form. 22

- (Cotton Exhibit 22, e-mail chain/attachment,
- Arulanandam/Fischer, 4.18.2019, NRA-AMc 0005053, was
- marked for identification.)
- Q. Let's have marked Exhibit 22 an e-mail
- dated April 18, 2019 from Andra Fischer to Andrew
- 6 Arulanandam.
- 7 THE WITNESS: Excuse me just a
- second. He's trying to find out if there's an
- earlier -- ah. 9
- (Off the record.) 10
- Q. I'm showing this only for a limited
- purpose. Looking at the second page, there's a memo 12
- from Wayne LaPierre, subject Outside Counsel. And
- it states in the first paragraph, "As you know, the 14
- association is confident that its retention of the 15
- 16 Brewer firm is valid and acknowledged by the board.
- Indeed, we have obtained the opinion of an 17
- independent counsel to this effect." 18
- Do you know anything about obtaining 19

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- an independent counsel opinion on the retention of 20
- 21 the Brewer firm?

Lexitas

22 A. I'm sorry, Dave. Where are you?

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- 1 Q. The first paragraph beginning with the
- **2** second sentence.
- з A. Okay.
- 4 Q. Do you know anything about gaining the
- 5 opinion of an independent counsel?
- 6 A. Yeah, that's the letter I was talking
- 7 about earlier. I didn't know who it was, but they
- 8 looked into the validity of the contract.
- 9 Q. Okay. Did they look into the amount of
- 10 the bills?
- 11 A. That, I don't know.
- 12 Q. Okay.
- 13 (Cotton Exhibit 23, e-mail chain,
- 14 Dickinson/Arulanandam, 5.15.2019,
- 15 NRA-AMc_00069617-618, was marked for
- 16 identification.)
- 17 Q. Let's have marked as Exhibit 23 e-mails
- 18 involving Rolling Stone magazine.
- 19 A. Come on, Dave! Don't type this. That's
- 20 as funny as Schumer.
- 21 Q. In Exhibit 23, which is dated May 15,
- 22 2019, subject NRA Leaked Documents, Tim Dickinson of

- 1 was. But just for clarification, this Tim Dickinson
- 2 is not the one making that statement. It was made
- 3 by board member Allen West.
- 4 Q. Correct.
- 5 A. Who didn't bother to attend the audit
- 6 committee meeting where all of this was discussed.
- 7 Q. And you think these were discussed --
- 8 which was -- what audit committee meeting was that?
- 9 A. This would have been the audit committee
- 10 meeting at the -- conducted during the annual
- 11 meeting week.
- MR. DICKIESON: Counsel, I don't
- think we have seen that audit committee.
- MS. LANDES: I can give you a
- 15 collection date on that after.
- THE WITNESS: You're not going to
- 17 have a report that talks about that because it was
- 18 all in executive session.
- MS. LANDES: Right. Right.
- 20 BY MR. DICKIESON:
- 21 Q. Is Allen West on the audit committee?
- 22 A. No.

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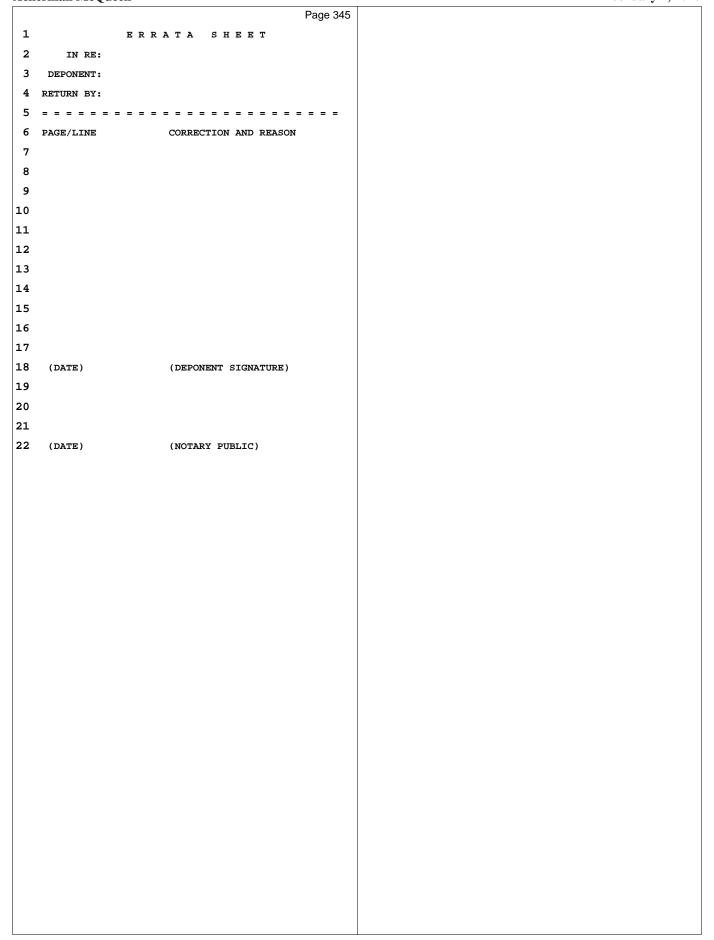
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- 1 the Rolling Stone magazine senior writer is asking
- 2 Andrew Arulanandam about the NRA leaked documents.
- 3 And his second paragraph there is, "He says that
- 4 Meadows and Cotton 'outright lied' in saying the
- 5 board was fully briefed on the alleged spending
- improprieties at NRA. These statements havemaliciously, recklessly and purposely put me and
- 8 uninformed board members in legal jeopardy."
- **9** Do you see that?
- 10 A. I see it.
- 11 Q. Do you know what he is referring to
- about what he's calling Meadows and Cotton's
- outright lie?
- 14 A. He's referring to a press release that
- 15 was sent out.
- 16 Q. Did you prepare that press release, or
- was that prepared for you?
- **18** A. I didn't type it. I approved it.
- 19 Q. Is that the press release where you said
- 20 that the board members were fully aware of these
- 21 spending issues?
- 22 A. I don't remember which press release it

- 1 Q. So how would he know what's going on in
- **2** executive session?
- 3 A. That's the point. He didn't bother to
- 4 attend the meeting. He was glad-handing trying to
- 5 run for chair of the Texas Republican Party. He
- 6 wasn't even there.
- 7 O. So -- but if this is not information
- 8 known to all of the NRA board members, and it's done
- 9 in executive session of the audit committee, how
- would any non-audit committee member know about
- 11 these expenses?
- 12 A. Any board member can attend our
- committee meetings, even when they're in executive
- session. The only people that are excluded are
- 15 non-board members.
- 16 Q. That's -- I'm pausing because that's
- 17 different than what we have been told in other
- 18 depositions.
- That's your understanding, is that
- any NRA board member can attend any closed session
- of any audit committee meeting?
- 22 A. It's not my understanding. It's the way

Page 341 Page 343 I run the audit committee. ACKNOWLEDGMENT OF DEPONENT 1 2 Q. Okay. Is that the way the finance 2 3 committee is run as well? I, CHARLES COTTON, do hereby acknowledge that 3 4 A. Yes. I have read and examined the foregoing testimony, 5 Q. Okay. Is there any effort to and the same is a true, correct and complete 5 disseminate among the non-attending board members transcription of the testimony given by me and any what happens in the closed session of the audit corrections appear on the attached Errata sheet committee? signed by me 8 9 A. Yes. 9 10 Q. And how is that done? 10 11 A. When I present the audit committee 11 report, I will advise -- in executive session, all (DATE) (SIGNATURE) non-board members have to leave. I will advise them 13 13 14 of things that were discussed, but did not result in 14 15 what we call action items that would be reflected in 15 the report. 16 16 And in this particular meeting, I 17 17 went over -- went over pretty much what I had said 18 in the audit committee meeting. I'm sorry, not what 19 19 20 I said. What was discussed in the audit committee 20 meeting. And once you give your -- this is not just 21 21 me, this is everybody. Once the chairman gives a 22 22 Page 342 Page 344 1 CERTIFICATE OF COURT REPORTER report, then you stand for questions. 2 2 Q. And that's during the general NRA board 3 I, Marjorie Peters, Registered Merit meeting in executive session; is that what you're Reporter, Certified Realtime Reporter, Notary Public saying? 4 5 the Commonwealth of Virginia, before whom the 5 A. Yes. foregoing deposition was taken, do hereby certify MR. DICKIESON: That's all the that the foregoing transcript is a true and correct questions I have. 7 record of the testimony given; that said testimony MR. COLLINS: Okay. We'll reserve 8 was taken by me stenographically and thereafter our questions. 9 10 reduced to typewriting under my direction and that I (SIGNATURE not waived.) 10 am neither counsel for, related to, nor employed by (CONCLUDED, 6:12 p.m.) 11 any of the parties to this case and have no 12 13 interest, financial or otherwise, in its outcome. 13 14 I further certify that signature was not 14 15 waived by the witness. 15 16 16 17 17 IN WITNESS WHEREOF, I have hereunto set my 18 hand this 14th day of February, 2020. 18 19 19 20 20 21 21 Marjorie Peters, RMR, CRR 22 My Commission expires on October 10, 2020.

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